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## AGENDA

- 1. EXECUTIVE SUMMARY
- 2. COMPANY OVERVIEW
- 3. BUSINESS & FINANCIAL PERFORMANCE
- 4. FINANCIAL & CAPITAL POSITION
- 5. APPENDIX



SECTION 1

## **EXECUTIVE SUMMARY**



## GROUPE DES ASSURANCES DU CRÉDIT MUTUEL (GACM)

Key figures as at June 2025



#### The insurance group of bancassureur Crédit Mutuel:

**38.4 M** policies and **€8.8 BN** gross written premiums

More than **50 YEARS** of activity

of c. 4,100 distribution branches\*



3,700 employees working in 4 countries (France, Belgium, Luxembourg and Germany)

\*Crédit Mutuel Alliance Fédérale as at June 2025

#### A balanced business mix:

Premium Allocation by business lines

Savings & retirement



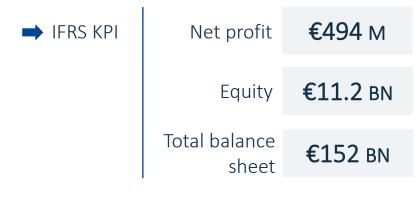
Health, protection & creditor



Property & casualty



#### A robust financial performance:







### Financial strength rating

**A1** OUTLOOK

Confirmed by Moody's in August 2025

#### Moopy's rated is supported by:

"the group's (i) strong franchise as evidenced by solid market shares in France and controlled distribution network, (ii) broad product diversification including a good balance between life and non-life activities, (iii) relatively stable profitability levels, (iv) strong solvency, and (v) good financial flexibility."

## GACM H1 2025 HIGHLIGHTS



STRONG
PERFORMANCE
BURDENED BY AN
EXCEPTIONAL FISCAL
CONTRIBUTION

**Record inflows in savings & retirement insurance** in a favorable market environment in France.

Increasing insurance result in all lines of business: improvement in GACM's P&C combined ratio (from 101.2% to 97.4%) ...

Rise in financial result thanks to dividends received, despite high volatility of financial markets...

...offset by a significant non-recurring income tax surcharge (exceptional fiscal contribution on large companies' profits), leading to a stable net profit compared to H1 2024.

CONTRIBUTION TO CRÉDIT

MUTUEL ALLIANCE

FÉDÉRALE'S 2024-2027

STRATEGIC PLAN



In health, protection & creditor insurance, a **new complementary health contract** was launched to better meet policyholders' needs.

In property & casualty insurance, the value chain internalization strategy initiated in 2024 took shape with the acquisition of a company specializing in car dismantling. Moreover, multi-risk agricultural insurance, coinsured with Allianz, complemented the range of insurance offers dedicated to farmers.

Internationally, the first-half of 2025 marked a key milestone in the development of GACM's activity in Germany with obtaining the BaFin's insurance approvals for German subsidiaries at the end of June 2025.

SECTION 2

## COMPANY OVERVIEW



## FULLY INTEGRATED WITHIN CRÉDIT MUTUEL ALLIANCE FÉDÉRALE

H1 2025



#### GACM is the captive bancassurance company of Crédit Mutuel Alliance Fédérale

Share capital breakdown

Crédit Mutuel

8.1% Crédit Mutuel Maine Anjou Basse Normandie

2.9% Crédit Mutuel Océan

Crédit Mutuel Maine Anjou Basse Normandie increased its GACM's participation (from 7,4%) by transferring its ACM IARD SA stake

GACM contributes to 24% of Crédit Mutuel Alliance Fédérale net income and generates €0.9 bn commissions to Crédit Mutuel Alliance Fédérale networks

#### Net income breakdown by business lines



#### **GACM H1 2025**

Commissions to networks: **€0.9 bn** Contribution to net income: €485 m

#### GACM is fully integrated, both commercially and technically, within Crédit Mutuel Alliance Fédérale

GACM distributes its insurance products mainly through distribution networks in Crédit Mutuel Alliance Fédérale Group, the other Crédit Mutuel Federations' networks (except Crédit Mutuel Arkéa) and brokers and agency networks of certain Group companies

#### % of H1 2025 premiums by distribution model



## A « BANCASSURANCE » BUSINESS MODEL WITH STRONG PERFORMANCE



Crédit Mutuel Alliance Fédérale, H1 2025

## A cooperative "bancassurance" group belonging to its customers

31.3 m customers

6.3 m members

1.331 local banks

## A multi-service banking and insurance group

c. **4,100** points of sales, through powerful brands



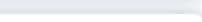














€8.8 bn net revenues (+6.2% vs H1 2024) of which 70 % from "Bancassurance" (2)

A solid bank (1)

€5.0 bn operating expenses (+6.7% vs. June 2024)

**57.3 %** cost to income ratio (57.1 % in June 2024)

**32 bp** cost of customer risk related to outstanding loans (35 bp in June 2024)



€1.8 bn net income (+5.3% vs H1 2024 without tax surcharge)

## A strong capitalization and liquidity profile



**€67.7 bn** total shareholders' equity (+€1.6 bn vs Dec 2024)

**19.4 %** CET1 <sup>(3)</sup> (18.8 % in Dec 2024)

7.7 % Leverage ratio (7.4 % in Dec 2024)

**164.8 %** LCR ratio <sup>(4)</sup> (-13.2 bp vs June 2024)

#### A diversified group with cross selling activities

**€528.4 bn** loan outstanding: +1.1% vs June 2024

€478.5 bn deposit outstanding: +0.2% vs June 2024

**38.4 m** insurance policies

**0.7 m** subscribers in remote surveillance

Major player in lease financing and factoring market in France

#### A performance serving the society: the societal dividend

€574 m allocated to societal dividend in 2024 (€439 m in 2023) and a target of nearly €2.5 bn over the 2024-2027 strategic plan

#### Top-ranked among French & European Banks

Recognition of the financial stability and the validity of the group's business model

Financial ratings <sup>(5)</sup>:

A1 / P-1 / stable

Non-financial ratings: ISS ESG: C Prime

Standard & Poor's

A+/A-1/stable

MSCI: AA

Fitch Ratings

Moody's

AA- / F1+ / stable

Moody's ESG: 64

**SUSTAINALYTICS:** 16.7

<sup>(1)</sup> Change at constant scope and 2022 data has been restated under IFRS 17/9

<sup>(2)</sup> Excluding « holding » segment

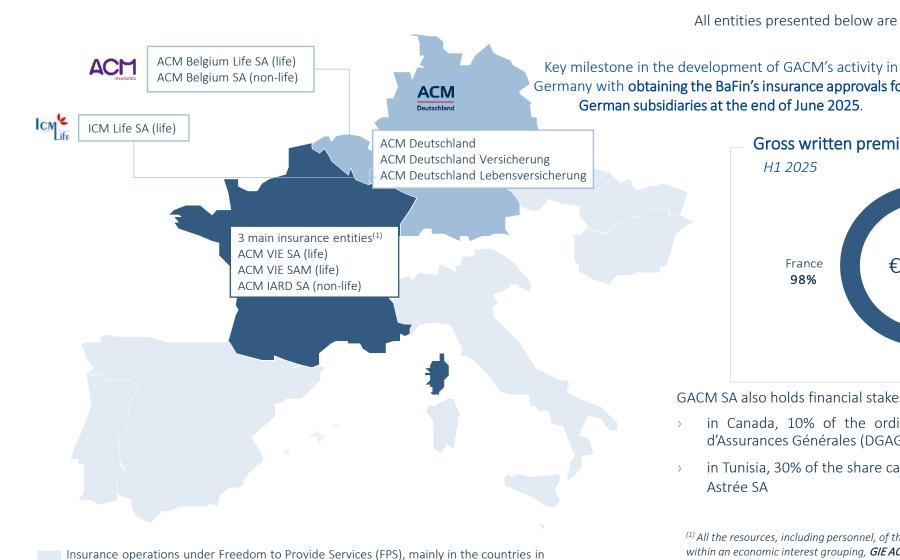
<sup>(3)</sup> Estimated at June 30, 2025, the inclusion of the result in shareholders' equity is subject to the approval of the ECB

## ROOTED IN FRANCE, EXPORTING ITS BANCASSURANCE MODEL IN EUROPE

**Assurances** Crédit Mutuel

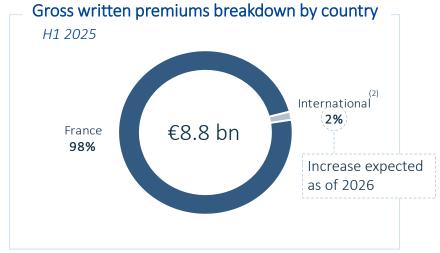
As at June 2025

All entities presented below are controlled by the holding company GACM SA



which Cofidis operates represents less than 1% of gross written premiums

Germany with obtaining the BaFin's insurance approvals for German subsidiaries at the end of June 2025.



GACM SA also holds financial stakes in insurance companies abroad:

- in Canada, 10% of the ordinary shares of Desjardins Groupe d'Assurances Générales (DGAG)
- in Tunisia, 30% of the share capital of the insurance company Astrée SA

<sup>(1)</sup> All the resources, including personnel, of the French entities of GACM are concentrated within an economic interest grouping, GIEACM

<sup>(2)</sup> Including FPS

## STRONG POSITION IN THE FRENCH INSURANCE INDUSTRY



Rankings





TOP 10 PLAYER IN P&C, CREDITOR AND SAVINGS INSURANCE SEGMENTS



#3 Creditor insurance

#9 Motor insurance



# 6 Savings insurance

#7 Property insurance







STRONG GROWTH POTENTIAL IN SOCIAL PROTECTION



# 12 Protection insurance

# 13 Health insurance



AMONG THE TOP 3 OF THE SURVEY OF CUSTUMERS ON THE IDENTITY, ATTRACTIVENESS AND REPUTATION OF INSURANCE COMPANIES OVER THE LAST 6 YEARS

## MONITORING SUSTAINABILITY MATTERS FOR THE GACM



in line with that of Crédit Mutuel Alliance Fédérale, the 1st bank "Entreprise à mission" (mission-oriented corporation bank)

#### GACM, a responsible investor



#### Aiming for carbon neutrality by 2050

in line with the Paris Climate Agreement, by gradually reducing the carbon footprint of our investments by at least<sup>(1)</sup> **60%** by end 2030 (base year: end 2018)

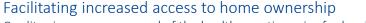
#### Applying restrictive investment policies

- Systematic ESG analysis for new investments
- Coal: immediate divestment of new coal developers / Exit of coal by 2030
- Oil & Gas: no funding for new projects
- Tobacco: no funding for tobacco producers (2)

#### Voting accordingly

> Demanding shareholder dialogue and AGM voting policy, in line with those commitments

#### GACM, a responsible insurer



Creditor insurance: removal of the health questionnaire for loyal customers

Supporting all those involved in the associative world Offering civil liability coverage to sports and cultural associations managers

Improving access to healthcare by advancing health expenses to clients

Accompanying policyholders towards diversification, innovation and green finance by enhancing our sustainable financial offering (sustainable investments, labeled funds, ESG characteristics...)

#### Implementing sustainable claims management policy

Selecting sustainable partners, prioritizing repair over replacement, dematerializing claims management

#### Advocacy for insurability

Aim to keep insuring individuals even with high exposure to climate risks

#### GACM. a responsible employer



#### Promoting gender parity and equal opportunity

- More than 50% of women among managers
- > Highly rated by French gender equality index: 99/100(3)
- > Commitment for hiring and integration of disabled people

GACM's sustainability information is integrated into the Crédit Mutuel Alliance Fédérale report.

GACM contributes in specific insurance and investment activities.



GACM invested €385 m in Crédit Mutuel Alliance Fédérale's Environmental and Solidarity Revolution Fund as at June 30, 2025

in order to finance projects with a high environmental and social impact.



#### 2 new solidarity initiatives:

Mutual health support: finances all or part of the high outstanding expenses for health and protection policyholder in the event of serious illness, disability or loss of independence.

**Family assistance guarantee**: supports protection and creditor policyholders, who have to stop working to look after a child who is seriously ill, disabled or the victim of an accident.

SECTION 3

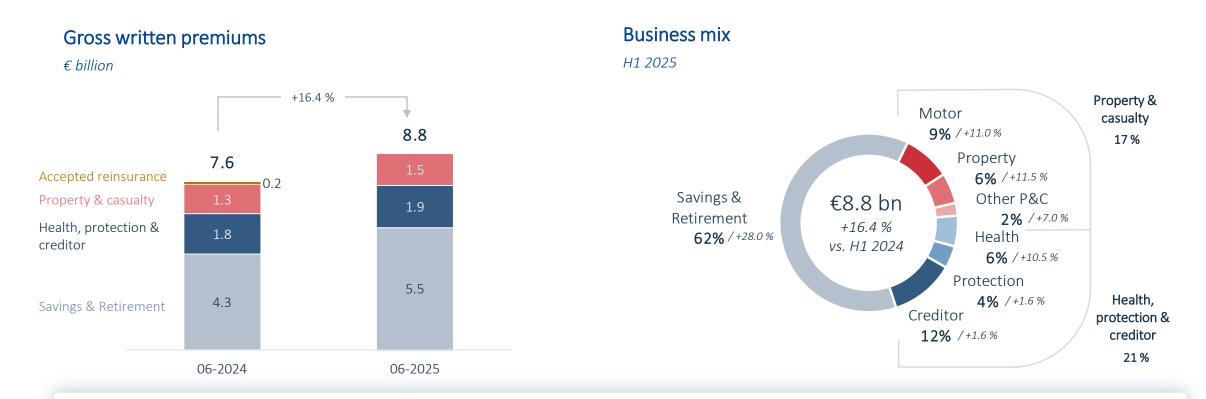
# BUSINESS & FINANCIAL PERFORMANCE



## **BALANCED BUSINESS MIX AND DYNAMIC ACTIVITY**



A well-diversified insurance offering in savings, P&C and protection



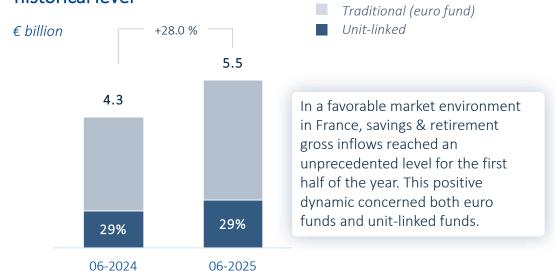
- GACM's gross written premiums increased by 16.4% compared to the end of June 2024 to reach €8.8 bn, driven by new record gross inflows in savings & retirement insurance.
- P&C premiums grew by 10.6% to reach €1.5 billion while the health, protection & creditor insurance sector posted a 3.7% growth compared to the first half of 2024. The sustained increase in property & casualty insurance is explained by portfolios growth and price adjustments.

## SAVINGS & RETIREMENT: STRONG BUSINESS PERFORMANCE

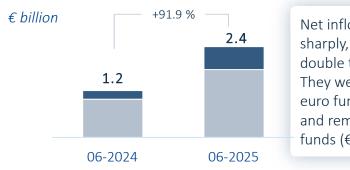




## Growth in savings & retirement premiums to reach an historical level



#### Positive net inflows

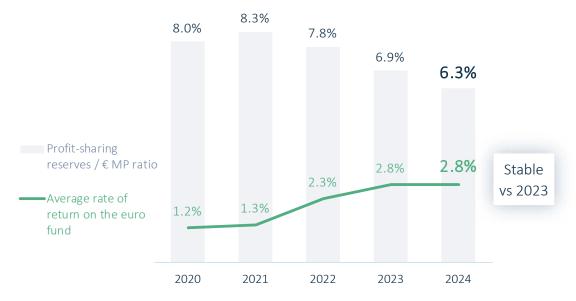


Net inflows continued to increase sharply, rising to €2.4 bn, almost double the first half 2024.

They were mainly carried out on euro funds to the tune of €1.8 bn and remained positive for unit-linked funds (€0.6 bn).

#### Average yield of 2.8% credited to policyholders on euro funds in 2024

thanks to reserves accumulated during the low-interest rate period



Scope: French entities ACM VIE SA and ACM VIE SAM

#### Very low exposure to guaranteed rates

The minimum average guaranteed rate stands at 0.14% as of 31/12/2024. All new business is 0% guaranteed rate.

## SAVINGS & RETIREMENT: INCREASE IN PROFITABILITY





#### Savings & retirement insurance result

€238 m

+1.9% vs H1 2024

Of which €220 m of CSM recognized in insurance revenues

Savings & retirement contractual service margin (CSM)

€6.6 bn

+16.4% vs 12/2024

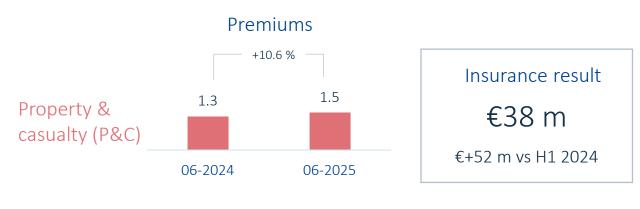
Increase due to rise in long-term interest rates and equity markets

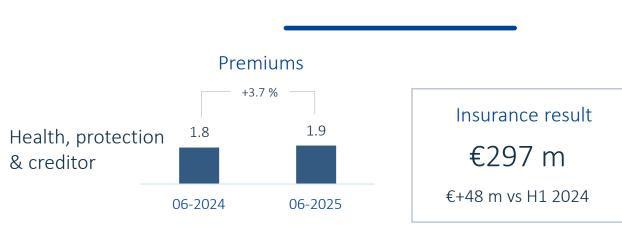
## GACM CONTINUED TO DEVELOP ITS BUSINESSES IN P&C AND PROTECTION



Sustained growth of premiums and results in the first half of 2025

€ billion





#### P&C and protection insurance premiums continued to grow:

> P&C and protection insurance gross written premiums amounted to €3.3 bn, up by 6.6 % compared to the end of June 2024 (excluding accepted reinsurance).

#### Improvement of P&C insurance results:

- > Sustained increase in property & casualty insurance result explained by :
  - > lower climate events costs during the half-year,
  - and price adjustments necessitated by repair costs' inflation and effects of climate change, including since January the 1st 2025, the rise in the additional premium used to finance the compensation scheme for natural catastrophes (1) in France.
- The combined ratio of GACM's property & casualty insurance under IFRS recovered to 97.4% compared to 101.2% at the end of June 2024.

Increase in Health, protection & creditor insurance result

## STABLE PROFITS IN H1 2025



Increase in insurance and financial result offset by an exceptional fiscal contribution



#### IFRS net profit

+0.4 % vs H1 2024

+20.3 % vs H1 2024 excluding the exceptional contribution introduced by the 2025 Finance Act on large companies' profits. At the end of June, this tax surcharge totaled €98 m.

+22.6 % on insurance result (€572 m in H1 2025)

The increase concerned all lines of business.

+7.7 % over financial result (€234 m in H1 2025)

Financial result: the rise was mainly due to an increase in dividends received.

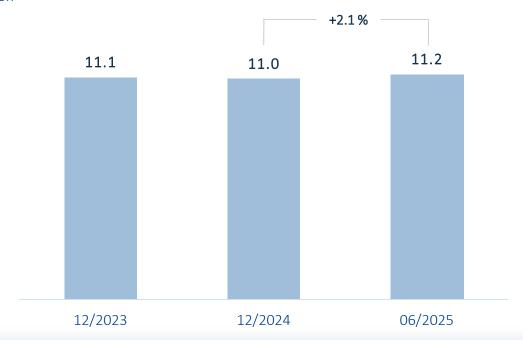
### RESILIENT BALANCE SHEET INDICATORS

#### Increase in total equity and CSM



#### **Total equity**

€ billion



As at June 30, 2025, GACM'S IFRS equity amounted to €11.2 bn, up by 2.1% compared to June 2024.

Positive impact of the net profit (€0.5 bn) and the other comprehensive income (€0.1 bn) was partially offset by dividend distributions for €0.3 bn.

#### Contractual service margin (CSM)

€ billion

- The CSM amounted to €7.5 bn. It increased by 13.1% compared to December 2024, mainly driven by savings & retirement insurance due to the rise in long-term interest rates and equity markets.
- At 30 June 2025, €0.3 bn of CSM was recognized in profit, stable compared to June 2024.



SECTION 4

# FINANCIAL & CAPITAL POSITION



## WELL DIVERSIFIED ASSET ALLOCATION STRATEGY

#### Resilient to the economic and financial environment



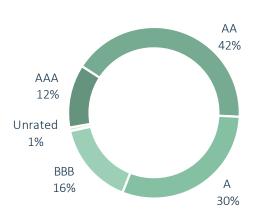
#### Asset Allocation FY 2024 (1)

€ billion

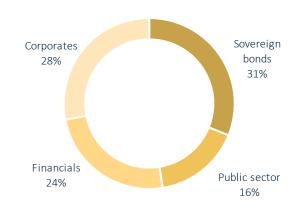
	Book Value (Local GAAP)		Market Value		Unrealized capital gain/loss
Fixed Income	87.3	78%	82.0	70%	-5.3
Equities	15.3	14%	25.0	21%	+9.7
Real Estate	5.7	5%	6.4	5%	+0.7
Cash	3.1	3%	3.1	3%	+0.0
Total	111.4	100%	116.4	100%	+5.1

- > 2024 allocation in line with the previous year.
- GACM real estate portfolio composed of good quality real estate and well located (core).

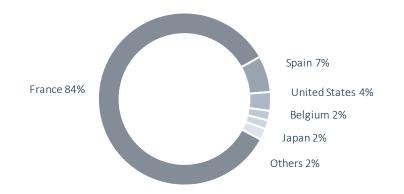
## Bond portfolio (2) per rating (Book Value, Local GAAP)



## Bond portfolio (2) per type of issuers (Book Value, Local GAAP)



## **Sovereign Bond Portfolio distribution by country** (Book Value, Local GAAP)



(2) 93% of the fixed income portfolio

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<sup>(1)</sup> Excluding Unit Linked and Repurchase Agreements

## STEADILY HIGH PRUDENTIAL RATIOS





GACM calculates its capital requirement with the Solvency II Standard Formula without any transitional measures.



## **SOLID CAPITAL STRUCTURE**

FY 2024



#### Eligible own funds & evolution

€ million



The Solvency II eligible own funds of GACM as at June 2025 amounted to €15,041 m, 92% of which is classified as Unrestricted Tier 1 (UT1).



#### Issuance capacities as at June 2025

€ million

Tiering	Boundary	Maximum amount	Remaining capacities
RT1	20%*(RT1+UT1)	2,766	2,766
T2+T3	50%*SCR	3,386	2,174
T3	15%*SCR	1,016	1,001

SCR as at June 2025 amounted to €6,773 m.

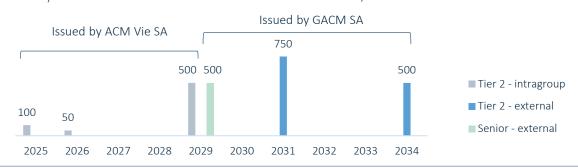
#### IFRS Financial leverage

12.9 %

Financing debt / (Total equity + post-tax CSM incl. reinsurance + Financing debt)

#### Debt maturity profile

Maturity date for bullet issues and first call date for callable issues, € million



<sup>(1)</sup> The Tier 2 issued in the operational life company ACM Vie SA ( $\epsilon$ 615 m) is not available in own funds at Group's level because of Solvency II consolidation rules.

## ROBUST CREDIT PROFILE FOR GACM

Reflected by Moody's rating



Operational Entities
ACM VIE SA & ACM IARD SA

**A1** 

Stable Outlook
Confirmed in August 2025

"The credit profile of Groupe des Assurances du Crédit Mutuel (GACM), whose main operating entities (ACM VIE SA and ACM IARD SA) are rated A1 for insurance financial strength, is supported by (i) the group's strong franchise as evidenced by solid and growing market shares in France and controlled distribution network, (ii) a broad product diversification including a good balance between life and non-life activities, (iii) relatively stable profitability levels, and (iv) a strong solvency with Solvency II ratio consistently over 200% and (v) good financial flexibility despite recent debt issuances."

Credit opinion Updated 13 August 2025

STRONG INSURANCE FRANCHISE

A VERY GRANULAR DOMESTIC DISTRIBUTION NETWORK

&

LOW RISK PROFILE, ESPECIALLY IN NON-LIFE
GOOD LEVEL OF PROFITABILITY
STRONG LEVEL OF SOLVENCY II RATIO



SECTION 5

# APPENDIX



## Glossary



In addition to the financial statements prepared in accordance with IFRS, GACM's management uses alternative performance indicators (APIs) to analyze the Group's financial performance and position. These APIs are specific to GACM and do not refer to standardized definitions, even if their names are similar to those of indicators used by other companies. The insurance result, the financial result and the combined ratio are APIs with regard to the ESMA guidelines and the AMF position published in 2015.

- Written premiums: Gross written premiums of the consolidated insurance companies. (non-GAAP indicator)
- **Net inflows**: savings & retirement premiums less the amount of payouts. The breakdown between the euro fund and the unit-linked products takes into account arbitrage. (non-GAAP indicator)
- **Profit sharing reserve** (*Provision pour participation aux excédents-PPE*): Provision for surplus profit-sharing, an amount set aside for the purpose of adjusting or regulating the rates of return paid to policyholders in euros, and which must be paid back within eight years. This is a mandatory provision for all life insurance companies. (non-GAAP indicator)
- P&C Combined Ratio: Ratio between insurance expenses, other insurance income and expenses (portion of non-attributable costs and other income and expenses allocated to P&C insurance income) and the reinsurance service result on the one hand, and insurance revenues on the other hand, consisting mainly of earned premiums for contracts modeled according to the PAA model (API).
- Insurance result: Insurance service result as it appears in the income statement, to which are added the non-attributable overheads related to the insurance activities, a portion of the other operating income and expenses, and of which is restated the amount of the experience adjustment on commissions on savings & retirement insurance outstandings and retrocessions. Indeed, the latter is neutralized in the financial result, and therefore has no impact on GACM's net profit or loss (API).
- Financial result: The net financial result as it appears in the income statement, from which is deducted the amount that neutralizes the experience adjustment on commissions on savings & retirement insurance outstandings and retrocessions included in the insurance service result (API).
- Average rate of return on savings & retirement euro funds: Weighted average of the rates of return granted by the insurer on savings & retirement insurance contracts (API).

## STRONG AMBITIONS FOR THE INSURANCE BUSINESS

In Crédit Mutuel Alliance Fédérale's strategic plan for 2024-2027



The spirit of conquest France and international



Cutting-edge tools and technology



Transforming claims and production management





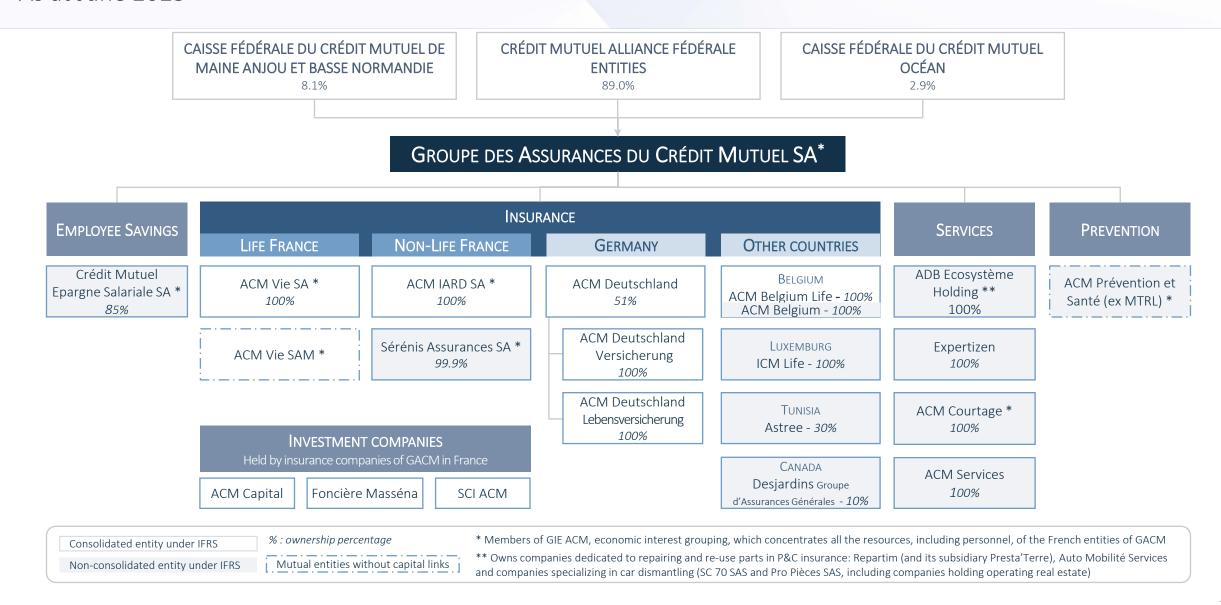
Contributing to the environmental and societal revolution



## **GACM** SIMPLIFIED ORGANISATION CHART

As at June 2025

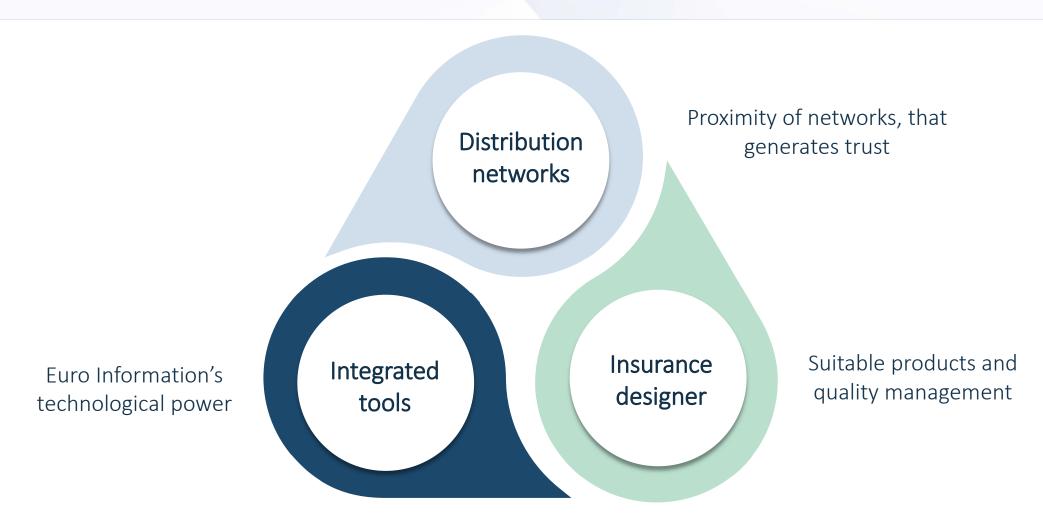




## **GACM**: BUSINESS MODEL



Symbiosis between three professions of our group

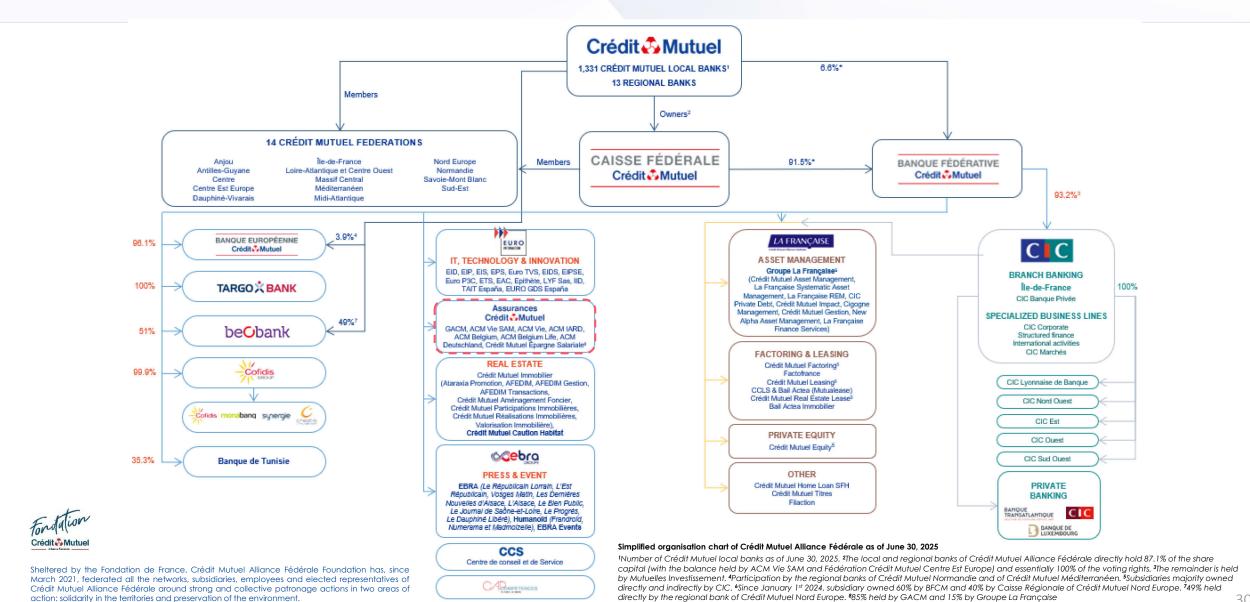


Better customer knowledge, better quality of service, better technological potential

## CRÉDIT MUTUEL ALLIANCE FÉDÉRALE: ORGANIZATION

Simplified organization chart of the group as at June 30, 2025





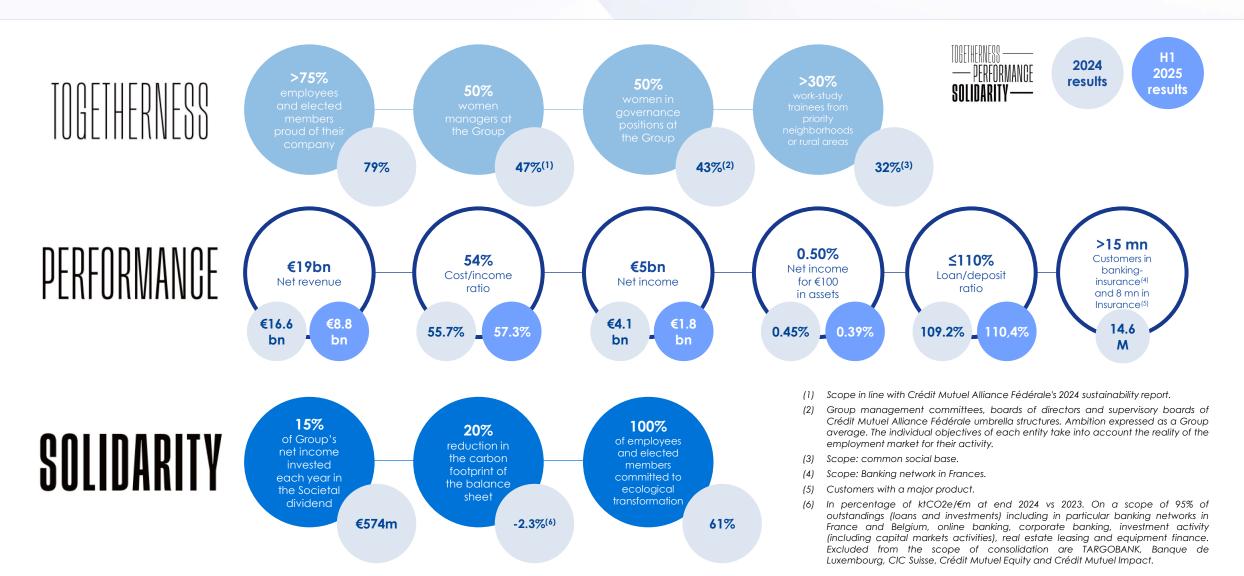
\*The remainder (1.9%) is held by Crédit Mutuel Maine-Anjou, Basse-Normandie (1.4%) and Crédit Mutuel Océan (0.5%).

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## CRÉDIT MUTUEL ALLIANCE FÉDÉRALE: 2024-2027 STRATEGIC PLAN

Assurances Crédit Mutuel

Targets and last results



## 1<sup>st</sup> bank with the status of benefit corporation (« Entreprise à mission »)



Crédit Mutuel Alliance Fédérale stands out as a benefit corporation

Adoption of the status of benefit corporation in 2020

1st bank to adopt it

A « raison d'être » in line with its values and included in the articles of association Ensemble, écouter et agir « Listening and acting together »

Adoption of social and environmental goals

Monitoring of the commitments by a **Mission committee** and **Mission committee** reports published annually

## Our 5 missions



AS A COOPERATIVE
AND MUTUALIST
ORGANIZATION,
WE SUPPORT
OUR CUSTOMERS

AND MEMBERS

IN THEIR

**BEST INTERESTS** 

AS A BANK FOR ALL, MEMBERS AND CUSTOMERS, EMPLOYEES AND ELECTED MEMBERS, WE ACT FOR EVERYONE AND REFUSE ANY DISCRIMINATION RESPECTFUL
OF EVERYONE'S
PRIVACY,
WE PLACE
TECHNOLOGY
AND INNOVATION
AT THE SERVICE
OF PEOPLE

AS A
SOLIDARITY-BASE
COMPANY,
WE CONTRIBUTE
TO REGIONAL
DEVELOPMENT

AS A RESPONSIBLE
COMPANY,
WE ACTIVELY
WORK FOR A
FAIRER AND MORE
SUSTAINABLE
SOCIETY



Until 2024: 15 commitments, all achieved(1)



Since 2025: 20 new commitments<sup>(1)</sup>

## Societal Dividend

Harnessing financial performance for the benefit of society



15% of net income mobilized each year, with a target of €2.5bn by 2027 **€574m in 2024** and €439m in 2023, **more than €1bn in only two years** 



€396m in 2024 €362m in 2023

#### **Environmental and Solidarity Revolution fund**

Article 9 Fund (SFDR), whose management is delegated to Crédit Mutuel Impact

21 vehicles focusing on the following themes:

- Better preservation: 4 forests covering more than 6.500 hectares in France, absorbing nearly 35,000 ktCO2eg of greenhouse gases for 2024 (carbon sequestration)(1);
- Better production: 12 investments notably in new, highly innovative low-carbon energy sources, and velopropelled freight transport;
- Better eating: 4 investments to promote healthy, organic food;
- Better housing: 1 investment in co-living participation.

€96m in 2024

€8m in 2023

#### Inclusive and solidarity-based pricing<sup>(2)</sup>

#### **Solidarity & inclusion**

- Elimination of the borrower insurance health auestionnaire:
- Elimination of bank inheritance fees < €10.000:
- Passbook savingds accounts for others;
- Addition interest-free loan (PTZ);
- "Family Assistance" cover

#### **Environment and biodiversity**

- 0% rate bike offering;
- Pre-financing of energy renovation subsidies;
- Soft mobility offering at 0% rate.

#### Agriculture & food

Aari installation loan.

#### Youth and integration

- Student loan at 0%;
- EBRA youth press offering.

82 M€ en 2024

2025 budget

€106m<sup>(4)</sup>

Patronage and Crédit Mutuel Alliance Fédérale Foundation

Crédit Mutuel Alliance Fédérale leading corporate sponsor in France<sup>(3)</sup>



Support from Crédit Mutuel Alliance Fédérale Foundation for:

- 130 non-profit organizations for solidarity projects in the regions:
  - o to promote fraternity, inclusion and combat precariousness (e.g. support for Mayotte);
  - o to promote young people and give them the power to take action and make culture a vector of emancipation.
- 82 non-profit organizations for environmental projects:
  - to preserve biodiversity and living things;
  - to protect health from environmental damage;
  - o to provide support for the environmental and inclusive transition of agriculture, the rural world and all citizens.

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Data source: ADEME's complete carbon base

Ranking of the 20 most generous companies in financial sponsorship in France Equanity/Corenews (11/13/2024) Including €56 million through Crédit Mutuel Alliance Fédérale Foundation

Non-exhaustive list. These offers are subject to conditions.

## **C**ONTACTS



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