#### **INFORMATION MEMORANDUM DATED 26 APRIL 2024**

# GROUPE DES ASSURANCES DU CREDIT MUTUEL



# EUR500,000,000 3.750 per cent. Senior Notes due 30 April 2029

Issue Price: 99.875 per cent.

The EUR500,000,000 3.750 per cent. senior notes due 30 April 2029 (the **Notes**) of the Groupe des Assurances du Crédit Mutuel (**GACM** or the **Issuer**) will be issued on 30 April 2024 (the **Issue Date**). The Notes will constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer, as described under "*Terms and Conditions of the Notes – Status of the Notes*".

The Notes will bear interest at the rate of 3.750 per cent. *per annum* from, and including, the Issue Date to, but excluding, 30 April 2029 (the **Maturity Date**) and will be payable in Euro annually in arrear on 30 April in each year, commencing on 30 April 2025.

Unless previously redeemed or purchased and cancelled, the Notes will be redeemed on the Maturity Date. The Issuer may redeem the Notes, in whole but not in part, at their Principal Amount together with any interest accrued to, but excluding, the date fixed for redemption specified in the notice (the **Redemption Amount**) in the event of certain tax changes in accordance with Condition 6.2 (*Optional Redemption for Tax Reasons*). In addition, the Issuer may, at its option, (i) on any date from, and including, the 30 January 2029 (the **Residual Maturity Call Option Start Date**) to, but excluding, the Maturity Date, redeem, in whole but not in part, the Notes, at their Redemption Amount, in accordance with Condition 6.3 (*Residual Maturity Call Option*), (ii) redeem, in whole but not in part, the Notes, in the event that at least eighty (80) per cent. of the initial aggregate nominal amount of the Notes originally issued have been redeemed and/or purchased and cancelled, at their Redemption Amount, in accordance with and subject to Condition 6.4 (*Clean-up redemption at the option of the Issuer*), or (iii) on any date to, but excluding, the Residual Maturity Call Option Start Date, redeem, in whole or in part, the Notes at the Make-Whole Redemption Amount (as defined in Condition 6.5 (*Make-Whole Redemption at the option of the Issuer*)). If it becomes unlawful for the Issuer to perform or comply with one or more of its obligations under the Notes, the Issuer will redeem in whole, but not in part, the Notes at their Redemption Amount in accordance with Condition 6.9 (*Illegality*).

Application has been made for the Notes to be admitted to trading on the Euronext Growth market in Paris (the **Euronext Growth Market**) with effect from 30 April 2024. The Euronext Growth Market is not a regulated market pursuant to the provisions of Directive 2014/65/EU of the European Parliament and of the Council on markets in financial instruments (as amended, **MiFID II**) but is a multilateral trading facility within the meaning of Article 4(22) of MiFID II operated by Euronext Paris.

Euronext Growth is a market operated by Euronext. Companies on Euronext Growth, a multilateral trading facility, are not subject to the same rules as companies on a regulated market. Instead, they are subject to a less extensive set of rules and regulations adjusted to small growth companies. The risk in investing in a company on Euronext Growth may therefore be higher than investing in a company on a regulated market. **Investors should take this into account when making investment decisions.** 

The present Information Memorandum does not constitute a prospectus within the meaning of Prospectus Regulation. The admission to trading of the Notes on Euronext Growth Market does not give rise to a prospectus subject to the approval by the *Autorité des marchés financiers*.

The present Information Memorandum has been drawn up under the responsibility of the Issuer. It has been subject to an appropriate review of its completeness, consistency and comprehensibility by Euronext.

The Notes will be issued in bearer dematerialised form (*au porteur*) in the denomination of EUR100,000. The Notes will at all times be in book-entry form in compliance with Articles L.211-3 *et seq.* and R.211-1 *et seq.* of the French *Code monétaire et financier*. No physical documents of title (including *certificats représentatifs* pursuant to Article R.211-7 of the French *Code monétaire et financier*) will be issued in respect of the Notes. The Notes will, upon issue, be inscribed in the books of Euroclear France which shall credit the accounts of the relevant Account Holders. Account Holder shall mean any authorised financial intermediary institution entitled to hold, directly or indirectly, accounts on behalf of its customers with Euroclear France, and includes Euroclear Bank SA/NV (Euroclear) and Clearstream Banking SA (Clearstream).

The Notes are expected to be rated A3 by Moody's France SAS (Moody's). Moody's is established in the European Union and registered under Regulation (EC) No. 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies (as amended) (the CRA Regulation) and included in the list of credit rating agencies registered in accordance with the CRA Regulation published on the European Securities and Markets Authority's website (<a href="https://www.esma.europa.eu/credit-rating-agencies/cra-authorisation">https://www.esma.europa.eu/credit-rating-agencies/cra-authorisation</a>) as of the date of this Information Memorandum. A rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension, change or withdrawal at any time by the assigning rating agency.

This Information Memorandum will be available on the website of the Issuer (https://www.acm.fr).

Prospective investors should have regard to the risk factors described under the section headed "Risk Factors" in this Information Memorandum, in connection with any investment in the Notes. This Information Memorandum does not describe all of the risks of an investment in the Notes.

Structuring Advisor & Global Coordinator
NATIXIS

Joint Bookrunners

BNP PARIBAS
CIC MARKET SOLUTIONS
J.P. MORGAN
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This information memorandum (the *Information Memorandum*) does not constitute a prospectus within the meaning, and for the purposes, of Article 6.3 of Regulation (EU) 2017/1129, as amended.

This Information Memorandum has been prepared for the purpose of giving information with regard to the Issuer, the Issuer and its direct and indirect subsidiaries taken as a whole (the **Group**) and the Notes with the view to enabling investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer and the Group, of the rights attaching to the Notes and of the reasons for the issuance and its impact on the Issuer.

This Information Memorandum should be read and construed in conjunction with all documents incorporated by reference herein (see "Documents Incorporated by Reference").

Certain information contained in this Information Memorandum and/or documents incorporated herein by reference has been extracted from sources specified in the sections where such information appears. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware and is able to ascertain from information published by the above sources, no facts have been omitted which would render the information reproduced inaccurate or misleading. The Issuer has also identified the source(s) of such information.

No person is or has been authorised to give any information or to make any representation other than those contained in this Information Memorandum in connection with the issue or sale of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or any of the Joint Bookrunners (as defined in "Subscription and Sale"). Neither the delivery of this Information Memorandum nor any offering or sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or those of the Group since the date hereof or the date upon which this Information Memorandum has been most recently supplemented or that there has been no adverse change in the financial position of the Issuer or that of the Group since the date hereof or the date upon which this Information Memorandum has been most recently supplemented or that any other information supplied in connection with the issue of the Notes is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

This Information Memorandum does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Information Memorandum and the offer or sale of Notes may be restricted by law in certain jurisdictions. The Issuer and the Joint Bookrunners do not represent that this Information Memorandum may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer or the Joint Bookrunners which would permit a public offering of the Notes or distribution of this Information Memorandum in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Information Memorandum nor any offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Information Memorandum comes are required by the Issuer and the Joint Bookrunners to inform themselves about and to observe any such restriction. In particular, there are restrictions on the distribution of this Information Memorandum and the offer or sale of Notes in the United States, the United Kingdom, Belgium, Canada and France (see "Subscription and Sale").

THE NOTES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE **SECURITIES ACT**) OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES. SUBJECT TO CERTAIN EXCEPTIONS, NOTES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS, EXCEPT IN TRANSACTIONS EXEMPT FROM, OR NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND

IN COMPLIANCE WITH ANY APPLICABLE STATE SECURITIES LAWS. FOR A DESCRIPTION OF CERTAIN RESTRICTIONS ON OFFERS AND SALES OF NOTES AND ON DISTRIBUTION OF THIS INFORMATION MEMORANDUM, SEE "SUBSCRIPTION AND SALE".

The Joint Bookrunners have not separately verified the information contained in this Information Memorandum. None of the Joint Bookrunners makes any representation, warranty or undertaking, express or implied, or accept any responsibility or liability, with respect to the accuracy or completeness of any of the information contained or incorporated by reference in this Information Memorandum or any other information provided by the Issuer in connection with the issue and sale of the Notes. Neither this Information Memorandum nor any information incorporated by reference in this Information Memorandum is intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by the Issuer or the Joint Bookrunners that any recipient of this Information Memorandum or any information incorporated by reference should subscribe for or purchase the Notes. In making an investment decision regarding the Notes, prospective investors must rely on their own independent investigation and appraisal of the (a) the Issuer, the Group and their respective businesses, financial conditions and affairs and (b) the terms of the offering, including the merits and risks involved. The contents of this Information Memorandum are not to be construed as legal, business or tax advice. Each prospective investor should subscribe for or consult its own advisers as to legal, tax, financial, credit and related aspects of an investment in the Notes. None of the Joint Bookrunners undertakes to review the financial condition or affairs of the Issuer or the Group after the date of this Information Memorandum nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Joint Bookrunners. Potential investors should, in particular, read carefully the section entitled "Risk Factors" set out below before making a decision to invest in the Notes.

Neither this Information Memorandum nor any other information supplied in connection with the issue and sale of the Notes (a) is intended to provide the basis of any credit or other evaluation or (b) should be considered as a recommendation by the Issuer or the Joint Bookrunners that any recipient of this Information Memorandum or any other information supplied in connection with the issue and sale of the Notes should purchase any Notes. Neither this Information Memorandum nor any other information supplied in connection with the issue and sale of the Notes constitutes an offer or invitation by or on behalf of the Issuer or the Joint Bookrunners to any person to subscribe for or to purchase any Notes.

MIFID II product governance / Professional investors and eligible counterparties only target market — Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 19 of the Guidelines published by the European Securities and Markets Authority (ESMA) on 3 August 2023, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in MiFID II; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

UK MiFIR product governance / Professional investors and eligible counterparties only target market — Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018 (in accordance with the FCA's policy statement entitled "Brexit our approach to EU non-legislative materials"), has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook (COBS), and professional clients only, each as defined in Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (UK MiFIR); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a distributor) should take into consideration the manufacturers' target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook is responsible for undertaking its own target market assessment in respect of the

Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

PRIIPs Regulation / Prohibition of sales to EEA retail investors — The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (EEA). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or (ii) a customer within the meaning of Directive 2016/97/EU, of the European Parliament and of the Council of 20 January 2016 on insurance distribution, as amended (the IDD), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the PRIIPs Regulation) for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

PRIIPs Regulation / Prohibition of sales to UK retail investors — The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom (UK). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565, as amended, as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the EUWA); or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000, as amended (the FSMA) and any rules or regulations made under the FSMA to implement the IDD, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the UK PRIIPs Regulation) for offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

Singapore Securities and Futures Act Product Classification — In connection with Section 309B(1)(c) of the Securities and Futures Act 2001 of Singapore, as modified or amended from time to time (the "SFA") and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the "CMP Regulations 2018"), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), the classification of the Notes as prescribed capital markets products (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

Any Notes will only be offered and sold in Singapore in compliance with the SFA.

**Hong Kong** – Any Notes will only be offered and sold in Hong Kong in compliance with the Securities and Futures Ordinance (Cap. 571) of Hong Kong.

Canada – The Notes may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 Prospectus Exemptions or subsection 73.3(1) of the Securities Act (Ontario), and are permitted clients, as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the Notes must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if this Information Memorandum (including any amendment thereto) contains a misrepresentation, provided that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser's province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser's province or territory for particulars of these rights or consult with a legal advisor.

If applicable, pursuant to section 3A.3 (or, in the case of securities issued or guaranteed by the government of a non-Canadian jurisdiction, section 3A.4) of National Instrument 33-105 Underwriting Conflicts (NI 33-105),

the Joint Bookrunners are not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with the offering of the Notes.

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Information Memorandum;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact such investment will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets;
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, monetary, interest rate and other factors that may affect its investment and its ability to bear the applicable risks; and
- (vi) consult its own advisers in relation to possible legal, tax, accounting, regulatory and related aspects of an investment in the Notes.

In this Information Memorandum, unless otherwise specified or the context otherwise requires, references to €, Euro, EUR or euro are to the single currency of the participating member states of the European Economic and Monetary Union which was introduced pursuant to the Treaty establishing the European Community, as amended.

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#### RISK FACTORS

The Issuer believes that the following factors may affect its ability to fulfil its obligations under the Notes. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring.

Factors which the Issuer believes may be material for the purpose of assessing the market risks associated with the Notes are also described below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in the Notes, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with the Notes may occur for other reasons and the Issuer does not represent that the statements below regarding the risks of holding the Notes are exhaustive. Prospective investors should read the entire Information Memorandum. The following is a disclosure of risk factors that are considered material to the Notes in order to assess the market risk associated with these Notes and risk factors that may affect the Issuer's ability to fulfil its obligations under the Notes. Prospective investors should consider these risk factors before deciding to purchase Notes. The following statements are not exhaustive. Prospective investors should consider all information provided in this Information Memorandum and consult with their own professional advisers if they consider it necessary. In addition, investors should be aware that the risks described may combine and thus intensify one another. The occurrence of one or more risks may have a material adverse effect on the own funds, the financial position and the operating result of the Issuer.

Each of the risks highlighted below could have a material adverse effect on the business, operations, financial conditions or prospects of the Issuer or the Group, which in turn could have a material adverse effect on the amount of principal and interest which investors will receive in respect of the Notes. In addition, each of the risks highlighted below could adversely affect the trading price of the Notes or the rights of investors under the Notes and, as a result, investors could lose some or all of their investment.

Words and expressions defined in the section entitled "Terms and Conditions of the Notes" herein shall have the same meanings in this section.

The order in which the following risks factors are presented is not an indication of the likelihood of their occurrence.

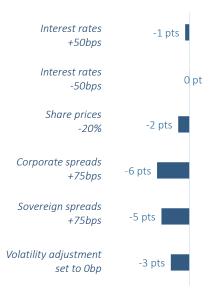
# RISK FACTORS RELATING TO THE ISSUER, THE GROUP AND THEIR BUSINESSES

For the purposes of this section, the Issuer and its direct and indirect subsidiaries taken as a whole are together referred to as the **Group**. The risk factors presented below have therefore been assessed, where relevant, at the level of the Issuer as an operating entity or at the Group's level business.

#### 1. Market risks

Market risks related to insurance activities notably include interest rate risk, equity risk and similar risks, and real estate risk. At 31 December 2023, market risks accounted for 44% of the Group's solvency capital requirement (**SCR**).

Market risk sensitivities of the Group's SCR ratio, which stood at 226% as of 31 December 2023, are as follows:



Changes in interest rates could have a material adverse effect on the Issuer's and the Group's businesses, results of operations and solvency

To be able to meet their future liabilities, the Issuer and the other members of the Group invest in a variety of assets that include a large portfolio of fixed income securities. In this respect, interest rate volatility can adversely affect the Issuer's results by reducing the returns earned and by reducing the market value of such portfolios. Interest rate risk exists for all assets and liabilities which are sensitive to changes in the term structure of interest rates or interest rate volatility.

Interest rates are highly sensitive to many factors, including governmental, monetary and tax policies, domestic and internal economic and political considerations, inflation, governmental debt, regulatory environment and other factors that are beyond the Issuer's control.

In times of low interest rates, bond yields typically decrease. Consequently, when the bonds mature the sums realised are reinvested in bonds with lower yields, which in turn decreases the return of investment asset of the Issuer.

Conversely, a sharp increase of interest rates, as the one experienced in 2022 and 2023, deteriorates the valuations of the asset portfolio (mainly comprised of fixed-income securities) and potentially result into policyholders' redemption of traditional life saving products. In addition, such hike in interest rates, has resulted in the contraction of home loan activity in France, which affected the production of certain insurance products such as creditor insurance and home insurance. Moreover, the combination of high inflation and rising short-term interest rates is driving up the remuneration of regulated savings products (since February 2023 the yield rate of the *Livret A* has been increased to 3.0%), as a result, the Issuer's rate for its euro life insurance contracts could be below the market, resulting in the likely loss of some customers. If redemptions requested by customers became significant this would require the sale of the underlying fixed income securities, which may lead to the recognition of unrealised losses. It could also trigger liquidity difficulties.

A 50-basis point decline in European risk-free interest rates would leave the SCR ratio of the Group, which stood at 226% at 31 December 2023, unchanged. A 50-basis point increase in European risk-free interest rates would result in a 1 point decrease in the SCR ratio of the Group.

All of the above could have an adverse effect on the Issuer's and the Group's businesses, technical commitments, financial condition and prospects.

#### The Group is exposed to credit risk

The Group is exposed to credit risk mainly through its financial assets and securities lending. Credit risk relates to the potential negative fluctuation in the value of corporate and sovereign bonds held by the Issuer and the other entities of the Group, due to the credit quality or defaults of the issuer of those bonds. Such negative fluctuations could impact the Issuer's ability to generate capital gains and could lead the Issuer to set impairment to cover this risk. A negative fluctuation in the value of financial assets could have an impact on their future yield, which could result in a loss of competitiveness of the Issuer affecting the behaviour and commercial choice of insured clients.

As of 31 December 2023, the Group's bond portfolio is balanced between sovereign, corporate, financial and public sector issuers, with AAA, AA, and A ratings predominating at 83%, BBB ratings at 16% and non-rated bonds representing only 1%. Despite the quality of these ratings, given the current context of financial markets and the global environment, the credit risk could have a significant impact on the Group.

# The Group is exposed to liquidity risk

The Group is exposed to a liquidity risk in the event that it cannot sell a financial asset at its true value or cannot sell it at all. The Group also faces the risk that it cannot meet its obligations, such as being able to reimburse the policyholders upon their request.

#### The Group is exposed to a fall in the value of its equity portfolio

Equity risk is defined as the risk of capital loss due to a decrease in the market value of the equity portfolio's instruments and positions or whose valuation depends on the price of shares or share and/or similar indices. As of 31 December 2023, the equity instruments represented 13.0% of the Group's portfolio.

A wide variety of factors could negatively impact economic growth prospects and contribute to high levels of volatility in financial markets.

The Group is sensitive to declines in the market value of equities, which could have a negative impact on the cover ratio. A 20 point decrease in stock markets would lead to a 2 point reduction in the SCR ratio of the Group, which stood at 226% at 31 December 2023. The Group ratio equity SCR / market SCR represents 61% as of 31 December 2023.

#### The Group is exposed to a fall in the value of its real estate assets

The value of investments in real estate assets is exposed to risks arising primarily from a variation in the real estate market valuation, but also to the risk of regulatory obsolescence of properties and a change in rental market conditions. As of 31 December 2023, the real estate assets represented 5.4% of the Group's portfolio (see chapter 6.2. Selected financial information in the Description of the Issuer).

These risks could have a negative impact on the Group net income and solvency ratio.

# A sustained elevated inflation may adversely affect the Group's business and results of operations

Inflation increases the average cost of claims such as medical costs, construction costs, tort issues and car repair costs and therefore impacts the personal protection insurance and property and casualty activities of the Group. The impact of inflation could also result in an increased level of uncertainty in the Group's estimation of claims reserves, particularly for long tail lines of business with long-term engagements. In addition, lags in re-pricing of insurance policies, when combined with inflation, could reduce the Group profitability, and pricing measures to counteract inflation may be refused by our

customers. In P&C insurance, high inflation in the sector in recent years has significantly increased repair and rebuilding costs. The increase in claims expenses was not fully offset by insurance premiums hikes, in line with the French profession's commitment to maintaining purchasing power.

Furthermore, a sustained elevated inflation rate may result in an increase in market interest rates, as experienced in 2022 and 2023, which may in turn (i) decrease the estimated fair value of certain fixed income securities the Group holds in its investment portfolio, resulting in reduced levels of unrealised capital gains available to the Group (which could adversely impact its solvency margin position) and (ii) result in increased surrenders of certain life and savings products, particularly those with fixed rates below market rates (which could adversely affect the Group's results of operations) (see "Risks related to the insurance business – Surrender risk" below).

A significant and sustained elevated inflation has historically also been associated with sluggish performance of equity markets generally (see "The Group is exposed to a fall in the value of its equity portfolio" above) and may adversely affect the Group's business and solvency position and results of operations.

# The physical, transition and inherent liability components of climate risk, together with their repercussions for economic players, could adversely affect the activities, income and financial position of the Group

The risks associated with climate change are factors that exacerbate existing risks, including credit risk, operational risk and market risk. In particular, the Group is exposed to physical, transition and inherent liability climate risks. Physical risk leads to increased economic costs and financial losses resulting from the severity and increased frequency of extreme weather events related to climate change (such as heat waves, landslides, floods, fires and storms), as well as long-term gradual changes in climate (such as changes in rainfall patterns, extreme weather variability, and rising sea levels and average temperatures). It could have an extensive impact in terms of scope and magnitude that may affect a wide variety of geographic areas and economic sectors. These physical climate risks are likely to increase and could lead to significant losses for the Group. In the past years, the number of events related to climate change went up, from heat waves to extreme rainfall episodes to floods. They are expected to increase even more in number in the near future. As an illustration, 2022 was one of the driest summer on record in France leading to a severe drought that affected the GACM portfolio, 2023 was significantly impacted by several windstorms (see chapter 2.1. Main structural operations and significant events of the financial year in the 2023 Consolidated Financial Statements, incorporated by reference).

The transition risk is connected to the process of adjusting to a low-carbon economy. The process of reducing emissions is likely to have a significant impact on all sectors of the economy by affecting the value of financial assets and the profitability of companies which may negatively affect the Group asset portfolios. The increase in costs related to this energy transition for economic players could lead to an increase in defaults and thus significantly increase the Group losses. The inherent liability risks (legal and reputational risks) are related to the financial impacts of clearing requests from those suffering damage due to climate change, such as investments financing the development of polluting or highly emitting greenhouse gases industries and activities, professional insurance, civil liability or infrastructure construction.

# The Group is exposed to currency risks

This risk relates to the sensitivity of assets to changes in the currency in which assets are recorded on the balance sheet. The currency SCR of the Group represents 4.9% of its market SCR as of 31 December 2023. Fluctuations in the exchange rates may have a negative impact on the Group's results of operations, cash flows and solvency.

#### 2. Risks related to the insurance business

The Group is exposed in all its insurance activities (property and liability insurance, personal protection insurance and life insurance and capitalisation, as further described in the section "Description of the Issuer" of this Information Memorandum) to underwriting risks.

#### Competition risks in all of its business segments

There is substantial competition among general insurance companies in France (which represents 94% of the Group 2023 written premiums) and some of the Group's competitors may benefit from greater financial and marketing resources or name recognition than the Group. The Group is the tenth largest insurer in the French insurance market in terms of premiums (*source: Argus de l'assurance, 15 December 2023, end-of-2022 data*) and the fifth largest "bancassurance" insurer (*source: Argus de l'assurance, 12 May 2023, end-of-2022 data*).

The Group's competitors include not only other insurance companies, but also mutual fund companies, asset management firms, private equity firms, hedge funds and commercial and investment banks, many of which are regulated differently than the Group is and may be able to offer alternative products and services or more competitive pricing than the Group. In addition, development of alternative distribution channels for certain types of insurance and securities products, including through the internet, may result in increasing competition as well as pressure on margins for certain types of products. While the Group seeks to maintain premium rates at targeted levels, the effect of competitive market conditions may have a material adverse effect on the Group's market share and financial condition. These competitive pressures could result in increased pricing pressures on a number of the Group's products and services, particularly as competitors seek to win market share, which could harm the Group's ability to market certain products profitably.

# Pricing risk

Pricing risk is the risk of premiums being too low to meet the Group's commitments. It includes the risk of wrong evaluation of the premium. Such assessments are based on a number of assumptions and may lead to the occurrence of a pricing risk if such assumptions turn out to be incorrect. These assumptions concern, for example, changes in mortality, longevity, disability or invalidity rates, the behavior of policyholders, and the frequency and cost of claims. This risk is increased in the case of launch of new products or changes to existing products. While the Group uses both its experience and industry data to develop new products and to estimate future claims, including information used in pricing the insurance products and establishing the related actuarial liabilities, there can be no assurance that actual experience will match these estimates and that emerging risks would not result in losses inconsistent with the Group's pricing assumptions. The occurrence of such a risk could negatively affect the financial results and solvency of the Group.

#### Technical provision risk

This risk may arise if insufficient technical provision is made to meet commitments due to poor assessment of available data, subsequent modification of the risk factors or inappropriate calculation parameters. It covers the risk that the technical provisions are inadequate to cover all of the obligations linked to the claims that arise. The Group's reserve levels are based on assumptions and estimates established thanks to actuarial projection techniques. Assumptions made by the Group are based on a variety of factors including social, economic and demographic trends (including long term risks, such as invalidity risks), covered persons (*assurés*) behaviour, court decisions, changes in laws and regulations, inflation, investment returns and underwriting expenses and such factors are subject to change. For instance, in the personal protection insurance segment, the Group is particularly exposed to the risk that mortality rates will be higher than expected for policyholders with death coverage or the risk that policyholders with disability coverage will experience health needs that are in excess of

those expected when the policies were written. In addition, the Group's personal protection insurance operations are exposed to the risk of catastrophic mortality and disease, such as a pandemic or other event that causes a large number of deaths. Actual losses may thus differ materially from the original loss reserves established. If the loss reserves established by the Group were to become insufficient, the Group's earnings and assets could be adversely affected, which could in turn negatively affect the financial results and solvency of the Issuer and the Group.

#### Surrender risk

Savings contracts include a surrender clause allowing policyholders to request reimbursement of all or part of their accumulated savings. The Group's life insurance subsidiaries are exposed to the risk of surrender volumes being higher than the forecasts used for asset and liability management purposes, which may force the Group to sell assets at a loss. Traditional savings products are exposed to surrender risk in the event of a sharp and rapid increase in interest rates. As defined below in the changes in interest rates risk, the increasing interest rates could have a negative impact on the profitability of life insurance business.

More generally, surrender risk is linked to policyholder behaviour, which by definition is highly uncertain and partly dependent on external factors.

#### Risks specific to catastrophic events

The Group's insurance operations are exposed to the risk of catastrophic events, particularly in its principal market, France, which represents 94% of its 2023 written premiums. The extent of losses from a catastrophe is a function of both the total amount of insured exposure in the area affected by the event and the severity of the event. Catastrophes can be caused by various events, including hurricanes, windstorms, earthquakes, hail, tornadoes, explosions, severe winter weather (including snow, freezing water, ice storms and blizzards), fires and man-made events such as terrorist attacks, military actions and core infrastructure failures. Most catastrophes are restricted to small geographic areas; however, hurricanes, earthquakes or man-made catastrophes may produce significant damage or loss of life or property damage in larger areas, especially those that are heavily populated. In addition, changing climate conditions, primarily global warming, may increase the frequency and severity of natural catastrophes such as hurricanes, and result in greater than expected losses. Although the Group takes efforts to limit its exposure to catastrophic risks through volatility management and reinsurance programs, these efforts do not eliminate all risk and claims resulting from catastrophic events could therefore affect the Group's operating income and increase its volatility. Recent examples of natural catastrophes that have led to an increase in claims in the Group's non-life insurance business could have an impact on the Group's operating income (see "The physical, transition and inherent liability components of climate risk, together with their repercussions for economic players, could adversely affect the activities, income and financial position of the Group" above). In addition, catastrophic events could harm the financial condition of issuers of financial instruments the Group holds in its investment portfolio, resulting in impairments to these obligations. These events may also affect the financial condition of the Group's reinsurers, thereby increasing the probability of default on reinsurance recoveries. Large-scale catastrophes may also reduce the overall level of economic activity in affected countries, which could hurt the Group's business and the value of its investments or ability to write new business. Increases in the value of insurance policies, caused by the effects of inflation or other factors, and geographic concentration of insured lives or property, could increase the severity of claims the Group receives from future catastrophic events. Due to their nature, the Group cannot predict the incidence, timing and severity of any such catastrophe, which could lead to increases in claims and affect the Group's operating income (see chapter 2.1. Main structural operations and significant events of the financial year in the 2023 Consolidated Financial Statements, incorporated by reference).

#### Reinsurance risk

The Issuer has exposure to its reinsurers through its reinsurance treaties. In 2023, the Group ceded premiums amount to €0.1 billion. In such treaties, reinsurers assume part of the cost, losses and expenses associated with incidents, and losses whether or not carried over, in exchange for a proportion of the premiums. The ability to make a claim under, and the amount and cost of, the reinsurance depends on general market conditions and may vary significantly. Any decrease in the amount of reinsurance cover purchased will increase the risk of loss for the Issuer. When reinsurance is put in place, the Issuer remains liable for transferred risks if the reinsurer does not fulfil its obligations. In this regard, the Group is subject to the solvency risk of its reinsurers at the time that sums due must be recovered from them. A reinsurer's failure to make payment under the terms of a significant reinsurance contract would have a negative effect on the Group's businesses, financial condition and net income. In addition, after making large claims under reinsurance policies, the Group may have to pay substantial reinstatement premiums to continue reinsurance coverage.

# 3. Operational risks

### Risks linked to the Issuer's IT systems

The Issuer relies on internal and external information and technological systems to manage its operations and is dependent on the smooth functioning of its software systems, websites and mobile applications, and on its ability to continue to adapt them to future technological developments. The Issuer is exposed to risk of loss resulting from breaches of security, system or control failures, inadequate or failed processes, human error, business interruptions and external events. The Issuer's ability to provide reliable services, competitive pricing and accurate and timely reporting for its customers depends on the efficient operation and user-friendly design of its back-office platforms, internal software, websites and mobile applications as well as services provided by third-party providers. The Issuer uses Crédit Mutuel Alliance Fédérale IT resources.

IT risks may imply loss of the Issuer's capacity to maintain and improve the responsiveness, features and characteristics of its technologies and information systems, the widespread adoption of new web, networking or telecommunications technologies or other technological changes could require substantial expenditures to modify or upgrade the Issuer's websites and mobile applications, in order to continue to compete.

Any disruption of its servicing activity, due to inability to access or accurately maintain the Issuer's account records or otherwise, could have a material adverse impact on the Issuer's ability to collect on those receivables and/or satisfy its customers. In addition, any failure of sub-contractors to deliver their services in compliance with applicable laws and regulations and at an adequate level could affect the Issuer's business, financial position, and reputation.

IT systems are core resource of the Issuer as they support business processes in the day-to-day operations both in the context of its relations with customers, retail and corporate, and with suppliers or commercial partners. The use of the Internet and mobile services as an independent and cost-efficient sales and communications channel of the Issuer could be affected by a number of associated risks, e.g. uncertainties in respect of the protection of intellectual property or the registered domains, possible violation of data protection provisions relating to the safeguarding of customer related personal information, the dependence on technological conditions, system failures, fraud, virus and spyware, which could have a material adverse impact on the business, financial condition, operating results and reputation of the Issuer. In addition, new offers providing highly connected leasing services and new digitalized services may increase such IT risks.

#### Risks linked to disruption to or cyberattacks on the Issuer's information technology systems

The Issuer is exposed to the risk of disruption of its information technology systems and cybercrime attacks by employees or third parties. System malfunctions and faults in the computer systems, hardware and software, including server failures or possible attacks from the outside, for instance attacks originating from criminal hackers or computer viruses create the risk that IT services will not be available. Due to its digitalized business, and in particular, the constant increase in vehicle connectivity, the Issuer is exposed to cyberattacks, which may target the Issuer, its customers and partners. Such threats may for example target data theft and are intensified by the introduction of new technologies such as the rapid emergent of artificial intelligence which enhances the capacity of threat actors to launch sophisticated attacks.

Rising digitisation and interconnectedness of devices will also increase customer privacy and data security risks. Any system malfunction, unauthorized usage, or cybersecurity attack that results in the publication of the Issuer's trade secrets or other confidential business and client information, such as information or personal data leaks, could negatively affect the Issuer's competitive position or the value of its investments in its products or its research and development efforts, and expose it to legal liability.

This liability could include penalties imposed by any relevant competent authority, claims from its commercial partners, impersonation or other similar fraud claims as well as for other misuses of personal information, including unauthorised marketing purposes, and any of these claims could result in litigation.

Any of these events could materially and adversely affect the Issuer's ability to conduct its business operations, increase its risk of loss resulting from disruptions of operating procedures, cause the Issuer to incur important information verification costs, and potentially result in financial losses or reputational damages.

# Business management risk

Business management risk is related to unintentional non-compliance with the Group's internal regulations, conventions and procedures, or related to the absence of a rule. This risk includes support activities (control, project, user assistance, etc.) and business activities (claims management, sales, management, etc.). Such unintentional non-compliance may have an adverse effect on the Group's reputation in the market and may expose the Group to legal liability. This risk is exacerbated due to the extended remote working arrangements put in place across the Group that may render the internal control procedures more difficult to carry out.

Furthermore, the business management risk is also related to other operational risks such as the cyber security risk mentioned above, and the recruitment, skill and succession management risk.

# Risks relating to recruitment, skills and succession management

The success of the Group's business, the continuity of its operations and its ability to develop new products and services and to comply with a continually changing legal framework depend on its ability to attract and retain qualified employees, particularly those with highly specialised responsibilities such as actuarial analysis, financial analysis, risk and compliance. The Group faces intense competition in the hiring and retention of trained and capable employees. The retirement of employees also creates the additional challenge of bridging the age or seniority gap by attracting new recruits with adequate profiles on a timely basis. In addition, talent management in view of effective succession planning for critical functions and successful in-sourcing certain new capabilities may also prove to be challenging.

# 4. Regulatory risks

#### Risk of change in the political or regulatory context and non-compliance

The Group is subject to extensive regulation and supervision. This includes, notably, matters relating to licensing and examination, rate setting, trade practices, policy reforms, limitations on the nature and amount of certain investments, underwriting and claims practices, capital requirements, insurer solvency and transactions between affiliates and underwriting standards. Such regulation and supervision is primarily for the benefit and protection of policyholders and not for the benefit of investors. As the amount and complexity of these regulations increase, the cost of compliance and the risk of non-compliance will also increase. If any entity of the Group does not meet regulatory or other requirements, it may suffer penalties including fines, suspension or cancellation of its insurance licences which could adversely affect its ability to render its services and do business. In addition, significant regulatory action against it could have material adverse financial effects, cause significant reputational harm or harm its business prospects.

In addition, the Group may be adversely affected by changes in governmental policy or legislation applying to companies in the insurance industry. Regulatory changes may affect its existing and future businesses by, for example, causing customers to cancel or not renew existing policies or requiring it to change its range of products or to provide certain products (such as terrorism, flood or pandemic cover where it is not already required – all of which risks have significantly increased in recent years) and services, redesign its technology or other systems, pay increased tax or incur other costs. Insurance laws or regulations that are adopted or amended may be more restrictive than the Issuer's current requirements, may result in higher costs, lead to the standardisation of offers, or limit its growth, which could lead to a termination risk and a change in behaviour of insured persons of the Issuer and the Group or otherwise adversely affect its operations.

Furthermore, the loi Lemoine (2022) opened a right for customers to resign their credit insurance contract at any time. The regulation enhances competition on the credit insurance market.

The business model of the Group could be affected by the upcoming European legislation related to the Retail Investment Strategy (RIS) of the European Commission, which could lead to a limitation of inducements. The European initiative for an open data framework in the financial sector (FIDA) could commit entities of the Group to disclose strategic data to competing undertakings inside and outside the European Union.

The businesses of the Group are also subject to extensive laws and regulations. Changes in the legal and/or regulatory environment may have an adverse effect on its business, financial condition or reputation in the market. Regulatory developments regarding solvency requirements, including further implementing measures under the Solvency II Directive, the review of the Solvency II Directive or changes resulting from further efforts by the European Insurance and Occupational Pensions Authority to harmonise the implementation of the Solvency II Directive, may lead to further changes in the insurance industry's solvency framework and prudential regime as well as associated costs (for example, see "Proposed EU Directive on Recovery and Resolution of Insurance Undertakings" below). It is difficult to predict how the rules and regulations resulting from such initiatives and proposals will affect the insurance industry generally or the Issuer's and the Group's business, results of operations, financial condition and prospects. However, any initiatives which lead to increased capital requirements for the Group could have an adverse impact on the Group's solvency ratio.

# Regulatory actions against the Issuer or an insurer in the Group in the event of resolution could materially adversely affect the value of the Notes

The Autorité de contrôle prudentiel et de résolution (ACPR) can intervene in an institution which is failing or likely to fail so as to ensure the continuity of the institution's critical financial and economic

functions, while minimising the impact of an institution's failure on the economy and financial system. Such resolution tools could be applied to the Issuer or any other insurer member of the Group: such tools include bridge institution, asset separation or intervention of an administrator (*administrateur de résolution*).

The implementation and applicability of such resolution tools to the Issuer, the Group or the taking of any action pursuant to it could materially affect the rights of the Noteholders, the activity and financial condition of the Issuer and the Group, the value of the Notes and could lead to Noteholders losing some or all of the value of their investment in such Notes.

Where the statutory conditions for use of resolution powers have been met, the ACPR would be expected to exercise the powers without the consent of the Noteholders.

On 22 September 2021, the European Commission published a proposed directive on the recovery and resolution of insurance undertakings. On 24 January 2024, the final compromise text of the Insurance Recovery and Resolution Directive (**IRRD**) was published following completion of the EU's trilogue procedure. If adopted, the proposed directive would provide bail-in power similar to the one existing for credit institutions under the bank recovery and resolution directive to the ACPR (see "*Proposed EU Directive on Recovery and Resolution of Insurance Undertakings*" below).

# 5. Risks related to the Group's relationship with the Crédit Mutuel and the Crédit Industriel et Commercial's banking networks

The Group relies on entities in the Crédit Mutuel network and the Crédit Industriel et Commercial to distribute its insurance products and perform a range of other important services.

The Group relies primarily on the networks of banks affiliated with the Crédit Mutuel and the Crédit Industriel et Commercial to distribute its products. For the year ended 31 December 2023, 88% of the Group's insurance products (as a percentage of total written premiums) were distributed by the Crédit Mutuel and the Crédit Industriel et Commercial's banking networks. As a result, factors affecting the competitive position, reputation or credit quality of the banks in the Crédit Mutuel and the Crédit Industriel et Commercial could have a very significant adverse effect on the Group's gross written premiums, reputation and operating income.

#### RISK FACTORS RELATING TO THE NOTES

In addition to the risks relating to the Issuer (including the default risk) that may affect the Issuer's ability to fulfil its obligations under the Notes, there are certain factors which are material for the purpose of assessing the risks associated with an investment in the Notes.

# 1. General risks relating to the Notes

#### Liquidity risks and market value of the Notes

The development or continued liquidity of any secondary market for the Notes may be affected by a number of factors such as general economic conditions, political events in France or elsewhere, including factors affecting capital markets generally and the stock exchanges on which the Notes or the reference rate are traded, the financial condition and the creditworthiness of the Issuer and/or the Group, and the value of any applicable reference rate, as well as other factors such as the complexity and volatility of the reference rate, the method of calculating the return to be paid in respect of such Notes, the outstanding amount of the Notes, any redemption features of the Notes and the level, direction and volatility of interest rates generally. Such factors may affect the market value of the Notes and the market volatility and such volatility may adversely affect the price of Notes. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market, and in certain

circumstances such investors could suffer loss of their entire investment. The price at which a Noteholder will be able to sell such Notes prior to maturity may also be at a discount, which could be substantial, from the issue price or the purchase price paid by such purchaser. Accordingly, all or part of the capital invested by the Noteholder may be lost upon any disposal of the Notes, so that the Noteholder in such case would receive significantly less than the total amount of capital invested.

# No active secondary market

Although an application has been made for the Notes to be admitted to trading on the Euronext Growth Market, no assurance can be given that an active market in the Notes will develop or, if such a market does develop, that it will be sustained or offer sufficient liquidity. The Notes may be designed for specific investment objectives or strategies and therefore may have a more limited secondary market and experience more price volatility than conventional debt securities.

In addition, investors may not be able to sell Notes readily or at prices that will enable investors to realise their anticipated yield. No investor should purchase Notes unless the investor understands and is able to bear the risk that the Notes will not be readily sellable, that the value of Notes will fluctuate over time and that such fluctuations will be significant.

The price at which a Noteholder will be able to sell the Notes prior to redemption by the Issuer may be at a discount, which could be substantial, from the issue price or the purchase price paid by such purchaser. The Issuer or its subsidiaries are entitled to buy the Notes, which shall then be cancelled or caused to be cancelled, and to issue further Notes which may or may not be assimilated to the Notes. Such transactions may favorably or adversely affect the price development of the Notes. If additional and competing products are introduced in the markets, this may adversely affect the value of the Notes.

#### Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes in EUR. This presents certain risks relating to currency conversions if a Noteholder's financial activities are denominated principally in a currency or currency unit (the **Noteholder's Currency**) other than EUR. These include the risk that exchange rates may significantly change (including changes due to devaluation of EUR or revaluation of the Noteholder's Currency) and the risk that authorities with jurisdiction over the Noteholder's Currency may impose or modify exchange controls. An appreciation in the value of the Noteholder's Currency relative to the EUR would decrease (a) the Noteholder's Currency-equivalent yield on the Notes, (b) the Noteholder's Currency equivalent value of the principal payable on the Notes and (c) the Noteholder's Currency-equivalent market value of the Notes, all of which could have an adverse effect on the return on the investment of the Noteholders.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, Noteholders may receive less interest or principal than expected, or no interest or principal.

#### 2. Legal risks

# Modification and waiver

Condition 10 (*Meeting and Voting Provisions*) of the Terms and Conditions of the Notes contains provisions for calling meetings of Noteholders or for consulting Noteholders through Written Resolutions to consider matters affecting their interests generally (but Noteholders will not be grouped in a *masse* having legal personality governed by the provisions of the French *Code de commerce* and will not be represented by a representative of the *masse*), including without limitation the modification of the Terms and Conditions of the Notes. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the general meeting or did not vote through the Written Resolution and Noteholders who voted in a manner contrary to the majority. If a

decision is adopted by a majority of Noteholders and such modifications were to impair or limit the rights of the Noteholders, this may have a negative impact on the market value of the Notes and hence Noteholders may lose all or part of their investment in the Notes.

#### French insolvency law

The Issuer is a *société anonyme* with its corporate seat in France. In the event that the Issuer becomes insolvent, insolvency proceedings will be generally governed by the insolvency laws of France to the extent that, where applicable, the "centre of main interests" (as construed under Regulation (EU) 2015/848, as amended) of the Issuer is located in France.

The Directive (EU) 2019/1023 on preventive restructuring frameworks, on discharge of debt and disqualifications, and on measures to increase the efficiency of procedures concerning restructuring, insolvency and discharge of debt, and amending Directive (EU) 2017/1132 has been implemented into French law by the *Ordonnance* 2021-1193 dated 15 September 2021. Such *ordonnance*, amends French insolvency laws notably with regard to the process of adoption of restructuring plans under insolvency proceedings. According to this *ordonnance*, "affected parties" (including notably creditors, and therefore the Noteholders) shall be treated in separate classes, which reflect certain class formation criteria for the purpose of adopting a restructuring plan. Classes shall be formed in such a way that each class comprises claims or interests with rights that reflect a sufficient commonality of interest based on verifiable criteria. Noteholders will no longer deliberate on the proposed restructuring plan in a separate assembly, meaning that they will no longer benefit from a specific veto power on this plan. Instead, as any other affected parties, the Noteholders will be grouped into one or several classes (with potentially other types of creditors) and their dissenting vote may possibly be overridden by a cross-class cram down.

The decision of each class is taken by a two-third (2/3<sup>rd</sup>) majority of the voting rights of the participating members, no quorum being required.

If the restructuring plan is not approved by all classes of affected parties, it can still be ratified by the court at the request of the Issuer or the receiver with the Issuer's consent and be imposed on dissenting classes through a cross-class cram down, under certain conditions.

For the avoidance of doubt, the provisions relating to the meeting of Noteholders described in Condition 10 will not be applicable to the extent they are not in compliance with compulsory insolvency law provisions that apply in these circumstances.

The Relevant Supervisory Authority may choose to apply French insolvency law and, as a consequence, the French law provisions resulting from the Ordonnance 2021-1193 dated 15 September 2021, to an insurance Company such as the Issuer. Should this risk materialise, the impact on Noteholders would be high and the commencement of insolvency proceedings against the Issuer would have a material adverse effect on the market value of Notes issued by the Issuer. As a consequence, any decisions taken by a class of affected parties, could negatively and significantly impact the Noteholders and cause them to lose all or part of their investment, should they not be able to recover all or part of the amounts due to them from the Issuer.

# Regulatory actions against the Issuer in the event of resolution could materially adversely affect the value of the Notes

On 28 November 2017, the ordinance no 2017-1608 of 27 November 2017 (the **Ordinance**) establishing a resolution framework for insurers (*Ordonnance no 2017-1608 du 27 novembre 2017 relative à la création d'un régime de résolution pour le secteur de l'assurance*) was published, setting out the French legal framework providing effective resolution strategies for French insurers.

The Ordinance is designed to provide the *Autorité de contrôle prudentiel et de résolution* (**ACPR**) with a credible set of tools to intervene in an institution that is failing or likely to fail (as defined in the Ordinance) so as to ensure the continuity of the institution's critical financial and economic functions, while minimising the impact of the institution's failure on the economy and financial system.

The Ordinance currently contains resolution tools which could be applied to the Issuer: bridge institution, asset separation, intervention of an administrator (*administrateur de résolution*). Due to the fact that resolution powers are intended to be used prior to the point at which ordinary insolvency proceedings would have been initiated in respect of the Issuer, Noteholders may not be able to anticipate any potential exercise of the powers nor the potential impact on the Issuer, the Group or the Notes of any exercise of such powers.

The implementation and applicability to the Issuer and the Group of such Ordinance and its implementing measures or the taking of any action pursuant to them could materially affect the rights of Noteholders, the activity and financial condition of the Issuer and the Group, the value of the Notes and could lead to holders losing some or all of the value of their investment in such Notes.

For the avoidance of doubt, the resolution powers do not contain any bail-in power as for credit institutions under the bank recovery and resolution directive.

# Proposed EU Directive on Recovery and Resolution of Insurance Undertakings

On 22 September 2021, the European Commission published a proposed directive on the recovery and resolution of insurance undertakings (proposal for a Directive of the European Parliament and of the Council establishing a framework for the recovery and resolution of insurance and reinsurance undertakings and amending Directives 2002/47/EC, 2004/25/EC, 2009/138/EC, (EU) 2017/1132 and Regulations (EU) No 1094/2010 and (EU) No 648/2012) (IRRD). The proposed IRRD is similar to a directive applicable to the recovery and resolution of banks in Europe. If adopted in its current form, it would provide for a variety of planning and preventative measures to minimize the likelihood of insurance undertakings requiring public financial support, and for the initiation of resolution procedures for insurance undertakings that are failing or likely to fail, where there is no prospect that private sector alternatives or supervisory measures would prevent the failure. The proposed IRRD provides, in case of resolution, for the application of a number of resolution tools, including in particular the write-down and conversion tool, which would allow resolution authorities to write down or convert to equity capital instruments and certain liabilities of insurance undertakings, generally in inverse order of their ranking in liquidation, so that the tool would apply first to equity instruments and Tier 1 capital securities, then Tier 2 capital securities, then Tier 3 capital securities and then to other instruments with a higher ranking in liquidation (such as the Notes).

If the resolution tools, including the bail-in tool, within the proposed IRRD are adopted in their current form, the Noteholders could be affected and lose all or part of their investment in the Notes if the Issuer were to experience financial difficulty and be failing or likely to fail. In addition, if the Issuer's financial condition deteriorates, or is perceived to deteriorate, the existence of these powers could cause the market value and/or the liquidity of the Notes to decline more rapidly than would be the case in the absence of such powers.

Given that the IRRD is still being discussed and is not in its final version, it is not possible to foresee exactly how, or when, the key proposals of the IRRD will translate into changes to the current framework and their precise impact on the Issuer and other insurance undertakings in Europe, and on regulatory capital instruments issued by the Issuer, including the Notes.

# 3. Risks relating to the structure of the Notes

# The Notes are senior obligations of the Issuer

In accordance with Condition 3 (*Status of the Notes*), the Notes are direct, unconditional, unsecured (subject to the provisions of Condition 3.3 (*Negative Pledge*)) and unsubordinated obligations of the Issuer and the Notes rank and will rank *pari passu* without any preference among themselves and (subject to such exceptions as are from time to time mandatory under French law) equally and rateably with any other present or future unsecured and unsubordinated Obligations of the Issuer, from time to time outstanding.

If the creditworthiness, or perceived creditworthiness, of the Issuer deteriorates (notwithstanding Condition 9 (*Events of Default*), which enables the Noteholders to request the redemption of the Notes), the Issuer may not be able to fulfil all or part of its payment obligations under the Notes, it could have a significant adverse impact on the Noteholders which may lose all or part of their investment. The price of the Notes will also depend on the financial situation of the Issuer. If the financial situation of the Issuer deteriorates, the value of the Notes may decrease and Noteholders may lose all or part of their investment.

#### Early redemption risk

The Issuer has the option, to redeem the Notes under a Residual Maturity Call Option as provided in Condition 6.3, a Clean-up redemption at the option of the Issuer as provided in Condition 6.4, or a Make-Whole Redemption at the option of the Issuer as provided in Condition 6.5. In certain circumstances, the Issuer also has the option to redeem all, but not some only, of the Senior Notes then outstanding for taxation reasons, as provided in Condition 6.2. If it becomes unlawful for the Issuer to perform or comply with one or more of its obligations under the Notes, the Issuer will redeem in whole, but not in part, the Notes as provided in Condition 6.9.

Save for the Make-Whole Redemption, such redemption options will be exercised at the Principal Amount of the Notes together with interest accrued and unpaid to the date of redemption.

The redemption of the Notes at the option of the Issuer may negatively affect the market value of the Notes. During any period when the Issuer may elect to redeem the Notes or is perceived to be able to redeem the Notes, the market value of the Notes generally will not rise substantially above the price at which they can be redeemed.

In particular, with respect to the Clean-up redemption, there is no obligation under Condition 6.4 for the Issuer to inform Noteholders if and when the threshold of 80% of the initial aggregate principal amount of the Notes originally issued has been reached or is about to be reached, and the Issuer's right to redeem will exist notwithstanding that immediately prior to the serving of a notice in respect of the exercise of the Clean-up redemption, the Notes may have been trading significantly above par, thus potentially resulting in a loss of capital invested.

The Make-Whole Redemption provided in Condition 6.5 is exercisable in whole or in part. In the case of a partial redemption, such partial redemption shall be effected by reducing the nominal amount of all such Notes in proportion to the aggregate nominal amount redeemed. Depending on the proportion of the principal amount of all of the Notes so reduced, any trading market in respect of the Notes may become less liquid or illiquid.

The Issuer may also be expected to redeem the Notes when its cost of borrowing is lower than the interest rate on the Notes. There can be no assurance that, at the relevant time, Noteholders will be able to reinvest the amounts received upon redemption at a rate that will provide the same return as their investment in the Notes. Therefore, an early redemption may reduce the profits Noteholders may have expected in subscribing in the Notes. Potential investors should consider reinvestment risk in light of other investments available at that time.

# No limitation on issuing or guaranteeing debt ranking "pari passu" with the Notes

There is no restriction on the amount of debt which the Issuer or any other member of the Group may issue or guarantee. Condition 3.3 (Negative Pledge) provides a negative pledge that prohibits the Issuer, in certain circumstances, from creating security over assets, but only to the extent that such is used to secure other notes (obligations) or other debt securities (excluding titres de créance négociables or other commercial paper which have a stated maturity of less than 12 months). The Conditions do not contain any other covenants restricting the operations of the Issuer. The Issuer and

its subsidiaries and affiliates may incur additional indebtedness or grant guarantees in respect of indebtedness of third parties, including indebtedness or guarantees that rank *pari passu* to the obligations under and in connection with the Notes. If the Issuer's or the Group's financial condition were to deteriorate, the Noteholders could suffer direct and materially adverse consequences, and, if the Issuer were liquidated (whether voluntarily or not), the Noteholders could suffer loss of their entire investment.

Pursuant to article L.327-2 of the French *Code des assurances*, a lien (*privilège*) over the movable assets of the Issuer is granted for the benefit of the Issuer's policyholders. However, Noteholders, even if they are policyholders of the Issuer, do not have the benefit of such lien in relation to amounts due under the Notes.

# The Issuer will not be required to redeem the Notes if it is prohibited by French law from paying additional amounts

Under French tax law, there is some uncertainty as to whether the Issuer may pay such additional amounts. French debt instruments typically provide that, if an issuer is required to pay additional amounts but is prohibited by French law from doing so, the Issuer must redeem the debt instruments in full. However, the Terms and Conditions of the Notes provide for redemption at the option of the Issuer in such a case, but not for mandatory redemption. As a result, if the Issuer does not exercise its option to redeem the Notes, Noteholders will receive less than the full amount due under the Notes, and the market value of the Notes will be adversely affected.

#### Credit ratings may not reflect all risks

The Notes are expected to be rated A3 by Moody's. Moody's has assigned a A1 Insurance Financial Strength Ratings (IFSRs) to ACM VIE SA and ACM IARD SA, the main operating subsidiaries of the Issuer. The rating may not reflect the potential impact of all risks related to structure, market, additional factors discussed in this section, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may not continue for any period of time or may be reviewed, revised, suspended or withdrawn entirely by the rating agency at any time. A qualification, downgrade or withdrawal of the ratings mentioned above may adversely affect both the value of the Notes or their marketability in secondary market transactions and adversely affect the Issuer's ability to issue new Notes. In addition, rating agencies other than Moody's France S.A.S. could seek to rate the Notes and if such unsolicited ratings are lower than the comparable ratings assigned to the Notes by Moody's, those unsolicited ratings could have an adverse effect on the value and the marketability of the Notes.

# Interest rate risk

As provided in Condition 4 (*Interest*), the Notes bear interest at a fixed rate of 3.750 per cent. *per annum* from (and including) the Issue Date, to (but excluding) the Maturity Date, therefore investment in the Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Notes.

In particular, a Noteholder who holds a Note, which pays interest at a fixed rate, is exposed to the risk that the market value of such Note could fall as a result of changes in the market interest rate (the **Market Interest Rate**). While the nominal interest rate of a fixed interest rate Note is determined during the term of such Note or within a given period of time, the Market Interest Rate typically varies on a daily basis. As the Market Interest Rate changes, the price of the Note varies in the opposite direction. If the Market Interest Rate increases, the price of the Note typically decreases, until the yield of the Note equals approximately the Market Interest Rate. If the Market Interest Rate decreases, the price of a fixed-rate Note typically increases, until the yield of the bond equals approximately the Market Interest Rate.

Movements of the Market Interest Rate may have a material adverse effect on the price of the Notes and can lead to losses for Noteholders if they sell Notes during the period in which the Market Interest Rate exceeds the fixed rate of the Notes.

#### GENERAL DESCRIPTION OF THE NOTES

This overview is a general description of the Notes and is qualified in its entirety by the remainder of this Information Memorandum. It does not, and is not intended to, constitute a summary of this Information Memorandum. For a more complete description of the Notes, including definitions of capitalised terms used but not defined in this section, please see "Terms and Conditions of the Notes".

Issuer: Groupe des Assurances du Crédit Mutuel

Legal Entity Identifier (LEI): 96950090CGKLVXEKWF10

Risk Factors: There are certain factors that may affect the Issuer's ability to fulfil its

obligations under the Notes. In addition, there are certain factors which are material for the purpose of assessing the market risks associated with

the Notes. These are set out under "Risk Factors" above.

Notes: EUR500,000,000 3.750 per cent. senior notes due 30 April 2029

Structuring Advisor and Global Coordinator:

**Natixis** 

Joint Bookrunners: BNP Paribas

Crédit Industriel et Commercial S.A.

J.P. Morgan SE

**Natixis** 

Fiscal Agent, Calculation Agent and Principal Paying

Agent:

**BNP** Paribas

Make-Whole Calculation

Agent

**DIIS Group** 

Aggregate Principal Amount: EUR500,000,000

Denomination: EUR100,000 per Note

Issue Date: 30 April 2024.

Maturity Date: 30 April 2029.

Issue Price: 99.875 per cent.

Form of the Notes: The Notes are issued on the Issue Date in dematerialised bearer form (au

porteur) in the denomination of EUR100,000 each. Title to the Notes will be evidenced in accordance with Articles L.211-3 et seq. and R.211-1 et seq. of the French Code monétaire et financier by book-entries (inscription en compte). No physical document of title (including certificats représentatifs pursuant to Article R.211-7 of the French Code monétaire et financier) will be issued in respect of the Notes. The Notes will, upon issue, be inscribed in the books of Euroclear France, which

shall credit the accounts of the relevant Account Holders.

Status of the Notes: The principal and interest on the Notes constitute direct, unconditional,

unsecured (subject to the provisions of Condition 3.3 (*Negative Pledge*)) and unsubordinated Obligations of the Issuer and the Notes rank and will rank *pari passu* without any preference among themselves and (subject

to such exceptions as are from time to time mandatory under French law) equally and rateably with any other present or future unsecured and unsubordinated Obligations of the Issuer, from time to time outstanding.

Negative Pledge:

There will be a negative pledge in respect of the Notes as set out in Condition 3.3 (*Negative Pledge*).

Events of Default:

There will be events of default in respect of the Notes as set out in Condition 9 (*Events of Default*).

Rate of Interest and Interest Payment Dates:

The Notes will bear interest from and including the Issue Date to but excluding the Maturity Date, at the rate of 3.750 per cent. *per annum*, payable annually in arrear on 30 April, in each year, commencing on 30 April 2025 (each, an **Interest Payment Date**).

Taxation:

All payments of principal, interest and other assimilated revenues by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any present or future taxes, duties, assessments or other governmental charges whatsoever imposed, levied, collected, withheld or assessed by or on behalf of the French Republic or any political subdivision thereof, or any authority therein or thereof having power to tax (**French Taxes**), unless such withholding or deduction is required by law.

In the event a payment of interest by the Issuer in respect of the Notes is subject to French Taxes by way of withholding or deduction, the Issuer shall pay to the fullest extent permitted by law such additional amounts as will result in receipt by the Noteholders, as the case may be, of such amounts of interest as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable in relation to any payment of interest in respect of any Note, as the case may be:

- (a) to, or to a third party on behalf of, a Noteholder which is liable to such French Taxes, in respect of such Note by reason of it having some connection with the Republic of France other than the mere holding of the Note; or
- (b) where such withholding or deduction is imposed on any payment by reason of FATCA.

For the avoidance of doubt, no additional amounts shall be payable by the Issuer in respect of payments of principal under the Notes.

Redemption at Maturity:

Unless previously redeemed or purchased and cancelled, each Note will be redeemed by the Issuer at the Redemption Amount on the Maturity Date.

**Redemption Amount** means an amount in Euro equal to the Principal Amount of the Notes together with any interest accrued, but excluding, the date fixed for redemption specified in the notice.

Early Redemption for illegality

The Notes will be redeemable at the option of the Issuer prior to maturity for illegality.

Redemption for tax reasons:

The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time by giving notice to the Principal Paying Agent and the Noteholders, if on the date of the next payment due under the Notes, the Issuer has or will become obliged to pay additional amounts as a result of (a) any change in, or amendment to, the laws or regulations of France or any political subdivision of, or any authority in, or of, France having power to tax, or (b) any change in the application or official interpretation of such laws or regulations, and such change or amendment only occurs or became effective on or after the Issue Date, provided that the due date for redemption shall be no earlier than the latest practicable date on which the Issuer could make such payment without withholding or deduction for French taxes (a Withholding Tax Event).

If the Issuer would on the date of the next payment due under the Notes be prevented by French law from making payment to the Noteholders of the full amount then due and payable, notwithstanding the undertaking to pay additional amounts (a **Gross-up Event**), then the Issuer shall forthwith give notice of such fact to the Principal Paying Agent and subject to having given to the Noteholders, the Issuer may redeem all, but not some only, of the Notes then outstanding, provided that the due date for redemption of which notice hereunder shall be given, shall be the latest practicable date on which the Issuer could make payment without withholding or deduction for French taxes, or if such date is past, as soon as is practicable thereafter.

Notes redeemed further to a Withholding Tax Event or a Gross-up Event will be redeemed at their Redemption Amount.

Residual Maturity Call Option:

The Issuer may, at its option, redeem the Notes, in whole but not in part, at their Redemption Amount at any time as from (and including) 30 January 2029 (the **Residual Maturity Call Option Start Date**) to (but excluding) the Maturity Date.

Clean-up Redemption at the option of the Issuer:

In the event that at least eighty (80) per cent. of the initial aggregate nominal amount of the Notes originally issued (and, for these purposes, any further tranche(s) of the Notes issued will be deemed to have been originally issued) have been redeemed and/or purchased and cancelled, the Issuer may, at its option (without any requirement for the consent or approval of the Noteholders) redeem all, but not some only, of the remaining Notes then outstanding, at their Redemption Amount.

Make-Whole Redemption at the option of the Issuer

The Issuer will have the option to redeem the Notes, in whole or in part, at any time or from time to time, prior to the Residual Maturity Call Option Start Date, at their Make-Whole Redemption Amount.

Meeting and Voting Provisions:

The Terms and Conditions of the Notes contain provisions relating to General Meetings of Noteholders. Pursuant to Article L.213-6-3 I of the French *Code monétaire et financier*, the Noteholders shall not be grouped in a *masse* having separate legal personality. The Issuer is entitled in lieu of holding a General Meeting to seek approval of a resolution from the Noteholders by way of a Written Resolution.

**General Meeting** means a general meeting of Noteholders convened to deliberate and vote on one or more proposed Resolutions (as defined

below) and include, unless the context otherwise requires, any adjourned meeting thereof.

**Written Resolution** means a resolution in writing signed by, or on behalf of, the Noteholders of not less than  $66^{2/3}$  per cent. in nominal amount of the Notes outstanding. References to a Written Resolution include, unless the context otherwise requires, a resolution approved by Electronic Consent.

Admission to Trading:

A request has been made to Euronext Paris to allow the Notes to be admitted for trading on the Euronext Growth market with effect from the Issue Date.

Governing

Law

and French law.

Jurisdiction:

Jurisdiction of the competent courts in Paris.

Ratings:

The Notes are expected to be assigned on issue a rating of A3 by

Moody's.

Use of Proceeds:

The net proceeds will be used to continue optimizing GACM's capital

structure.

Selling Restrictions:

There are restrictions on the transfer of the Notes prior to the expiration of the distribution compliance period, see "Selling Restrictions" below.

#### DOCUMENTS INCORPORATED BY REFERENCE

This Information Memorandum shall be read and construed in conjunction with the following documents which are incorporated by reference in, and shall be deemed to form part of, this Information Memorandum:

- (a) the 2023 consolidated audited financial statements of the Group, in French including the statutory auditors' audit report thereon (the "2023 Consolidated Financial Statements");
- (b) the 2022 consolidated audited financial statements of the Group, in French including the statutory auditors' audit report thereon (the "2022 Consolidated Financial Statements");
- (c) the 2023 audited financial statements of the Issuer, in French including the statutory auditors' audit report thereon (the "2023 Issuer's Financial Statements");
- (d) the 2022 audited financial statements of the Issuer, in French including the statutory auditors' audit report thereon (the "2022 Issuer's Financial Statements");
- (e) the 2023 report of the supervisory board of the Issuer on corporate governance, in French (the "2023 Report on Corporate Governance");
- (f) the 2022 report of the supervisory board of the Issuer on corporate governance, in French (the "2022 Report on Corporate Governance");
- (g) the 2023 management report of the Group, in French (the "2023 Group's Management Report");
- (h) the 2022 management report of the Group, in French (the "2022 Group's Management Report");
- (i) the 2023 management report of the Issuer, in French (the "2023 Issuer's Management Report");
- (j) the 2022 management report of the Issuer, in French (the "2022 Issuer's Management Report");
- (k) the 2023 solvency and financial condition report of the Group, in French (the "2023 SFCR"); and
- (1) the 2022 solvency and financial condition report of the Group, in French (the "2022 SFCR").

Any statement contained in a document which is incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Information Memorandum to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Information Memorandum.

Free English translations of the documents incorporated by reference are available on the website of the Issuer (https://www.acm.fr). These documents are free translations of the corresponding French language documents and are furnished for information purposes only and are not incorporated by reference in this Information Memorandum. The only binding versions are the French language versions.

Copies of the documents incorporated by reference in this Information Memorandum (a) may be obtained, free of charge, at the registered office of the Issuer during normal business hours and (b) will be available on the website of the Issuer (https://www.acm.fr).

#### TERMS AND CONDITIONS OF THE NOTES

The terms and conditions of the Notes (each a **Condition**, and together the **Conditions**) will be as follows:

The issue of the EUR500,000,000 3.750 per cent. senior notes due 30 April 2029 (the **Notes**) by the Groupe des Assurances du Crédit Mutuel, a *société anonyme à Directoire et Conseil de Surveillance*, whose registered office is located at 4 rue Frédéric-Guillaume Raiffeisen – 67000 Strasbourg, France, registered with the trade and companies register of Strasbourg under number 352 475 529 RCS Strasbourg (the **Issuer**), was authorised pursuant to a resolution of the Management Board (*Directoire*) of the Issuer dated 5 February 2024 and a resolution of the Supervisory Board (*Conseil de Surveillance*) of the Issuer dated 7 February 2024 and decided by Nicolas Govillot, *Président du Directoire* of the Issuer on 24 April 2024.

The Issuer has entered into an agency agreement (the **Agency Agreement**) dated 26 April 2024 with BNP Paribas as fiscal agent, calculation agent and principal paying agent and DIIS Group as make-whole calculation agent. The fiscal agent, the calculation agent, the make-whole calculation agent, the principal paying agent and the paying agents for the time being are referred to in these Conditions, respectively, as the **Fiscal Agent**, the **Calculation Agent**, the **Make-Whole Calculation Agent**, the **Principal Paying Agent** and the **Paying Agents** (which expression shall include the Principal Paying Agent and any future paying agent duly appointed by the Issuer in accordance with the Agency Agreement), each of which expression shall include the successors from time to time of the relevant persons, in such capacities, under the Agency Agreement, and are collectively referred to as the **Agents**. Copies of the Agency Agreement are available for inspection during usual business hours at the specified office of the Fiscal Agent.

References to **Conditions** are, unless the context otherwise requires, to the numbered paragraphs below.

#### 1. **DEFINITIONS**

In these Conditions, the following definitions shall apply:

**Account Holder** means any authorised financial intermediary institution entitled to hold accounts directly or indirectly on behalf of its customers with Euroclear France, and includes Euroclear Bank SA/NV (**Euroclear**) and Clearstream Banking SA (**Clearstream**).

#### Actual/Actual (ICMA) means:

- (a) if the number of days in the relevant period from (and including) the most recent Interest Payment Date (or, if none, the Issue Date) to (but excluding) the relevant payment date (the **Accrual Period**) is equal to or shorter than the Interest Period during which the Accrual Period ends, the number of days in such Accrual Period divided by the number of days in such Interest Period; or
- (b) if the Accrual Period is longer than the Interest Period during which the Accrual Period ends, the sum of:
  - (i) the number of days in such Accrual Period falling in the Interest Period in which the Accrual Period begins divided by the number of days in such Interest Period; and
  - (ii) the number of days in such Accrual Period falling in the next Interest Period divided by the number of days in such Interest Period.

**Business Day** means, except as otherwise specified herein, a day which is both (x) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in Paris and (y) a T2 Settlement Day.

**Code** has the meaning ascribed to it in Condition 5.2.

**Day Count Fraction** means Actual/Actual (ICMA).

**Euro**, **EUR** or € means the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty.

Euronext Growth Market means the organised multilateral trading facility of Euronext in Paris.

**Euro-zone** means the region comprised of Member States of the European Union that adopt the single currency in accordance with the Treaty.

**FATCA** has the meaning ascribed to it in Condition 5.2.

**Gross-up Event** has the meaning ascribed to it in Condition 6.2(a).

**Interest Payment Date** means 30 April in each year, commencing on 30 April 2025, to and including the Maturity Date.

**Interest Period** means the period from and including an Interest Payment Date (or, if none, the Issue Date) to but excluding the next (or first) Interest Payment Date.

Issue Date means 30 April 2024.

Maturity Date means 30 April 2029.

**Noteholder** means, in respect of any Notes, the person whose name appears in the account of the relevant Account Holder as being entitled to such Notes.

**Obligation** means any payment obligation expressed to be assumed by or imposed on, the Issuer under or arising as a result of any contract, agreement, document, instrument or conduct or relationship or by operation of law (including any bonds, borrowings or notes).

**Principal Amount** means in respect of each Note, EUR100,000 being the principal amount of each Note on the Issue Date.

Rate of Interest means 3.750 per cent. per annum.

**Redemption Amount** means an amount in Euro equal to the Principal Amount of the Notes together with any interest accrued to, but excluding, the date fixed for redemption specified in the notice.

T2 means the real-time gross settlement system operated by the Eurosystem or any successor thereto.

**T2 Settlement Day** means any day on which T2 is operating.

**Treaty** means the Treaty establishing the European Community, as amended.

Withholding Tax Event has the meaning ascribed to it in Condition 6.2(a).

# 2. FORM, DENOMINATION AND TITLE

The Notes will be issued on the Issue Date in dematerialised bearer form (*au porteur*) in the denomination of EUR100,000 each. Title to the Notes will be evidenced in accordance with Articles L.211-3 *et seq.* and R.211-1 *et seq.* of the French *Code monétaire et financier* by book-entries (*inscription en compte*). No physical document of title (including *certificats représentatifs* pursuant to

Article R.211-7 of the French *Code monétaire et financier*) will be issued in respect of the Notes. The Notes will, upon issue, be inscribed in the books of Euroclear France, which shall credit the accounts of the relevant Account Holders.

Title to the Notes shall be evidenced by entries in the books of Account Holders and will pass upon, and transfer of Notes may only be effected through, registration of the transfer in such books, and only in the denomination of EUR100,000.

#### 3. STATUS OF THE NOTES

# 3.1 Senior Obligations

The principal and interest on the Notes constitute direct, unconditional, unsecured (subject to the provisions of Condition 3.3 below) and unsubordinated Obligations of the Issuer and the Notes rank and will rank *pari passu* without any preference among themselves and (subject to such exceptions as are from time to time mandatory under French law) equally and rateably with any other present or future unsecured and unsubordinated Obligations of the Issuer, from time to time outstanding.

# 3.2 Payment on the Notes in the event of the liquidation of the Issuer

If any judgement is rendered by any competent court declaring the judicial liquidation (liquidation judiciaire) of the Issuer, or in the event of a transfer of the whole of the business of the Issuer (cession totale de l'entreprise) subsequent to the opening of a judicial recovery procedure (redressement judiciaire) or if the Issuer is liquidated for any reason, the rights of the Noteholders in respect of principal and interest under the Notes will be (i) subordinated to the payment in full of present and future claims benefiting from other preferred exceptions; and (ii) paid in priority to any other claims, past or future, of the Issuer ranking junior to the Notes.

### 3.3 **Negative pledge**

So long as any of the Notes remains outstanding (as defined below), the Issuer will not create or permit to subsist any mortgage, charge, pledge, lien (other than a lien arising by operation of law) or security interest (*sûreté réelle*) upon any of their respective assets or revenues, present or future, to secure any Relevant Indebtedness (as defined below) unless at the same time or prior thereto the Issuer's obligations under the Notes are equally secured therewith or have the benefit of such other security or other arrangement in substantially comparable terms thereto.

For the purposes of this Condition:

**outstanding** means, in relation to the Notes, all the Notes issued other than (a) those that have been redeemed in accordance with these Conditions, (b) those in respect of which the date for redemption has occurred and the redemption moneys (including all interest accrued on such Notes to the date for such redemption and any interest payable after such date) have been duly paid to the relevant Account Holders on behalf of the Noteholder, (c) those which have become void or in respect of which claims have become prescribed, (d) those which have been purchased and that are held or have been cancelled as provided in these Conditions.

**Relevant Indebtedness** means any present or future indebtedness of the Issuer represented by notes (*obligations*) or other debt securities (excluding *titres de créance négociables* or other commercial paper which have a stated maturity of less than 12 months) which are for the time being, or are capable of being, quoted, admitted to trading or ordinarily dealt in on any stock exchange, over-the-countermarket or other securities market.

#### 4. INTEREST

- (a) Each Note bears interest from (and including) the Issue Date to (but excluding) the Maturity Date at a rate equal to the Rate of Interest payable annually in arrear on each Interest Payment Date in each year up to (and including) the Maturity Date.
- (b) The amount of interest payable shall be EUR 3,750 per Principal Amount on each Interest Payment Date. If interest is required to be calculated for a period other than an Interest Period, such interest shall be calculated by the Calculation Agent by applying the Rate of Interest to the Principal Amount, multiplying such sum by the Day Count Fraction, and rounding the resultant figure to the nearest Euro cent, with half of a Euro cent being rounded upwards.
- (c) Each Note (or, in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the date for its redemption unless, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue until the date on which all amounts due in respect of such Note have been paid.

#### 5. PAYMENTS

# 5.1 Method of payment

Payments of principal, interest and other amounts in respect of the Notes will be made in Euro, by credit or transfer to a Euro-denominated account (or any other account to which Euro may be credited or transferred) specified by the payee in a country within the T2. Such payments shall be made for the benefit of the Noteholders to the Account Holders and all payments validly made to such Account Holders in favour of Noteholders will be an effective discharge of the Issuer and the Fiscal Agent, as the case may be, in respect of such payment.

None of the Issuer, the Fiscal Agent or the Paying Agents shall be liable to any Noteholder or other person for any commissions, costs, losses or expenses in relation to, or resulting from, the credit or transfer of Euro, or any currency conversion or rounding effect in connection with such payment being made in Euro.

#### 5.2 Payments subject to fiscal laws

All payments in respect of the Notes are subject in all cases to, but without prejudice to the provisions of Condition 7, (i) any applicable fiscal or other laws and regulations applicable thereto, and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the **Code**) or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, (or any regulations or agreements thereunder or official interpretations thereof) or an intergovernmental agreement between the United States and another jurisdiction facilitating the implementation thereof (or any law implementing such an intergovernmental agreement) (collectively, **FATCA**). No commissions or expenses shall be charged to the Noteholders in respect of such payments.

# 5.3 Payments on Business Days

If the due date for payment of any amount of principal, interest or other amounts in respect of any Note is not a Business Day, then the holder of such Note shall not be entitled to payment of the amount due until the next following Business Day and will not be entitled to any interest or other sums in respect of such postponed payment.

# 5.4 Fiscal Agent, Paying Agents and Calculation Agent and Make-Whole Calculation Agent

The name of the initial Fiscal Agent, Principal Paying Agent and Calculation Agent and its specified office are set out below:

BNP Paribas Les Grands Moulins de Pantin 9, rue du Débarcadère 93500 Pantin France

The name and specified office of the initial Make-Whole Calculation Agent are as follows:

DIIS GROUP 12 rue Vivienne 75002 Paris France

The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, the Calculation Agent, the Make-Whole Calculation Agent, the Principal Paying Agent or a Paying Agent and/or appoint additional or other Paying Agents or approve any change in the office through which any such Agent acts, provided that there will at all times be a Fiscal Agent, a Principal Paying Agent, a Make-Whole Calculation Agent and a Calculation Agent having a specified office in a European city. Notice of any such change or any change of specified office shall promptly be given as soon as reasonably practicable to the Noteholders in accordance with Condition 11 and, so long as the Notes are listed or admitted to trading on the Euronext Growth Market and/or on any other multilateral trading facility or stock exchange and if the rules applicable to any such multilateral trading facility or stock exchange so require, to such multilateral trading facility or stock exchange.

Any termination or appointment shall only take effect (other than in the case of insolvency, when it shall be of immediate effect) after not more than forty-five (45) nor less than thirty (30) calendar days' notice thereof shall have been given to the Noteholders by the Issuer in accordance with Condition 11.

#### 6. REDEMPTION AND PURCHASE

The Notes may not be redeemed or purchased other than in accordance with this Condition 6 or Condition 9.

# 6.1 Redemption at maturity

Unless previously redeemed or purchased and cancelled as specified below, each Note will be redeemed by the Issuer at the Redemption Amount on the Maturity Date.

# 6.2 Optional Redemption for tax reasons

(a) Withholding Tax Event: The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time by giving not less than seven (7) nor more than forty-five (45) calendar days' notice to the Principal Paying Agent and, in accordance with Condition 11, the Noteholders, if on the date of the next payment due under the Notes, the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 7 as a result of (a) any change in, or amendment to, the laws or regulations of France or any political subdivision of, or any authority in, or of, France having power to tax, or (b) any change in the application or official interpretation of such laws or regulations, and such change or amendment only occurs or became effective on or after the Issue Date, provided that the due date for redemption shall be no earlier than the latest practicable date on which the Issuer

could make such payment without withholding or deduction for French taxes (a **Withholding Tax Event**). Prior to the giving of any notice of redemption pursuant to this paragraph, the Issuer shall deliver to the Principal Paying Agent (i) a certificate signed by a senior officer of the Issuer setting forth a statement of facts showing that the conditions precedent to the right of the Issuer to redeem as aforesaid have occurred and stating that the Issuer is entitled to effect such redemption and (ii) an opinion of independent legal advisers of recognised standing to the effect that the Issuer has or will become obliged to pay such additional amounts as a result of such change or amendment.

(b) Gross-up Event: If the Issuer would on the date of the next payment due under the Notes be prevented by French law from making payment to the Noteholders of the full amount then due and payable, notwithstanding the undertaking to pay additional amounts contained in Condition 7 (a Gross-up Event), then the Issuer shall forthwith give notice of such fact to the Principal Paying Agent and subject to having given not less than seven (7) nor more than forty five (45) calendar days' notice to the Noteholders in accordance with Condition 11, the Issuer may redeem in whole, but not in part, the Notes then outstanding, provided that the due date for redemption of which notice hereunder shall be given, shall be the latest practicable date on which the Issuer could make payment without withholding or deduction for French taxes, or if such date is past, as soon as is practicable thereafter.

Notes redeemed pursuant to this Condition 6.2 will be redeemed at their Redemption Amount.

# 6.3 Residual Maturity Call Option

The Issuer may, at its option, on giving not more than thirty (30) nor less than fifteen (15) calendar days' irrevocable notice in accordance with Condition 11 to the Noteholders (which notice shall specify the date fixed for redemption) redeem the Notes, in whole but not in part, at their Redemption Amount at any time as from (and including) 30 January 2029 (the **Residual Maturity Call Option Start Date**) to (but excluding) the Maturity Date.

#### 6.4 Clean-up redemption at the option of the Issuer

In the event that at least eighty (80) per cent. of the initial aggregate nominal amount of the Notes originally issued (and, for these purposes, any further tranche(s) of the Notes issued pursuant to Condition 12 will be deemed to have been originally issued) have been redeemed and/or purchased and cancelled, the Issuer may, at its option (without any requirement for the consent or approval of the Noteholders) and having given not less than fifteen (15) nor more than thirty (30) calendar days' notice to the Noteholders in accordance with Condition 11, redeem in whole, but not in part, the remaining Notes then outstanding, at their Redemption Amount.

# 6.5 Make-Whole Redemption at the option of the Issuer

The Issuer may, subject to the satisfaction of any refinancing conditions to which the redemption is subject and compliance with all relevant laws, regulations and directives and on giving not less than fifteen (15) nor more than thirty (30) calendar days' notice in accordance with Condition 11, to the Noteholders (which notice shall (i) specify the Make-Whole Redemption Date (as defined below), (ii) specify the refinancing conditions to which the redemption is subject (if any) and (iii) be otherwise irrevocable), redeem the Notes, in whole or in part, at any time or from time to time, prior to the Residual Maturity Call Option Start Date (the **Make-Whole Redemption Date**) at their Make-Whole Redemption Amount.

For the purposes of this Condition 6.5:

**Make-Whole Redemption Amount** means in respect of any Notes to be redeemed pursuant to this Condition 6.5 an amount, calculated by the Make-Whole Calculation Agent, equal to the greater of (x)

100 per cent. of the Principal Amount of the Notes so redeemed and, (y) the sum of the then present values of the remaining scheduled payments of principal and interest on such Notes until the Residual Maturity Call Option Start Date (determined on the basis of the interest rate applicable to the Notes (not including any interest accrued on the Notes from and including the Issue Date or, as the case may be, the scheduled Interest Payment Date immediately preceding such Make-Whole Redemption Date to, but excluding, such Make-Whole Redemption Date)), discounted from the Residual Maturity Call Option Start Date, to the relevant Make-Whole Redemption Date on an annual basis at the Redemption Rate plus a Redemption Margin, plus in each case (x) or (y) above, any interest accrued on the Notes to, but excluding, the Make-Whole Redemption Date.

Redemption Margin means 0.20 per cent.

**Redemption Rate** means (i) the average of the four quotations given by the Reference Dealers of the mid-market annual yield to maturity of the Reference Security on the fourth Business Day preceding the Make-Whole Redemption Date at 11.00 a.m. (Central European time (CET)) (**Reference Dealer Quotation**), or (ii) the Reference Screen Rate.

**Reference Dealers** means each of the four banks (that may include the Joint Bookrunners) selected by the Make-Whole Calculation Agent which are primary European government security dealers, and their respective successors, or market makers in pricing corporate bond issues.

**Reference Screen Rate** means the Mid Market Yield to maturity as displayed on the Bloomberg "HP" page using the settings "Source BGN" for the Reference Security on the fourth Business Day preceding the Make-Whole Redemption Date at 11.00 a.m (Central European time (CET)).

**Reference Security** means the German Federal government bond of the Bundesrepublik Deutschland due 12 April 2029, with ISIN DE000BU25026, it being specified that if the Reference Security is no longer outstanding, a Similar Security will be chosen by the Make-Whole Calculation Agent at 11.00 a.m. (CET) on the third business day in Paris preceding the Make-Whole Redemption Date, quoted in writing by the Make-Whole Calculation Agent to the Issuer and notified in accordance with Condition 11.

**Similar Security** means a reference bond or reference bonds having an actual or interpolated maturity comparable with the remaining term of the Notes that would be used, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the remaining term of the Notes.

The Redemption Rate will be notified by the Issuer in accordance with Condition 11.

The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Make-Whole Calculation Agent shall (in the absence of manifest error) be final and binding upon all parties.

### 6.6 Partial Redemption

In the case of a partial redemption of the Notes, the redemption shall be effected by application of a pool factor (corresponding to a reduction of the nominal amount of all such Notes in proportion to the aggregate nominal amount redeemed), subject to compliance with any other applicable laws and stock exchange requirements.

#### 6.7 Purchases

The Issuer or any subsidiary of the Issuer may at any time purchase Notes at any price in the open market or otherwise. All Notes so purchased by the Issuer may (i) be held and resold in accordance

with applicable French laws and regulations or (ii) be cancelled in accordance with Article L.228-74 of the French *Code de commerce*.

#### 6.8 Cancellation

All Notes which are redeemed or purchased for cancellation by the Issuer shall be cancelled. Any Notes so cancelled may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

# 6.9 Illegality

If, by reason of any change in French law, or any change in the official application of such law, becoming effective after the Issue Date, it will become unlawful for the Issuer to perform or comply with one or more of its obligations under the Notes, the Issuer will, subject to having given not more than thirty (30) nor less than fifteen (15) calendar days' notice to the Noteholders (which notice shall be irrevocable), in accordance with Condition 11, redeem in whole, but not in part, the Notes at their Redemption Amount.

#### 7. TAXATION

# 7.1 Withholding tax

All payments of principal, interest and other assimilated revenues by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any present or future taxes, duties, assessments or other governmental charges whatsoever imposed, levied, collected, withheld or assessed by or on behalf of the French Republic or any political subdivision thereof, or any authority therein or thereof having power to tax (**French Taxes**), unless such withholding or deduction is required by law.

#### 7.2 Additional amounts

In the event a payment of interest by the Issuer in respect of the Notes is subject to French Taxes by way of withholding or deduction, the Issuer shall pay to the fullest extent permitted by law such additional amounts as will result in receipt by the Noteholders, as the case may be, of such amounts of interest as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable in relation to any payment of interest and other assimilated revenues, as the case may be:

- (a) to, or to a third party on behalf of, a Noteholder which is liable to such French Taxes, in respect of such Note by reason of it having some connection with the Republic of France other than the mere holding of the Note; or
- (b) where such withholding or deduction is imposed on any payment by reason of FATCA.

For the avoidance of doubt, no additional amounts shall be payable by the Issuer in respect of payments of principal under the Notes.

#### 8. PRESCRIPTION

The Notes will become void unless presented for payment within a period of ten (10) years (in the case of principal) and five (5) years (in the case of interest) from the relevant due date for payment thereof.

#### 9. EVENTS OF DEFAULT

Any Noteholder may, upon written notice to the Issuer, with copy to the Fiscal Agent, cause all the Notes (but not some only) held by such Noteholder to become immediately due and payable, whereupon such Notes shall become immediately due and payable at their Redemption Amount, without any other formality, if any of the following events (each an **Event of Default**) shall occur and continue:

- (a) *Non-payment:* the Issuer is in default for more than thirty (30) calendar days after written notice thereof is received by the Issuer from the Fiscal Agent (and the Fiscal Agent shall be bound to give such notice upon request of any holder of such Notes); or
- (b) Breach of other obligations: the Issuer is in default in the performance of, or compliance with, any of its other obligations under the Notes and such default has not been cured within sixty (60) calendar days after the receipt by the Fiscal Agent and the Issuer of the written notice of such default (and the Fiscal Agent shall be bound to give such notice forthwith upon the request of any holder of such Notes);
- (c) Insolvency: if a judgement is issued for the judicial liquidation (liquidation judiciaire) or for a judicial transfer of the whole or part of the business (cession totale ou partielle de l'entreprise) of the Issuer or, to the extent permitted by applicable law, if the Issuer is subject to any other insolvency or bankruptcy proceedings or the Issuer makes any judicial conveyance, assignment, or other judicial arrangement for the benefit of its creditors or enters into a composition with its creditors; or
- (d) Cessation of business: the Issuer sells, transfers or otherwise disposes of, directly or indirectly, the whole or a substantial part of its undertaking or assets, or the Issuer enters into or commences any proceedings in furtherance of voluntary liquidation or dissolution, except in the case of a disposal of all or substantially all of the Issuer's assets in favour of an entity which simultaneously assumes all or substantially all of the Issuer's liabilities including the Notes or in connection with a merger or reorganisation of the Issuer.

#### 10. MEETING AND VOTING PROVISIONS

# 10.1 Interpretation

In this Condition 10, the following definitions shall apply:

- (a) references to a **General Meeting** are to a general meeting of Noteholders convened to deliberate and vote on one or more proposed Resolutions (as defined below) and include, unless the context otherwise requires, any adjourned meeting thereof;
- (b) **outstanding** means, in relation to the Notes, all the Notes issued other than:
  - (i) those Notes which have been redeemed in full and cancelled in accordance with the Conditions;
  - (ii) those Notes in respect of which the date for redemption in accordance with the Conditions has occurred and the redemption moneys (including all interest accrued on such Notes to the date for such redemption and any interest payable after such date) have been duly paid to the relevant Euroclear France Account Holders on behalf of the Noteholder;
  - (iii) those which have become void or in respect of which claims have become prescribed under Condition 8; or

(iv) those which have been purchased and cancelled or held by the Issuer as provided in the Conditions;

provided that for the right to attend and vote at any General Meeting those Notes (if any) which are for the time being held by any person (including but not limited to the Issuer or any of its subsidiaries) for the benefit of the Issuer or any of its subsidiaries and not cancelled shall (unless and until ceasing to be so held) be deemed not to be outstanding;

- (c) **Resolution** means a resolution on any of the matters described in this Condition passed (x) at a General Meeting in accordance with the quorum and voting rules described herein or (y) by a Written Resolution (as defined below); and
- (d) **Written Resolution** means a resolution in writing signed by, or on behalf of, the Noteholders of not less than  $66^{2/3}$  per cent. in nominal amount of the Notes outstanding.

For the purposes of calculating a period of clear days, no account shall be taken of the day on which a period commences or the day on which a period ends.

#### 10.2 General

Pursuant to Article L.213-6-3 I of the French *Code monétaire et financier*, the Noteholders shall not be grouped in a *masse* having separate legal personality and acting in part through a representative of the noteholders (*représentant de la masse*) and in part through general meetings; however:

- the following provisions of the French *Code de commerce* shall apply to the General Meetings and Written Resolutions: Articles L. 228-46-1, L.228-57, L.228-58, L.228-59, L.228-60, L.228-60-1, L.228-61, L.228-65 (with the exception of subparagraphs 1°, 3° and 4° of paragraph I), L.228-66, L.228-67, L.228-68, L.228-76, L.228-88, R.228-1 to R.228-11, R.228-66, R.228-67, R.228-68, R.228-70, R.228-71, R.228-72, R.228-73, R.228-74 and R.228-75 of the French *Code de commerce*, and subject to the following provisions of this Condition 10; and
- (b) whenever the words "de la masse", "d'une même masse", "par les représentants de la masse", "d'une masse", "et au représentant de la masse", "de la masse intéressée", "composant la masse", "de la masse à laquelle il appartient", "dont la masse est convoquée en assemblée" or "par un représentant de la masse", appear in the provisions of the French Code de commerce relating to general meetings of noteholders, they shall be deemed to be deleted.

# 10.3 Resolution

- (a) A Resolution may be passed with respect to any matter that relates to the common rights (*intérêts communs*) of the Noteholders.
- (b) Any modification of the Conditions is subject to the approval of the Noteholders acting through a Resolution.
- (c) Notwithstanding Condition 10.3(b), no Resolution shall be required in relation to (i) the modification of the object or form of the Issuer, (ii) the issue of notes benefiting from a security over assets (*surêté réelle*) or (iii) the potential merger (*fusion*) or demerger (*scission*) including partial transfers of assets (*apports partiels d'actifs*) under the demerger regime of or by the Issuer.
- (d) However, each Noteholder is a creditor of the Issuer and as such enjoys, pursuant to Article L.213-6-3 IV of the French *Code monétaire et financier*, all the rights and prerogatives of

individual creditors in the circumstances described under paragraph 10.3(c)(iii) above, including any right to object (former opposition).

- (e) Each Noteholder is entitled to bring a legal action against the Issuer for the defence of its own interests; such a legal action does not require any Resolution.
- (f) The Noteholders may appoint a nominee to file a proof of claim in the name of all Noteholders in the event of judicial recovery procedure (*redressement judiciaire*) or judicial liquidation (*liquidation judiciaire*) of the Issuer.
- (g) Pursuant to Article L.228-85 of the French *Code de commerce*, in the absence of such appointment of a nominee, the judicial representative (*mandataire judiciaire*), at its own initiative or at the request of any Noteholder will ask the court to appoint a representative of the Noteholders who will file the proof of Noteholders' claim.

# 10.4 Convening of a General Meeting

The Issuer may at any time convene a General Meeting. If it receives a written request by Noteholders holding at least one-thirtieth (1/30) of the aggregate nominal amount of the Notes for the time being outstanding, the Issuer shall convene a meeting of the Noteholders. If such General Meeting has not been convened within two (2) months after such demand, such Noteholders may commission one of themselves to petition the competent court in Paris to appoint an agent (*mandataire*) who will call the General Meeting.

Notice of the date, hour, place, agenda and quorum requirements of any General Meeting will be published as provided under Condition 10.11 not less than fifteen (15) calendar days prior to the date of the General Meeting on first convocation and not less than five (5) calendar days prior to the date of the General Meeting on second convocation.

Each Noteholder or representative thereof will have the right to consult or make a copy of the text of the resolutions which will be proposed and of the reports, if any, which will be presented at the General Meeting, all of which will be available for inspection by the relevant Noteholders at the registered office of the Issuer and at any other place specified in the notice of the General Meeting, during the fifteen (15) calendar day period preceding the holding of the General Meeting on first convocation, or during the five (5) calendar day period preceding the holding of the General Meeting on second convocation.

# 10.5 Arrangements for voting

Each Noteholder has the right to participate in a General Meeting in person, by proxy or by correspondence or by videoconference or by any other means of telecommunication allowing the identification of participating Noteholders as provided *mutatis mutandis* by Article R.225-97 of the French *Code de commerce* (upon referral of Article R.228-68 of the French *Code de commerce*).

Each Note carries the right to one vote.

In accordance with Article R.228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder as of 0:00, Paris time, on the second business day in Paris preceding the date set for the meeting of the relevant General Meeting.

#### 10.6 Chairman (*Président*)

The Noteholders present at a General Meeting shall appoint one of them to act as chairman (the **Chairman**) by a simple majority of votes cast by Noteholders attending (including by

videoconference) such General Meeting or represented thereat (notwithstanding the absence of a *quorum* at the time of such vote). If the Noteholders fail to designate a Chairman, the Noteholder present at such meeting holding or representing the highest principal amount of Notes shall be appointed Chairman, failing which the Issuer may appoint a Chairman. The Chairman appointed by the Issuer does not need to be a Noteholder. The Chairman of an adjourned meeting need not be the same person as the Chairman of the original meeting from which the adjournment took place.

# 10.7 Quorum, Adjournment and Majority

**Quorum**: General Meetings may deliberate validly on first convocation only if Noteholders present or represented hold at least one fifth (1/5) of the aggregate nominal amount of the Notes then outstanding. On second convocation, no quorum shall be required.

Adjournment: No business (except choosing a Chairman) shall be transacted at a General Meeting unless a quorum (subject as provided above) is present at the commencement of business. If a quorum is not present within fifteen (15) minutes from the time initially fixed for the General Meeting, it shall, if convened on the requisition of Noteholders, be dissolved. In any other case it shall be adjourned until such date, not less than fourteen (14) nor more than forty-two (42) days later, and time and place as the Chairman may decide. If a quorum (subject as provided above) is not present within fifteen (15) minutes from the time fixed for a General Meeting so adjourned, the General Meeting shall be dissolved.

The Chairman may with the consent of (and shall if directed by) a General Meeting adjourn the General Meeting from time to time and from place to place. Only business which could have been transacted at the original General Meeting may be transacted at a General Meeting adjourned in accordance with this paragraph or the paragraph above.

At least ten (10) days' notice of a General Meeting adjourned through want of a *quorum* shall be given in the same manner as for an original meeting and that notice shall state the quorum required at the adjourned meeting. No notice need, however, otherwise be given of an adjourned General Meeting.

*Majority*: Decisions of the General Meetings shall be taken by a two-thirds (2/3) majority of votes held by the Noteholders attending such General Meeting or represented thereat.

#### 10.8 Written Resolutions and Electronic consent

Pursuant to Article L. 228-46-1 of the French *Code de commerce*, the Issuer shall be entitled, in lieu of convening a General Meeting, to seek approval of a Resolution from the Noteholders by way of a Written Resolution. Subject to the following sentence a Written Resolution may be contained in one document or in several documents in like form, each signed by or on behalf of one or more of the Noteholders. Pursuant to Article L. 228-46-1 of the French *Code de commerce*, approval of a Written Resolution may also be given by way of electronic communication allowing the identification of Noteholders (**Electronic Consent**).

Notice seeking the approval of a Written Resolution (including by way of Electronic Consent), which shall include the text of the proposed resolutions together with any report thereon, will be published as provided under Condition 11 not less than fifteen (15) calendar days prior to the date fixed for the passing of such Written Resolution (the **Written Resolution Date**). Notices seeking the approval of a Written Resolution will contain the conditions of form and time-limits to be complied with by the Noteholders who wish to express their approval or rejection of such proposed Written Resolution. Noteholders expressing their approval or rejection before the Written Resolution Date will undertake not to dispose of their Notes until after the Written Resolution Date.

A Written Resolution shall be signed by or on behalf of all the Noteholders without having to comply with formalities and time limits referred to in Condition 10.4. Any such decision shall, for all purposes,

have the same effect as a resolution passed at a General Meeting of such Noteholders. Such Written Resolution may be contained in one document or in several documents in like form each signed by or on behalf of one or more of such Noteholders and shall be published in accordance with Condition 10.11.

#### 10.9 Effect of Resolutions

A Resolution passed at a General Meeting, and a Written Resolution or an Electronic Consent, shall be binding on all Noteholders, whether or not present at the General Meeting and whether or not, in the case of a Written Resolution or an Electronic Consent, they have participated in such Written Resolution or Electronic Consent and each of them shall be bound to give effect to the Resolution accordingly.

# 10.10 Expenses

The Issuer will pay all reasonable expenses relating to the calling and holding of General Meetings and seeking the approval of a Written Resolution, and more generally all administrative expenses resolved upon by the General Meeting or in writing through Written Resolution by the Noteholders, it being expressly stipulated that no expenses may be imputed against interest payable under the Notes.

#### 10.11 Notices to Noteholders

Any notice to be given to Noteholders in accordance with this Condition 10 shall be given in accordance with Condition 11.

#### 11. NOTICES

Notices required to be given to the Noteholders pursuant to these Conditions shall be validly given by delivery of the relevant notice to Euroclear France, Euroclear, Clearstream and any other clearing system through which the Notes are for the time being cleared and shall be published on the website of the Issuer (<a href="https://www.acm.fr">https://www.acm.fr</a>).

Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication.

#### 12. FURTHER ISSUES

The Issuer may from time to time without the consent of the Noteholders, issue further notes to be assimilated and form a single series (*assimilables*) with the Notes as regards their financial service, provided that such further notes and the Notes shall carry rights identical in all respects (or in all respects except for the first payment of interest thereon) and that the terms of such further notes shall provide for such assimilation.

#### 13. GOVERNING LAW AND JURISDICTION

The Notes, and all non-contractual obligations arising out of or in connection with them, are governed by and shall be construed in accordance with the laws of France.

Any action against the Issuer in connection with the Notes will be submitted to the jurisdiction of the competent courts in Paris.

# **USE OF PROCEEDS**

The net proceeds will be used to continue optimizing GACM's
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#### DESCRIPTION OF THE ISSUER

#### 1. OVERVIEW OF THE ISSUER

# 1.1 Legal form and legal name

Groupe des Assurances du Crédit Mutuel (the **Issuer** or **GACM**) is a French insurance holding company within the meaning of Article L. 322-1-2 of the French *Code des assurances*. GACM is regulated by the French *Autorité de Contrôle Prudentiel et de Résolution* (**ACPR**).

The Issuer is a limited liability company with a management board and a supervisory board ("société anonyme à directoire et conseil de surveillance"), whose registered office is located at 4, rue Frédéric-Guillaume Raiffeisen – 67000 Strasbourg (France), and which is incorporated with the trade and companies registry of Strasbourg under number 352 475 529. The Legal Entity Identifier number of the Issuer is 96950090CGKLVXEKWF10.

The legal name of the Issuer is Groupe des Assurances du Crédit Mutuel.

The Issuer and its direct and indirect subsidiaries taken as a whole are referred to hereinafter as the **Group**.

#### 1.2 Share capital

The Issuer's share capital, as of 31 December 2023, amounts to €1,241,034,904.00, divided into 80,066,768 fully paid-up shares of the same category with a par value of €15.50 each. The Issuer's share capital has not varied between 31 December 2023 and the date of this Information Memorandum.

#### 1.3 Activities permitted by the articles of association

The Issuer is permitted to engage in:

- the acquisition of equity interests in all forms and in all companies, directly or indirectly, through the
  creation of new companies and groupings, contributions, limited partnerships, subscriptions, purchases
  of securities or corporate rights, mergers, alliances, joint ventures, or lease management of all assets and
  other rights;
- the establishment and management of significant and lasting financial solidarity ties with mutual insurance companies or unions governed by book II of the French *Code de la mutualité*, pension institutions or unions governed by title III of book IX of the French *Code de la sécurité sociale*, mutual insurance companies governed by the French *Code des assurances*, or insurance or reinsurance companies in the form of mutuals, cooperatives or joint management having their registered office in a member state of the European Community, or in another state party to the agreement on the European Economic Area;
- and generally, all industrial, commercial, financial and civil transactions, and any transactions related to real or movable property, that may be directly or indirectly related to one of the above-mentioned purposes or to any similar or related purposes.

# 1.4 Key figures

*Written premiums*<sup>1</sup> (non GAAP measure)

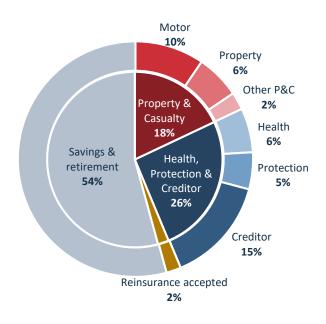
The Group is the tenth largest insurer in the French insurance market in terms of written premiums (source: Argus de l'assurance, 15 December 2023, end-of-2022 data) and the fifth largest "bancassurance" insurer (source: Argus de l'assurance, 12 May 2023, end-of-2022 data).

<sup>&</sup>lt;sup>1</sup> Gross written premiums in the statutory financial statements (French GAAP) of the consolidated insurance companies of the Group

As of 31 December 2023, the Group's written premiums amounted to €13.9 billion, up 5.2% compared to 2022. At constant scope<sup>2</sup>, excluding GACM España (sold in July 2023, *see chapter 3. Group Structure below*), the Group's written premiums amounted to €13.7 billion and increased by 6.6% compared to 2022. In France, savings & retirement premiums amounted to €7.4 billion, up 6.2% compared to 2022, driven by strong growth in euro funds premiums (+20.4% compared to 2022). The share of premiums invested in unit-linked products decreased but remained at a high level (29% in 2023 compared to 37% in 2022).

Property & Casualty (**P&C**) and protection insurance³ written premiums continued to grow steadily (+4.1% compared to 2022), reaching €6.4 billion. At constant scope, excluding GACM España, P&C insurance written premiums were up by 5.6% compared to 2022 (+4.9% in motor, +6.3% in property and +7.2% in other P&C insurance compared to 2022), and health, protection and creditor insurance written premiums increased by 5.0% compared to 2022 (+5.7% in health, +5.1% in protection and +4.6% in creditor insurance compared to 2022). Accepted reinsurance was also up sharply over the period (+69.3% compared to 2022) following the implementation of a quota-share reinsurance treaty with the Talanx group in mid-2022. This concerns the creditor insurance portfolio marketed by Targobank Germany.

Excluding GACM España, written premiums as of 31 December 2023 break down as follows:



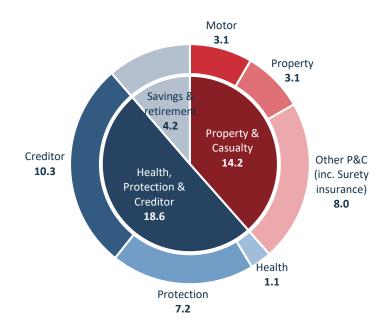
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<sup>&</sup>lt;sup>2</sup> Excluding GACM España's written premiums in 2023 and 2022, relating to the exiting perimeter as of July 2023.

<sup>&</sup>lt;sup>3</sup> P&C and protection insurance comprises property & casualty (P&C), health, protection and creditor insurance, including relating accepted reinsurance.

#### **Policies**

As of 31 December 2023, the Group insured 37.0 million policies, held by 13.1 million policyholders. The policy portfolio increased by 3.2% compared to 31 December 2022, excluding GACM España. The break down by line of insurance as of 31 December 2023 is detailed below (in millions of policies):



In details, excluding GACM España, the motor policy portfolio increased by 2.4% compared to 31 December 2022, the property portfolio by 3.0% compared to 31 December 2022, the protection portfolio by 2.6% compared to 31 December 2022, the health portfolio by 0.9% compared to 31 December 2022 and the creditor portfolio by 3.6% compared to 31 December 2022.

#### Consolidated net profit

The Group's consolidated net profit amounted to €831 million at the end of 2023, up slightly by 0.9% compared to the 2022 restated net profit under IFRS 17 / IFRS 9 (€823 million). The latter is close to 2022 net profit as published under IFRS 4 / IAS 39 (€843 million). The decrease in the insurance service result was offset by the increasing financial result, driven by the rise in equity markets and the slight easing of interest rates.

#### Contractual Service Margin (CSM)

The contractual service margin (CSM), which represents the reserve of future profit stemming from long-term insurance contracts (savings and retirement, creditor, funeral and long-term care insurance) amounted to €6.7 billion as of 31 December 2023, an increase of 18.3% compared to 31 December 2022. This change is mainly driven by savings and retirement insurance due to the rise in financial markets. At 31 December 2023, €613 million in CSM was recognized in profit, compared to €600 million in 2022<sup>4</sup>.

#### **Employees**

On average, the Group had 3,187 full-time equivalent employees in 2023 within its consolidation scope (3,153 in France and 34 abroad), compared to 3,701 in 2022. This contraction is linked to the sale of GACM España in 2023. As at 31 December 2023, the Group employed 3,279 people within its consolidation scope.

<sup>&</sup>lt;sup>4</sup> Excluding GACM España

# 1.5 Rating

The Group is rated by Moody's which assess the financial strength and the creditworthiness of the Issuer and of its two main subsidiaries: Assurances du Crédit Mutuel IARD SA and Assurances du Crédit Mutuel Vie SA.

The Issuer long term rating (Subordinated – Domestic Currency) is Baa1 (hyb) with a stable outlook since October 2021 and last confirmed on 21 December 2023.

Assurances du Crédit Mutuel IARD SA and Assurances du Crédit Mutuel Vie SA are both rated A1 with a stable outlook for insurance financial strength since October 2021.

These ratings are subject to revision or withdrawal at any time by Moody's in its sole discretion. A rating is not a recommendation to buy, sell or hold securities. None of these ratings should be construed as an indication or forecast of the historical or potential performance of the Issuer's securities nor should any such rating be relied upon for the purpose of making an investment decision with respect to any of the Issuer's securities.

The Issuer does not undertake to maintain its ratings, nor in any event shall the Issuer be responsible for the accuracy or reliability of any of these ratings. The significance and the meaning of individual ratings vary from agency to agency.

#### 2. HISTORY AND DEVELOPMENT

Imbued with a strong culture of innovation, Crédit Mutuel invented the *bancassurance* model in 1971 with the creation of two insurance companies, Assurances du Crédit Mutuel IARD and Assurances du Crédit Mutuel VIE. From the start, insurance products were distributed through the banking networks and integrated into the bank's information system. This facilitated the development and integration of the insurance business into the banking networks. For 20 years, Crédit Mutuel has developed its business model as a pioneer. The model has proven its strength, and today *bancassurance* companies have a significant and constantly growing share of the insurance market.

Since 1992, the insurance business has been industrialised within Crédit Mutuel Alliance Fédérale thanks to the progressive development of insurance solutions. A more suitable legal structure was set up to meet this new challenge, with the creation of GACM, a holding company controlling the French insurance entities. All bank advisors were systematically trained in the insurance business, in order to anchor the insurance sales reflex in the local banking networks. This enabled the rapid and continuous growth of new business, turnover and insurance portfolio.

The *bancassurance* model was optimized with the acquisition of CIC by Crédit Mutuel in 1998, benefiting from a new banking customer base to offer insurance products. Thanks to the involvement of the CIC network, the insurance business was rapidly integrated, allowing Crédit Mutuel Alliance Fédérale to become one of the major *bancassureurs* in France.

Today, insurance is fully integrated into Crédit Mutuel Alliance Fédérale's *bancassurance* business, in order to offer comprehensive financing and insurance solutions to all member customers ("sociétaires").

One of the specific features of the *bancassurance* model is the level of requirement in the claims management. Compared with traditional insurers, the insurance subsidiaries of *bancassurance* companies have to preserve the banking relationship of their distribution networks customers, which reinforces the demand for quality and improved customer experience. In 1999, the storms Lothar and Martin created major challenges in terms of claims management. The organisation of the claims management platforms was reviewed and strengthened. Thanks to digital technology, significant efficiency gains were achieved while facilitating the work of the claims managers. This allowed the Group to improve its level of service, while maintaining a quality approach focused on the policyholders.

Since 2015, the Group has been further developing an omni-channel relationship thanks to a range of digital functionalities for its customers. The smartphone applications and online tools, including e-declaration, have a high usage rate, thanks to their integration with banking applications. For five years, Crédit Mutuel has been on the podium of the Opinion Way barometer of Awareness, Image and Attractiveness of insurers published each year by L'Argus de l'Assurance and Opinion Way.

Crédit Mutuel Alliance Fédérale's mutualist values and innovative approach are also present in its insurance offers and services, as illustrated by the "Carte Avance Santé" payment card: a genuine third-party payment system that was introduced 20 years ahead of its time and that saves policyholders from having to pay their health costs in advance. In creditor insurance, since 2021, the Group has chosen to remove the health questionnaire for its loyal customers (customers of Crédit Mutuel Alliance Fédérale for at least 7 years) for the purchase of their main residence.

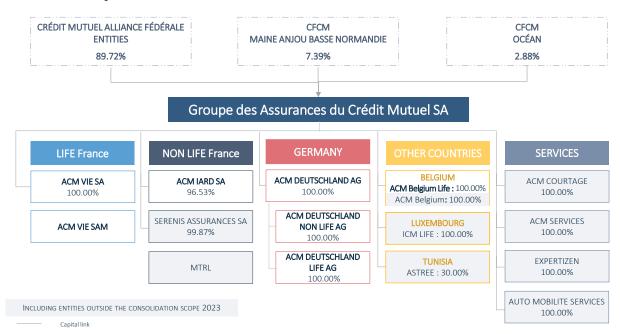
Internationally, the Group has developed and continues to strengthen the synergies inherent in the *bancassurance* model through its Belgian and Luxembourg insurance subsidiaries and the banking networks of Crédit Mutuel Alliance Fédérale established in these countries. Today, the Group wishes to expand its business in Germany, one of the most important markets in Europe.

Since 2019, the Group has been developing on new markets. Following the example of the individual market, a genuine *bancassurance* model for professionals and companies is being developed as a key strategic goal.

#### 3. GROUP STRUCTURE

#### 3.1 Simplified organisational chart as of 31 December 2023

The chart below presents the control rates of the Issuer's main insurance and services subsidiaries.



To support Crédit Mutuel Alliance Fédérale's strategy abroad:

- On July 12, 2023, the Issuer sold the entire share capital of GACM España to Axa Seguros Generales, S.A. de Seguros y Reaseguros. The sale price amounted to €311.7 million, plus an earn-out subject to the continuation of the distribution agreement between GACM España and Targobank.
- In the first half of 2023, the Issuer set up ACM Deutschland AG, whose head office is located in Düsseldorf. It is the holding company of the future life and non-life insurance companies ACM Deutschland Life AG and ACM Deutschland Non Life AG. Both entities were registered in July 2023

and are under insurance approval processes before the German Prudential Authority (BaFin) with the aim of launching the insurance business in 2025. ACM Deutschland AG's capital is 85% held by GACM SA and 15% (preferred shares without voting rights, provided that a preferential dividend is paid) held by Targobank in Germany, which will be the distributor of the insurance products of the two subsidiaries.

GACM also controls several real estate companies, including Foncière Massena SA, and SCI ACM, and other companies, such as ACM Capital.

# 3.2 Main subsidiaries and shareholdings

As of 31 December 2023, the main subsidiaries of the Issuer were:

- Assurances du Crédit Mutuel Vie SA, representing 55.6% of the Issuer's written premiums;
- Assurances du Crédit Mutuel IARD SA, representing 29.2% of the Issuer's written premiums; and
- Assurances du Crédit Mutuel Vie SAM, representing 12.8% of the Issuer's written premiums.

#### ASSURANCES DU CREDIT MUTUEL VIE SA

A French limited liability company ("société anonyme") with a share capital of €778,371,392.00 as of 31 December 2023, governed by the French Code des assurances. The share capital has not varied between 31 December 2023 and the date of this Information Memorandum.

Registered office: 4, rue Frédéric-Guillaume Raiffeisen - 67000 Strasbourg, France.

Assurances du Crédit Mutuel Vie SA develops and manages a complete range of savings and retirement, creditor and protection insurance products for both the individual and professional customers of Crédit Mutuel and CIC's banking networks.

In the French GAAP financial statements as of 31 December 2023, Assurances du Crédit Mutuel Vie SA's written premiums amounted to €7.7 billion and its net profit amounted to €451 million.

#### ASSURANCES DU CREDIT MUTUEL IARD SA

A French limited liability company ("société anonyme") with a share capital of €201,596,720.00 as of 31 December 2023, governed by the French Code des assurances. The share capital has not varied between 31 December 2023 and the date of this Information Memorandum.

Registered office: 4, rue Frédéric-Guillaume Raiffeisen - 67000 Strasbourg, France.

Assurances du Crédit Mutuel IARD SA develops and markets a full range of P&C, health, protection and creditor insurance products, mainly for the individual and professional customers of Crédit Mutuel and CIC's banking networks.

In addition to its direct insurance business, Assurances du Crédit Mutuel IARD SA reinsures part of the risks of other non-life companies of the Group and provident institutions.

In the French GAAP financial statements as of 31 December 2023, Assurances du Crédit Mutuel IARD SA's written premiums amounted to €4.1 billion and its net profit amounted to €149 million.

# ASSURANCES DU CREDIT MUTUEL VIE SAM

A French fixed contribution mutual insurance company ("société d'assurance mutuelle à cotisations fixes"), governed by the French Code des assurances. As such, it has no share capital and is owned by its members

and policyholders who hold an insurance contract with the company. The Group controls Assurances du Crédit Mutuel Vie SAM on a contractual basis.

Registered office: 4, rue Frédéric-Guillaume Raiffeisen - 67000 Strasbourg, France.

Assurances du Crédit Mutuel Vie SAM develops and manages a range of savings and retirement products, as well as protection insurance products for customers of Crédit Mutuel's banking networks.

In the French GAAP financial statements as of 31 December 2023, Assurances du Crédit Mutuel Vie SAM's revenues amounted to €1.8 billion and its net profit amounted to €87 million.

# 3.3 Relationship with Crédit Mutuel Alliance Fédérale

In 2019, ACM VIE SA issued €500 million of subordinated debt to Banque Fédérative du Crédit Mutuel, maturing in December 2029.

In its investment portfolio, the GACM Group holds €5,498 million in securities issued by Crédit Mutuel Alliance Fédérale, of which €4,870 million in assets representing Variable Fees Approach (VFA) contracts.

Insurance contracts are marketed within the Crédit Mutuel and CIC banking networks. In 2023, GACM paid €1.7 billion of commissions to Crédit Mutuel Alliance Fédérale's networks (including Cofidis Group and Beobank).

Crédit Mutuel Alliance Fédérale's pension commitments are partly covered by collective insurance agreements with GACM life insurance companies.

These agreements provide for the creation of collective funds intended to cover end-of-career benefits or the coverage of the various pension plans, in return for contributions from the employer, the management of these funds by the insurance company, and the payment to the beneficiaries of the premiums and pension benefits pursuant to the various plans.

# 3.4 Relationships between entities

The Issuer determines the general guidelines for the development of these entities' activities and strategies, and implements synergies, while respecting the decision-making process and the particularities of each subsidiary and consolidated entity.

In this regard, the Issuer relies on the management and key functions common to all its French entities, as well as on the technical resources made available by the economic interest grouping ("groupement d'intérêt économique" or GIE).

#### 3.5 Relationships with key executives

There are no significant transactions between GACM and its key executives, their families or the companies they control that are not included in the Group's scope of consolidation.

#### 4. MAJOR SHAREHOLDERS

The main shareholders of the Issuer as of 31 December 2023 were as follows:

- Crédit Mutuel Alliance Fédérale's entities (Banque Fédérative du Crédit Mutuel, Crédit Industriel et Commercial, Caisse Fédérale de Crédit Mutuel and 12 Caisses régionales or Fédération of the Crédit Mutuel): 89.7% ownership;
- Caisse Fédérale du Crédit Mutuel Maine-Anjou et Basse-Normandie: 7.4% ownership; and
- Caisse Fédérale du Crédit Mutuel Océan: 2.9% ownership.

To the Issuer's knowledge, there is no arrangement, the operation of which may at a subsequent date result in a change in control of the Issuer.

The detailed ownership of the Issuer as of 31 December 2023 is presented below:

(euros) **SHAREHOLDERS SHARE CAPITAL** 1 Banque Fédérative du Crédit Mutuel 621,003,981.50 50.04%Crédit Industriel et Commercial 199,363,666.00 16.06% Caisse Fédérale du Crédit Mutuel Nord Europe 126,812,552.50 10.22% 4 Caisse Fédérale du Crédit Mutuel de Maine-Anjou et Basse-Normandie 91,767,734.50 7.39% Caisse Régionale du Crédit Mutuel de Loire-Atlantique et du Centre-Ouest 67,127,570.50 5.41% Caisse Fédérale du Crédit Mutuel Océan 35,764,886.00 2.88% Caisse Régionale du Crédit Mutuel d'Anjou 23,236,778.50 1.87% Caisse Régionale du Crédit Mutuel du Centre 18,353,441.50 1.48% Caisse Régionale du Crédit Mutuel Midi-Atlantique 14,374,297.00 1.16% 10 Caisse Régionale du Crédit Mutuel Ile-de-France 8,654,983.00 0.70% 11 Caisse Régionale du Crédit Mutuel de Normandie 8,481,646.50 0.68% 12 Caisse Régionale du Crédit Mutuel Savoie-Mont Blanc 7,748,357.00 0.62% 13 Caisse de Crédit Mutuel du Sud-Est 6,898,445.50 0.56% 14 Caisse Régionale du Crédit Mutuel Méditerranéen 6,743,027.00 0.54% Caisse Régionale du Crédit Mutuel Dauphiné-Vivarais 4,703,506.00 0.38% 16 Caisse Fédérale de Crédit Mutuel 15.50 0.00% 17 Fédération du Crédit Mutuel Centre Est Europe 0.00% 15.50 1,241,034,904.00 100.00%

Each share grants one vote to the shareholder.

#### 5. DESCRIPTION OF THE ISSUER'S ACTIVITIES

The Issuer's companies design and manage a complete range of insurance products for individuals, professionals, businesses and associations:

- P&C insurance:
- health, protection and creditor insurance; and
- savings and retirement products.

The Group distributes its insurance products mainly to the customers of Crédit Mutuel Alliance Fédérale (combining 14 – out of the 18 – French regional Crédit Mutuel federations and their local networks, the CIC network and the Cofidis networks), Crédit Mutuel Maine-Anjou Basse-Normandie and Crédit Mutuel Océan (the **Banking Networks**). The Banking Networks are indeed at the heart of the Group's business in France and abroad. In Belgium, the Group also relies on the BEOBANK network (a subsidiary of Caisse Fédérale du Crédit Mutuel Nord Europe) to distribute its insurance products.

At the same time, the insurance products of the Group's entities are marketed to targeted customers through brokers or through the agency networks of certain Group companies (ACM Insurance agency network in Belgium).

As of 31 December 2023, the breakdown of written premiums by distribution networks was as follows:

Crédit Mutuel Alliance Fédérale	83%
Crédit Mutuel network	51%
CIC network	28%
Other networks (Cofidis, Targobank Spain,etc.)	4%
Other Crédit Mutuel's Federations	9%
Brokers and agency networks of certain Group companies	8%

The Group operates internationally in the following countries:

- under the Freedom to Provide Services (FPS), in most of the European countries in which COFIDIS, a subsidiary of Crédit Mutuel Alliance Fédérale specialising in consumer credit, operates;
- in Belgium, with ACM Belgium SA (formerly Partners Assurances SA, non-life insurance company) and ACM Belgium Life SA (formerly NELB SA, life insurance company), wholly-owned subsidiaries of the Issuer; and
- in Luxembourg, with ICM Life SA, a wholly-owned life insurance subsidiary of the Issuer.

To strengthen the Group's presence in Germany, in 2023 the Issuer set up ACM Deutschland AG, a holding company for the future life and non-life insurance companies, which will distribute their products through the Targobank network in Germany. Applications for authorization from the German Prudential Authority (BaFin) are ongoing, with the aim of launching the insurance business in 2025. Since mid-2022, the Group reinsures Talanx's creditor insurance portfolio distributed by Targobank in Germany.

As of 31 December 2023, 5.6% of the Group's total written premiums were written abroad:

- 2.0% in Germany through the accepted reinsurance of Talanx's creditor insurance portfolio;
- 1.7% in Spain, mainly through GACM España before it was sold in July 2023;
- 1.6% in Belgium, mainly through the Issuer's subsidiaries ACM Belgium and ACM Belgium Life;
- 0.3% in other European countries in which Cofidis operates.

As of 31 December 2023, the Issuer also holds financial stakes in insurance companies abroad:

- in Canada, where the Issuer holds 10% of the ordinary shares and 19% of the preferred shares of the holding company, Desjardins Groupe d'Assurances Générales (DGAG); and
- in Tunisia, where the Issuer holds 30% of the share capital of the insurance company Astree SA.

#### 5.1 Business lines

#### **P&C** insurance

Property insurance covers the consequences of damage caused by an insured event and suffered by the insured property. Casualty insurance is a liability coverage, which provides the policyholder with protection against claims resulting from injuries and damage to other people or property caused by the policyholder.

In terms of premiums, the Group is the seventh largest insurer in France for property insurance, the eighth largest insurer for motor insurance (*source: Argus de l'assurance, 26 May 2023, end-of-2022 data*) and the sixth largest insurer for multi-risk professional insurance (*source: Argus de l'assurance, 3 November 2023, end-of-2022 data*).

The Group's strategy is to offer its customers comprehensive contracts and to support them with efficient services. In this regard, the Issuer develops and manages a full range of insurance contracts to deal with unforeseen events such as fire, theft or natural hazard, legal protection or para-banking insurance contracts (coverage in case of theft, or loss of means of payments and their fraudulent use). In addition, it has developed digital services that facilitate the insurance processes for its customers. For example, the e-declaration service allows policyholders to declare and monitor their motor or property insurance claims online at any time and to send all the documents needed to manage their claim.

The Group has expanded its range of products for professional clients and companies in recent years, with new car fleet, decennial liability and multi-risk professional insurance products. It has also implemented partnerships to address the specific needs of these markets. As a result, in addition to enterprise risk insurance, the Group now offers products for farmers, including crop insurance.

#### Health, protection and creditor insurance

Health, protection and creditor insurance provides coverage against the risks of death, injury, illness and against expenses incidental to the latter.

In the French insurance market, the Group is the third largest creditor insurer in terms of premiums (source: Argus de l'assurance, 1 September 2023, end-of-2022 data), the twelfth largest insurer in protection products and the fifteenth largest in health insurance (source: Argus de l'assurance, respectively 28 April 2023 and 7 July 2023, end-of-2022 data). In health, the Group is the second largest bank insurer (source: Argus de l'assurance, 12 May 2023, end-of-2022 data).

Through its protection and creditor insurance products, the Group offers a wide range of coverages providing effective protection for policyholders and their relatives in the event of difficulties and unforeseen events, such as death, work incapacity, disability or loss of employment, supplemented by support and assistance services.

The Group's protection insurance offering includes "life accident" contracts, which support policyholders and their relatives in the face of the hazards of everyday life, personal protection contracts with enhanced guarantees, as well as coverage for dependency risk and funeral contracts.

For creditors, since November 2021, the Group has removed the need for loyal customers, under certain conditions<sup>5</sup>, to complete a health questionnaire when subscribing to a real estate creditor insurance for their

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<sup>&</sup>lt;sup>5</sup> Bank customers who have domiciled their main income with Crédit Mutuel Alliance Fédérale for at least seven years, or who already have creditor insurance with ACM for their main residence, for an amount of up to €500,000 per borrower and for a policyholder aged less than 62 years at the time of underwriting, are eligible.

principal residence. This scheme provides Crédit Mutuel Alliance Fédérale's members and customers access to home ownership without any discrimination based on their health. It complements the one subsequently introduced by the so-called Lemoine law, which, since 2022, has abolished the health questionnaire for loans of up to €200,000 per borrower for a total repayment scheduled before the policyholder's 60<sup>th</sup> birthday.

In individual and group health insurance, the Group offers a wide range of protection for clients wishing to insure their health expenses and benefit from complementary insurance. The Group is the only French insurer to provide policyholders with a payment card ("Carte Avance Santé") allowing them to pay for health care expenses without having to advance expenses. The policyholder's bank account is only debited after reimbursement from the public health insurance fund and, if applicable, the supplementary health insurance. The Group also built partnerships with innovative players in France to provide its policyholders with the latest medical technologies. For example, the Visible Patient technology provides policyholders and their medical specialists with a 3D organ modeling tool that allows for more precise preparation of surgical procedures. To ensure that health care is accessible throughout the country, policyholders also have access to a medical teleconsultation service with MédecinDirect and psychological support with PSYA-Stimulus.

# Savings and retirement insurance

Savings and retirement insurance allow the constitution of savings and the payment of these savings in the form of an annuity or capital to the subscriber or the beneficiary designated in the contract.

The Group is the fifth largest insurer in France in terms of savings reserves and the sixth largest insurer in terms of savings premiums (*source: Argus de l'assurance, 7 April 2023, end-of-2022 data*).

The Group helps its policyholders to diversify their savings, and provides a comprehensive financial management offer to its clients wishing to save or prepare for retirement.

Therefore, the Group respects the investor profile of each individual, and creates innovative unit-linked solutions and delegated management services, including packaged formulas, unit-linked packs, a managed services offer and an arbitration mandate service for high-net-worth clients. As part of its social and mutualist responsibility policy, the Group has been offering for several years now the Unit-Linked Environment 50 Pack, allowing policyholders to finance sustainable development. In 2023, the Group launched a sustainable managed services offer, committed to sustainable and inclusive development through thematic funds, a majority of which are labelled.

Finally, the Group offers a complete range of retirement savings plans ("Plan épargne retraite" or "PER"), with a view to assisting policyholders in preparing for their retirement, both for individual clients, professionals, and for companies and their employees.

#### 5.2 Corporate and social responsibility

As a responsible investor, the Group is committed with Crédit Mutuel Alliance Fédérale to shifting towards a low-carbon economy. In this way, the Group is committed to reduce by 33% the carbon footprint of its investment portfolio by 2030 (from end 2018 to end 2029), and to have zero coal exposure in its investment portfolio by 2030. The Group also applies other sectoral policies covering sectors with high environmental or social impacts such as oil and gas, unconventional weapons or tobacco. In addition, the Group applies ESG filters in its investment strategy: poorly ranked issuers are restricted from the investment scope.

As a responsible insurer, the Group supports its policyholders towards virtuous behaviours. It covers its policyholders' ecological and solidarity-based choices through its offers and services. In addition, in accordance with its mutualist values and its vision of inclusive insurance, the Group offers innovative services that facilitate home ownership and improve access to health care. Finally, it assists its policyholders in making responsible financial choices by proposing financial products that contributes to a more sustainable and inclusive world.

As a responsible employer, the Group promotes gender equality and equal opportunities. It is highly rated by the French gender equality index established by the French Ministry of Labour (93/100 in 2023). By creating a work/study bachelor, it is also committed to better integrate young individuals.

#### PRESENTATION OF FINANCIAL INFORMATION

As of 31 December 2022 and 31 December 2023, the Group's audited consolidated financial statements have been prepared according to International Financial Reporting Standards (IFRS), International Accounting Standards (IAS) and interpretations of IFRS-IC (Interpretations Committee) as endorsed in the European Union based on Regulation (EC) No 1606/2002, as amended. The audited statutory financial statements have been prepared according to French Generally Accepted Accounting Principles.

GACM applied IFRS 9 - Financial instruments and IFRS 17 - Insurance contracts for the first time in its financial statements as of 31 December 2023. In addition, at the time of the transition to these standards, GACM chose not to consolidate certain entities over which it holds control, given the representativeness of their assets, their financial position and their consolidated profit (loss), in accordance with IAS 1 and IAS 8. Thus, the comparative data as of 31 December 2022 are presented proforma (restated jointly for the change in standards and the reduction in the scope of consolidation).

The consolidated audited financial statements of the Group and the audited financial statements of the Issuer are incorporated by reference in this Information Memorandum.

#### 6.1 **Background**

The 2023 economy was characterized by inflation that remains high (+4.1% in France over one year, +2.9% in euro zone), but that decreased compared to 2022 due to the slowdown in the rise in food product and energy prices on the second year-half. In the face of persistent inflationary pressures in the euro zone, the European Central Bank continued to increase its policy interest rates (+200 bps year-on-year) and to reduce its asset purchase program in 2023. The benchmark deposit rate has stood at 4% since 14 September 2023, a level not seen since the launch of the single currency in 1999.

This new environment of high interest rates has resulted in the contraction of home loan activity in France, which affected the production of certain insurance products such as creditor insurance and home insurance. Moreover, the combination of high inflation and rising short-term interest rates is driving up the remuneration of regulated savings products. The increase to 3.0% of the livret A yield rate in February 2023 contributed to strong net outflows in the French euro life insurance market (-27.6 billion euros in 2023). In this context, the Group's subsidiaries in France stood out with positive net inflows<sup>6</sup> on the euro fund (+0.8 billion euros at the end of December) and positive net inflows overall (€ 1.6 billion, stable compared to 2022). GACM's net inflows, including international subsidiaries, amounted to €1.5 billion. Gross savings & retirement premiums<sup>7</sup> amounted to €7.4 billion, up 6.2% compared to 2022. Thanks to its financial strength and significant reserves, GACM increased the average yield on the euro funds of its life insurance and individual pension contracts by 0.50 percentage point in 2023, to 2.80%, including payment bonuses. In comparison, the minimum guaranteed rate provided for in the euro life insurance contracts is very low with an average of 0.16% as of 31 December 2023, and all new business is 0% guaranteed. The ratio of profit-sharing reserves<sup>8</sup> (PPE) to the mathematical provisions in euros was 6.9% (compared to 7.8% in 2022), following a release of 0.9 percentage point to improve returns for policyholders.

At the end of 2023, however, long-term rates were down by 56 bps compared to the end of 2022 (the 10-year OAT closed at 2.56% at the end of 2023 compared to 3.12% at the end of 2022). This trend, combined with

<sup>&</sup>lt;sup>6</sup> Savings & retirement premiums less the amount of payouts. The breakdown between the euro fund and the unit-linked products takes into account arbitrage (non-GAAP measure)

Premiums collected on savings & retirement insurance contracts (non-GAAP measure)

<sup>&</sup>lt;sup>8</sup> Profit-sharing reserve of the Issuer's French life insurance companies (ACM VIE SA and ACM VIE SAM) constituted under French GAAP. It is set aside for the purpose of adjusting or regulating the rates of return paid to policyholders on euro funds, and must be paid back within eight years (non-GAAP measure).

strong equity market growth, contributed to improve the Group's IFRS financial result and other comprehensive income.

P&C and protection insurance written premiums amounted to €6.4 billion in 2023, up 4.1% compared to 2022. P&C written premiums amounted to €2.5 billion, up by 2.7% compared to 2022 and health, protection and creditor written premiums amounted to €3.6 billion, up by 2.5% compared to 2022. Excluding GACM España, they amounted to €2.5 billion and €3.5 billion and increased by 5.6% and 5.0% respectively compared to 2022, mainly driven by the increase in the policy portfolios. In France, the Group's insurance rate hikes were inferior to inflation in 2023, in line with the profession's commitment to maintaining policyholders' purchasing power.

#### 6.2 Selected financial information

As of:	31/12/2022 (published)	31/12/2022 (restated)	31/12/2023
Consolidated net profit	€843 m	€823 m	€831 m
of which insurance result		€952 m	€851 m
of which financial result		€218 m	€279 m
P&C combined ratio	95.5%	95.2%	102.1%
Consolidated equity	€9.1 bn	€10.7 bn	€11.1 bn
Contractual service margin		€5.7 bn	€6.7 bn
Total IFRS balance sheet	€135.2 bn	€133.9 bn	€142.6 bn
Solvency 2 SCR ratio <sup>9</sup>	231%		226%

In addition to the financial statements prepared in accordance with the IFRS standards, the Issuer's management uses alternative performance indicators ("APIs") to analyze the Group's performance and financial situation. These complementary indicators are specific to the Issuer and do not refer to standardized definitions, even if they would have a similar name to those used by other companies. The insurance result, the financial result and the P&C combined ratio <sup>10</sup> are alternative performance indicators in relation to ESMA's guidelines and AMF's position published in 2015.

The insurance result is equal to the insurance service result as shown in the income statement ( $\in$ 925 million as at 31 December 2023), to which is added a part of the management fees not attributable to insurance contracts (-  $\in$ 101 million), other operating revenues and expenses ( $\in$ 57 million), and from which is deducted the experience adjustment on commissions on savings and retirement outstanding amounts (-  $\in$ 30 million). The latter is neutralized in financial result, and therefore has no impact on the Group's net profit.

The financial result is equal to the net financial result as shown in the income statement (€249 million), from which is deducted the amount which offsets the experience adjustment on commissions on savings and retirement outstanding amounts (€30 million) shown in the insurance service result.

#### Consolidated net profit

20

At €851 million, the insurance result was down by €101 million compared to 2022. In P&C insurance, high inflation in the sector in recent years has significantly increased repair and rebuilding costs. The increase in claims expenses was not fully offset by insurance premiums hikes, in line with the French profession's commitment to maintaining purchasing power. Moreover, 2023 was GACM's second highest year, behind 2022, in terms of expenses for natural events, with claims expenses amounting to €338 million (€469 million

<sup>&</sup>lt;sup>9</sup> Solvency capital requirement (SCR) coverage ratio by eligible own funds in the Solvency II prudential balance sheet. The SCR is calculated according to the EIOPA standard formula. No transitional measures are used. (non-GAAP measure)

<sup>&</sup>lt;sup>10</sup> Ratio between P&C insurance expenses, other insurance income and expenses (portion of non-attributable costs and other income and expenses allocated to P&C insurance income) and reinsurance service result on the one hand, and P&C insurance revenue on the other hand (non-GAAP measure).

in 2022), generated mainly by the Ciaran storm, floods in northern France and drought events. As at 31 December 2023, the combined ratio of GACM's P&C insurance stood at 102.1%, compared to 95.2% at the end of 2022.

The decline in P&C insurance result was mitigated by the increase in insurance result from health, protection & creditor insurance and savings and retirement insurance.

The financial result, up by €61 million, totalled €279 million in a generally more favourable financial environment than in 2022, with the recovery of equity markets and the slight easing of interest rates.

As a result, GACM's net profit for 2023 amounted to €831 million, up slightly by 0.9% compared to the 2022 restated net profit under IFRS 17 / IFRS 9 (€823 million). The latter is close to 2022 net profit as published under IFRS 4 / IAS 39 (€843 million).

# Consolidated equity

As of 31 December 2023, total equity amounted to  $\in 11.1$  billion, up by 3.2% compared to 31 December 2022. The net profit ( $\in 831$  million) and the other comprehensive income ( $\in 541$  million) for the period, stemming mainly from the rise in equity markets and the decrease in long-term interest rates, had a positive impact on total equity. It was partially offset by dividend distributions totalling  $\in 1,118$  million in 2023, of which  $\in 620$  million of exceptional dividend.

# Solvency 2 ratios

The Solvency 2 SCR ratio stood at 226% as of 31 December 2023, a decrease of 5 points compared to the end of December 2022 (231%). The change in market conditions in 2023 (strong equity market growth and lower equity and rate market volatility) had a broadly favorable effect on the ratio. These positive effects were offset by the payment of an exceptional dividend of  $\epsilon$ 620 million in December 2023. The SCR ratio is calculated by dividing the level of eligible own funds in the Solvency 2 prudential balance sheet, i.e.  $\epsilon$ 13,994 million, by the SCR, i.e.  $\epsilon$ 6,194 million. The SCR is calculated according to the standard formula of EIOPA. No transitory measure has been used. The vast majority of the Group's eligible own funds (96%) is classified as Tier 1. The MCR ratio 11 stood at 539% as of 31 December 2023.

#### Asset allocation

The assets of life and non-life companies  $^{12}$  of the Group as of 31 December 2023, excluding Unit-Linked and repurchase agreements, had a total net book value  $^{13}$  of  $\in$ 107.1 billion and a total market value of  $\in$ 111.9 billion. The breakdown per asset classes is as follows:

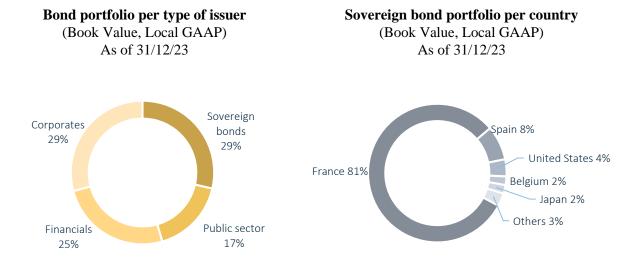
€ bn	Book Value (Local GAAP)		Market Value		Capital gain/loss
Fixed Income	83.4	78%	78.0	70%	-5.4
Equities	13.9	13%	23.5	21%	+9.6
Real Estate	5.8	5%	6.5	6%	+0.7
Cash	4.0	4%	4.0	4%	+0.0
Total	107.1	100%	111.9	100%	+4.9

11 Minimum capital requirement (MCR) coverage ratio by eligible own funds in the Solvency II prudential balance sheet (non-GAAP measure).

<sup>&</sup>lt;sup>12</sup> ACM VIE SA, ACM VIE SAM, ACM Belgium Life SA, ICM Life, ACM Deutschland Life AG, ACM IARD SA, Sérénis Assurances SA, MTRL, ACM Belgium SA and ACM Deutschland Non-Life AG.

<sup>&</sup>lt;sup>13</sup> According to Local GAAP financial statements

As of 31 December 2023, the bond portfolio breaks down as follows:



Consolidated medium- or long-term debt and subordinated debts represented by bonds

As of 31 December 2023, the Group's subordinated debts amounted to €1,561 million. Their characteristics are detailed in Note 2.8.19 of the 2023 Group's consolidated financial statements. The Group had no other medium or long-term debt represented by bonds.

The Group's financial leverage as of 31 December 2023 stood at 9.2%<sup>14</sup>.

#### 6.3 Strategic perspectives

The Group's main strategic orientations are in line with Crédit Mutuel Alliance Fédérale's strategic plan "Ensemble Performant Solidaire" ("Togetherness Performance Solidarity") for the period 2024-2027.

Two-thirds of the Crédit Mutuel Alliance Fédérale's customers do not have a GACM insurance policy yet, which represents a tremendous development potential for the Group. In P&C and protection insurance, the Group will continue to develop its activities with the following objectives:

- P&C insurance: keeping the high level of growth recorded for several years, particularly in motor and property insurance;
- Creditor insurance: maintaining the rate of insurance coverage for loans granted by the bank's distribution networks; and
- Health insurance and social protection: based on its health and protection offerings, the Group aspires to become a major player in social protection, in particular by expanding into health insurance of seniors and by making bank customers more aware of their individual protection insurance needs.

True to its values, the Group will continue to provide proof of solidarity to its policyholders across its entire range of products, such as the removal of health questionnaire for loyal customers to subscribe loan insurance for their main residence and the "Carte Avance Santé" payment card for health insurance.

<sup>&</sup>lt;sup>14</sup> It is equal to consolidated financing debt on shareholders' equity + post-tax CSM calculated with the corporate income tax rate applicable in France (25.83%) + consolidated financing debt

In savings and retirement insurance, the Group will enhance its savings solutions, enabling policyholders to boost their investments in line with their investment profile by:

- supporting policyholders, in an advisory capacity, towards unit-linked products, notably through delegated management services, while maintaining the attractiveness of the euro denominated fund; and
- capitalising on the new market opportunities for retirement savings created in the wake of Law no. 2019-486 of 22 May 2019 on the action plan for business growth and transformation ("loi PACTE").

Specifically, on the professional and corporate markets, the Group intends to grow significantly by:

- developing on the basis of the recently expanded and renewed range of insurance products for these markets. Solutions to specific customer needs, including agriculture insurance products, will also be provided, thanks to the Group co-insurance and co-brokerage partnerships;
- in line with the strategy in individual insurance, becoming a major player in the social protection and retirement insurance segments with a range of health, protection and retirement policies developed for professionals and companies; and
- facilitating the sales process of its distribution networks by offering intuitive sales and advisory tools, as well as efficient distribution chains.

Abroad, the Group wishes to strengthen its presence in the Eurozone and grow according to the *bancassurance* model of Crédit Mutuel Alliance Fédérale by:

- accelerating the development of its foreign subsidiaries in Belgium and Luxembourg, thanks to the synergies inherent to the bancassurance model with the banking networks of Crédit Mutuel Alliance Fédérale in these countries; and
- establishing a presence in Germany, one of the most important insurance markets in Europe. From 2025 onwards, the Group's German subsidiaries will start their operations with Targobank as a distributor.

These objectives will be pursued while maintaining a high level of service for policyholders in a logic of continuous improvement of processes, customer experience and claims management. Our goal is to offer one of the most comprehensive ranges of digital functionalities on the market, enabling customers to consult and manage their policies independently.

#### 7. RECENT EVENTS

Pierre Reichert resigned from his position as chairman of the management board of GACM and all his other executive and non-executive positions within the Group with effect as from 15 April 2024, to take up new duties within Crédit Mutuel Alliance Fédérale. Following the favourable vote of GACM's supervisory board held on 5 April 2024, and subject to the ACPR approval, Nicolas Govillot will succeed him as chairman of the management board of GACM with effect as from 15 April 2024. He will also take over all of Pierre Reichert's other positions within the Group on the same date. For further details, see chapter 8.1 below.

# 8. GOVERNANCE AND MANAGEMENT

# 8.1 Management board (directoire)

The management board collectively assumes the effective management of the Issuer. It is composed of four members.

It has the broadest powers to act in all circumstances on behalf of the Issuer. It exercises its powers within the limits of the corporate purpose and subject to those powers expressly assigned by law to the supervisory board and the general meeting of shareholders.

As of the date of this Information Memorandum, the members of the management board are as follows:

Name, position	Business address	Starting date of the term of office	Expiration date of the term of office	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group)
Mr. Nicolas GOVILLOT, chairman	42, rue des Mathurins - 75008 PARIS	2024/04/15 as chairman 2021/02/16 as member	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chief executive officer of ACM VIE SA and ACM IARD SA  President of the supervisory board of ACM Deutschland AG, ACM Deutschland Life AG ACM Deutschland Non-Life AG  Member of the supervisory board of Targobank AG and Targo Deutschland GmbH  Chairman of the board of directors of ACM BELGIUM SA and ACM BELGIUM LIFE SA  Chairman of the board of SERENIS ASSURANCES SA  Chairman of the board of directors of ACM GIE  Member of the board of directors of Crédit Mutuel Impact SA  Permanent representative of PLACINVEST, itself member of the board of directors of Crédit Mutuel Asset Management SA  Permanent representative of EFSA, itself member of the board of directors of Crédit Mutuel Investment Managers SA  Permanent representative of ACM VIE SAM, itself member of the management board of Euro-Information
Mr. Eric PETITGAND, member	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2024/01/01	General shareholders' meeting of	Chairman of the board of directors of Banque CIC Sud Ouest SA

Name, position	Business address	Starting date of the term of office	Expiration date of the term of office  2027, approving the financial statements for the year ended 31 December 2026	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group)  Chief executive officer of Caisse Fédérale de Crédit Mutuel, Caisse Agricole Crédit Mutuel, Fédération and Caisse Régionale du Crédit Mutuel Antilles-Guyane  Permanent representative of Caisse Fédérale de Crédit Mutuel, itself member of the board of directors of Fédération du Crédit Mutuel Centre Est Europe  Member of the board of directors of 2SF — Société des services fiduciaires  Permanent representative of Banque Fédérative du Crédit Mutuel, itself chairman of the management committee of Bischenberg SAS
				Permanent representative of Caisse Fédérale de Crédit Mutuel, itself member of the management committee of Euro-Information
Mr. Loïc GUYOT, member	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2024/04/15	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Member of the supervisory board of ACM Deutschland AG, ACM Deutschland Life AG and ACM Deutschland Non Life AG  Member of the board of directors of ACM Belgium, ACM Belgium Life and Crédit Mutuel Titres  Permanent representative of ACM VIE SA, itself member of the board of directors of ACM Services  Permanent representative of the Issuer, itself member of the board of directors of Astrée SA
Mrs. Isabelle SOUBARI, member	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2021/02/16	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Deputy chief executive officer of ACM IARD SA

#### 8.2 Supervisory board (conseil de surveillance)

The supervisory board supervises and exercises permanent control over the management of the Issuer by the management board. It determines the strategic orientations of the Issuer. It also ensures that the management is in line with the said strategic orientations. It is composed of twelve members.

The composition of the supervisory board is based on a diversity and complementarity of experience and knowledge. Each member has specific technical skills that enable the supervisory board to fulfil its missions collectively.

As of the date of this Information Memorandum, the members of the supervisory board are as follows:

Name, position	Business address	Starting date of the term of office <sup>15</sup>	Expiration date of the term of office <sup>16</sup>	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group) <sup>17</sup>
Mrs. Isabelle CHEVELARD, chairwoman	Kasernenstr, 10 - 40213 DÜSSELDORF Germany	2023/11/22	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chairwoman of the management board of Targobank AG  Member of the management board of Targo Deutschland GmbH, Targo Factoring GmbH and Targo Leasing GmbH  Chairwoman of the board of directors of ACM VIE SA, ACM IARD SA and ACM VIE SAM  Member of the board of directors of Crédit Industriel et Commercial SA  Member of the supervisory board of COFIDIS SA and COFIDIS Group SA  Chief executive officer of TARGO Dienstleistungs GmbH
Mrs. Isabelle PITTO, vice- chairwoman	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2021/05/12	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Permanent representative of Crédit Industriel et Commercial, itself member of the board of directors of Banque CIC Ouest  Member of the supervisory board of Centre de Conseil et de Service GIE
Mrs. Carole LE MOALIGOU, permanent representative of	10, rue de Rieux - 44000 NANTES	2015/06/30	General shareholders' meeting of	Chief executive officer of Fédération and Caisse Régionale du Crédit Mutuel Loire- Atlantique Centre Ouest

<sup>15</sup> When the member of the supervisory board is a legal entity, the date indicated is the starting date of the term of office of the legal entity and not its

permanent representative.

16 When the member of the supervisory board is a legal entity, the date indicated is the expiration date of the term of office of the legal entity and not its permanent representative.

<sup>&</sup>lt;sup>17</sup> When the member of the supervisory board is a legal entity, the corporate offices listed are the corporate offices of the individual appointed as permanent representative.

Name, position  Caisse Régionale de Crédit Mutuel de Loire- Atlantique et du Centre-Ouest	Business address	Starting date of the term of office <sup>15</sup>	Expiration date of the term of office <sup>16</sup> 2027, approving the financial statements for the year ended 31 December 2026	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group) <sup>17</sup> Chairwoman of Maubreuil SAS  Member of the supervisory board of Cautionnement Mutuel de l'Habitat, Centre de Conseil et de Service, and Crédit Mutuel Immobilier  Permanent representative of Impex Finance, itself member of the board of directors of Crédit Mutuel Asset Management
				Permanent representative of Ufigestion 2, itself member of the board of directors of Crédit Mutuel Leasing  Permanent representative of Maubreuil, itself member of the management committee of Bischenberg  Permanent representative of Caisse Régionale du Crédit Mutuel Loire-Atlantique Centre Ouest, itself member of the management committee of Euro-Information
Mrs. Marie-Hélène MANCZYK, permanent representative of Caisse Régionale du Crédit Mutuel Nord Europe	4, place Richebe - Services Fédéraux - 59800 LILLE	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Member of the board of directors of Fédération and Caisse Régionale du Crédit Mutuel Nord Europe Chairwoman of the board of directors of Caisse de Crédit Mutuel Béthune
Mr. Claude KOESTNER, permanent representative of Crédit Industriel et Commercial	6, avenue de Provence - 75009 PARIS	2019/11/14	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chairman of the management board of Banque Européenne du Crédit Mutuel SAS  Deputy chief executive officer of Crédit Industriel et Commercial SA  Chairman of the board of directors of FACTOFRANCE SA, Crédit Mutuel Factoring SA, Crédit Mutuel Leasing SA, BAIL ACTEA SA  Chairman of the supervisory board of CM-CIC Leasing Solutions SAS  Vice chairman of the supervisory committee of Crédit Mutuel Immobilier SAS

Name, position	Business address	Starting date of the term of office <sup>15</sup>	Expiration date of the term of office <sup>16</sup>	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group) <sup>17</sup>
				Vice chairman of the supervisory board of Crédit Mutuel Equity SA  Permanent representative of Banque Européenne du Crédit Mutuel, itself member of the management committee of Euro- Information
Mr. Jean-Loïc GAUDIN, permanent representative of Caisse Fédérale du Crédit Mutuel de Maine-Anjou et Basse- Normandie	43, Boulevard Volney - 53083 LAVAL	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chief executive officer of Fédération and Caisse Fédérale du Crédit Mutuel de Maine Anjou et Basse Normandie  Member of the supervisory board of Centre de Conseil et de Service GIE and Euro- Information Production GIE
Mr. Nicolas HABERT, permanent representative of Caisse Régionale du Crédit Mutuel Midi-Atlantique	6, rue de la Tuilerie - 31130 BALMA	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chairman of the board of directors of Fédération and Caisse Régionale du Crédit Mutuel Midi Atlantique and of Caisse de Crédit Mutuel Toulouse Purpan  Member of the board of directors of Banque Fédérative du Crédit Mutuel SA  Permanent reprentative of MARSOVALOR, itself member of the board of directors of CIC Sud Ouest
Mr. Jean-Pierre MORIN, permanent representative of Caisse Fédérale du Crédit Mutuel Océan	34, rue Léandre Merlet BP 17 - 85001 LA ROCHE SUR YON	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chief executive officer of Caisse Fédérale de Crédit Mutuel Océan Member of the supervisory board of Euro- Information Production GIE
Mr. Daniel BAAL, permanent representative of Caisse Fédérale de Crédit Mutuel	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Chairman of the board of directors of Caisse Fédérale de Crédit Mutuel, Banque Fédérative du Crédit Mutuel, Crédit Industriel et Commercial, Fédération du Crédit Mutuel Centre Est Europe and Crédit Mutuel Impact Chairman of the supervisory board of COFIDIS SA, COFIDIS Group SA and Euro-Information Production GIE

Name, position	Business address	Starting date of the term of office <sup>15</sup>	Expiration date of the term of office <sup>16</sup>	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group) <sup>17</sup>
				Vice chairman of the board of directors of Banque de Luxembourg SA
				Member of the supervisory board of Targobank AG
				Chief executive officer of Fédération and Caisse du Crédit Mutuel du Sud Est
				Member of the board of directors of Banque Transatlantique Luxembourg SA and Cautionnement Mutuel de l'Habitat
Mrs. Nathalie			General shareholders'	Member of the supervisory board of Euro- Information Production GIE
NOËL, permanent representative of	8, rue Rhin et Danube - 69009	· ·	meeting of 2027, approving the financial statements for the year ended 31 December 2026	Member of the management board of Euro- Information Developpements
Caisse de Crédit Mutuel Sud-Est	ETON			Permanent representative of Caisse de Crédit Mutuel du Sud-Est, itself member of the management board of Euro-Information
				Permanent representative of Fédération du Crédit Mutuel du Sud Est, itself manager of SCI Pierre GONNARD
				Permanent representative of CICOVAL, itself member of the board of directors of Crédit Mutuel Asset Management
				Deputy chief executive officer of Banque Fédérative du Crédit Mutuel SA
Mr. Alexandre			General shareholders' meeting of 2027, approving	Chairman of the board of directors of Crédit Mutuel Home Loan SFH SA
permanent Guil	4, rue Frédéric- Guillaume Raiffeisen -	2015/06/20		Vice chairman of the supervisory board of Cofidis SA and Cofidis Group SA
Banque Fédérative du Crédit Mutuel	67000 STRASBOURG 2015/06/3	2015/06/30	the financial statements for the year ended	Member of the supervisory board of Targobank AG and Targo Deutschland GmbH
credit Mutuel			31 December 2026	Permanent representative of Banque Fédérative du Crédit Mutuel, itself member of the board of directors of Banque de Tunisie

Name, position	Business address	Starting date of the term of office <sup>15</sup>	Expiration date of the term of office <sup>16</sup>	Main corporate offices within Crédit Mutuel Alliance Fédérale (and, in particular, the Group) <sup>17</sup>
Mrs. Edwige SCHMITT- BORTOT, permanent representative of Fédération du Crédit Mutuel Centre Est Europe	4, rue Frédéric- Guillaume Raiffeisen - 67000 STRASBOURG	2015/06/30	General shareholders' meeting of 2027, approving the financial statements for the year ended 31 December 2026	Member of the board of directors of Fédération du Crédit Mutuel Centre Est Europe Chairwoman of the supervisory board of Caisse de Crédit Mutuel Yutz et environs

#### 8.3 Committees

The supervisory board of the Issuer is assisted by three committees: (i) the audit and risks committee, at the level of the Issuer, and (ii) the compensation committee and (iii) the appointments committee, both at the level of Caisse Fédérale de Crédit Mutuel, to which the Issuer refers.

#### Audit and risks committee:

The audit and risks committee is chaired by Mr. Alexandre SAADA. As of the date of this Information Memorandum, the members of the audit and risks committee are as follows:

- Mr. Alexandre SAADA, as permanent representative of Banque Fédérative du Crédit Mutuel (itself member of the supervisory board of GACM);
- Mr. Nicolas HABERT, as permanent representative of Caisse Régionale du Crédit Mutuel Midi-Atlantique (itself member of the supervisory board of GACM);
- Mr. Claude KOESTNER, as permanent representative of Crédit Industriel et Commercial (itself member of the supervisory board of GACM);
- Mrs. Marie-Hélène MANCZYK, as permanent representative of Caisse Régionale du Crédit Mutuel Nord Europe (itself member of the supervisory board of GACM); and
- Mrs. Isabelle PITTO, as member of the supervisory board of GACM.

# **Compensation committee:**

The compensation committee is chaired by Mrs. Annie VIROT. As of the date of this Information Memorandum, the members of the compensation committee are as follows:

- Mrs. Annie VIROT, member of the board of directors of Caisse Fédérale de Crédit Mutuel, Condédération Nationale du Crédit Mutuel and Caisse Centrale du Crédit Mutuel and chairwoman of the board of directors of Caisse de Crédit Mutuel de Dijon Darcy and vice-chairwoman of the board of directors of Fédération du Crédit Mutuel Centre Est Europe;
- Mr. Philippe GALLIENNE, member of the board of directors of Banque Fédérative du Crédit Mutuel, Confédération Nationale du Crédit Mutuel and Caisse Centrale du Crédit Mutuel, chairman of the board of directors of CCM Le Havre Hotel de Ville and permanent representative of CCM Le Havre Hotel de

Ville, itself member of the board of directors of Fédération and Caisse Régionale de Crédit Mutuel de Normandie;

- Mrs. Audrey HAMMERER, member of the board of directors representing employees of Caisse Fédérale de Crédit Mutuel and Fédération du Crédit Mutuel Dauphiné-Vivarais;
- Mrs. Marie JOSSO, vice chairwoman of Caisse Fédérale de Crédit Mutuel, member of the board of directors of Fédération and Caisse Régionale du Crédit Mutuel Loire-Atlantique Centre-Ouest, chairwoman of the board of directors of Demeures et tradition, member of the board of directors of Caisse de Crédit Mutuel Isac Saint Gildas des Bois:
- Mrs. Christine LEENDERS, chairwoman of the board of directors of Caisse de Crédit Mutuel de Durtal-Seiches-sur-le-Loir and member of the board of directors of Caisse Fédérale de Crédit Mutuel and Fédération and Caisse Régionale du Crédit Mutuel d'Anjou; and
- Mrs. Brigitte STEIN, vice chairwoman of the board of directors of Caisse de Crédit Mutuel Saint Avold, member of the board of directors of Caisse Fédérale de Crédit Mutuel and permanent representative of Banque Fédérative du Crédit Mutuel, itself member of the board of directors of Fédécation du Crédit Mutuel Centre Est Europe.

# **Appointments committee:**

The appointments committee is chaired by Mr. Thierry REBOULET. As of the date of this Information Memorandum, the members of the appointments committee are as follows:

- Mr. Thierry REBOULET, member of the board of directors of Caisse Fédérale de Crédit Mutuel and chairman of the board of directors of Fédération and Caisse Régionale du Crédit Mutuel Dauphiné-Vivarais, CCM Tain l'Hermitage and CCM Vallée du Rhône and censor of Caisse Centrale du Crédit Mutuel and Condédération Nationale du Crédit Mutuel;
- Mr. Bernard DALBIEZ, member of the board of directors of Caisse Fédérale de Crédit Mutuel, Condédération Nationale du Crédit Mutuel, Caisse Centrale du Crédit Mutuel, CCM Sainte Maxime Cogolin, CCM Lunel and Caisse Méditerranéenne de Financement, chairman of the board of directors of Fédération and Caisse Régionale du Crédit Mutuel Méditerranéen and CCM Marseille Pelletan, chairman of the supervisory board of Centre de Conseil et de Service and vice-chairman of the board of directors of CCM de Ghisonaccia and CCM Nice Saint Isidore and permanent representative of Fédération du Crédit Mutuel Méditerranéen, itself chairman of the supervisory board of IMMO CMM;
- Mr. Pascal DAVID, member of the supervisory board of Banque Européenne du Crédit Mutuel, chairman of the board of directors of CCM Dole Travaux, member of the board of directors of Fédération du Crédit Mutuel Centre Est Europe and permanent representative of Crédit Industriel et Commercial, itself member of the board of directors of CIC Est;
- Mrs. Hélène DUMAS, chairwoman of the board of directors of Caisse de Crédit Mutuel d'Orléans Châtelet, vice chairwoman of the board of directors of Fédération Régionale des Caisses de Crédit Mutuel du Centre and Crédit Industriel et Commercial and member of the board of directors of Banque Fédérative du Crédit Mutuel and Caisse régionale de Crédit Mutuel du Centre;
- Mrs. Simone MULLER, chairwoman of the board of directors of Caisse de Crédit Mutuel Avenir, vice chairwoman of the board of directors of Cautionnement Mutuel de l'Habitat and Fédération du Crédit Mutuel du Centre and member of the board of directors of Banque Fédérative du Crédit Mutuel and ACM IARD; and

 Mrs. Agnès ROUXEL, member of the board of directors of Caisse Fédérale de Crédit Mutuel, chairwoman of the board of directors of Caisse de Crédit Mutuel Sainte-Adresse and permanent representative of Caisse de Crédit Mutuel Sainte Adresse, itself member of the board of directors of Caisse Régionale du Crédit Mutuel Normandie.

## 8.4 Solvency II key function holders

The Issuer has four key independent functions which report directly to the effective management and are common to all the Group's French insurance entities: (i) the actuarial function, (ii) the risk management function, (iii) the internal audit function and (iv) the compliance function.

They are separated from the operational activity over which they have control, which guarantees their independence. They ensure the rigorous conduct of insurance activities in accordance with legislative and regulatory requirements, professional standards and commitments to which the Group's French insurance entities have subscribed. They reinforce the risk management system.

As of the date of this Information Memorandum, the Solvency II key function holders are as follows:

- Mrs. Véronique BÉNÉ, key holder of the Issuer's actuarial function;
- Mrs. Florence DEUCHER, key holder of the Issuer's risk management function;
- Mr. Jean-Philippe LEFÈVRE, key holder of the Issuer's internal audit function; and
- Mr. Philippe PÉLÉGRI, key holder of the Issuer's compliance function.

# 8.5 Conflicts

To the Issuer's knowledge, there is no conflict of interest between the duties of the members of the management board, the members of the supervisory board, and the executive management of the Issuer, and their private interests.

As an insurance holding company within the meaning of Article L. 322-1-2 of the French *Code des assurances*, the Issuer ensures that its governance is and remains efficient and transparent. In doing so, it takes into account its interests and the interests of the insurance entities it supports.

Pursuant to the "four eyes" principle, decisions are taken collectively within the management board. The management board operates efficiently, with complete transparency and a very good coordination between its members. In this context, no real conflict of interest situation appears to exist.

In accordance with the Issuer's articles of association, the management board meets frequently (up to six or seven times a year), reflecting sound and transparent governance.

In addition, through its governance memorandum, the Issuer has made it mandatory for its supervisory board to approve any significant transaction or operation. This collegial organisation is a guarantee of security and helps to prevent potential conflicts of interest.

As mentioned above, the Group also has four key independent functions which are common to all of its French insurance entities. This organisation ensures that the structures are consistent with each other and provides a global and informed view of the activities of each entity within the Group, taking into account their specific characteristics. In accordance with applicable provisions (*i.e.* the ACPR notice on the designation of "effective managers" and "heads of key functions" under the "Solvency II" regime, Articles L. 322-3-2 of the French *Code des assurances*, L. 211-13 of the French *Code de la mutualité*, and L. 931-7-1 of the French *Code de la sécurité sociale*), the key function holders are under the authority of the effective management. This ensures their independence from the entity's operational activities. Key function holders may alert the Group to possible conflicts of interest. Moreover, they have access to the supervisory board and participate in meetings of the audit and risk committee, which guarantees their independence from the effective management to which they report.

As part of its governance system, the Issuer has implemented appropriate measures for preventing and managing potential conflicts of interest (in particular, a code of ethics and an internal control procedure).

#### 9. AUDITORS

As of the date of this Information Memorandum, the auditors of the Issuer are:

#### **KPMG SA**

2, avenue Gambetta, Tour Eqho 92066 Paris La Défense Cedex France Appointed on 3 May 2017 (and renewed on 10 May 2023)

#### PRICEWATERHOUSECOOPERS AUDIT

63, rue de Villiers 92200 Neuilly-sur-Seine France Appointed on 6 May 2020

#### 10. MATERIAL CONTRACTS

As of the date of this Information Memorandum, the Issuer and its subsidiaries have not entered into any material contracts with third parties, other than those entered into in the ordinary course of business, which could result in any member of the Group being under an obligation or entitlement that is material to the Issuer's ability to meets its obligations to Noteholders in respect of the Notes being issued.

#### SUBSCRIPTION AND SALE

#### **Subscription Agreement**

BNP Paribas, Crédit Industriel et Commercial S.A., J.P. Morgan SE and Natixis (the **Joint Bookrunners**) have entered into a subscription agreement dated 26 April 2024 (the **Subscription Agreement**) according to which they have agreed with the Issuer, subject to the satisfaction of certain conditions, to subscribe and pay for, or to procure subscriptions and payment for, the Notes at an issue price equal to 99.875 per cent. of the Aggregate Principal Amount of the Notes, less a commission. In addition, the Issuer will pay certain costs incurred by it and the Joint Bookrunners in connection with the issue of the Notes.

The Joint Bookrunners are entitled to terminate the Subscription Agreement in certain circumstances prior to the issue of the Notes. The Issuer has agreed to indemnify the Joint Bookrunners against certain liabilities incurred in connection with the offer and sale of the Notes.

#### **United States**

The Notes have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the **Securities Act**) or with any securities regulatory authority of any state or other jurisdiction of the United States, and may not be offered or sold, directly or indirectly, within the United States, or to, or for the account or benefit of, U.S. persons, except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act and in compliance with any applicable state securities laws. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act (**Regulation S**).

Each of the Joint Bookrunners has agreed that it has not offered or sold, and will not offer or sell, the Notes (i) as part of their distribution at any time or (ii) otherwise until forty (40) days after completion of the distribution of the Notes, within the United States or to, or for the account or benefit of, U.S. persons, and it will have sent to each distributor or dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting out the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in the preceding sentence have the meanings given to them by Regulation S.

The Notes are being offered and sold outside the United States to non-U.S. persons in compliance with Regulation S and U.S. tax law.

In addition, until forty (40) days after the commencement of the offering of the Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act.

# **United Kingdom**

#### Prohibition of Sales to UK Retail Investors

Each of the Joint Bookrunners has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes to any retail investor in the United Kingdom (UK).

For the purposes of this provision:

- (a) the expression **retail investor** means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (EUWA); or

- (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000, as amended (the **FSMA**) and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA, and
- (b) the expression an **offer** includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

#### Other regulatory restrictions

Each of the Joint Bookrunners has represented and agreed that (in connection with the initial distribution of the Notes only):

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of the Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom.

#### France

Each of the Joint Bookrunners has represented and agreed that it undertakes to comply with applicable French laws and regulations in force regarding the offer, the placement or the sale of the Notes and the distribution in France of the Information Memorandum or any other offering material relating to the Notes.

# **Belgium**

Each of the Joint Bookrunners has represented and agreed that it has not offered, sold or otherwise made available, and will not sell, offer or otherwise make available, any Notes to "consumers" (consommateurs/consumenten) within the meaning of the Belgian Code of Economic Law (Code de droit économique/Wetboek van economisch recht) dated 28 February 2013, as amended from time to time within the territory of Belgium.

Each of the Joint Bookrunners has represented and agreed that it undertakes to comply with applicable Belgian laws and regulations in force regarding the offer, the placement or the sale of the Notes and the distribution in Belgium of the Information Memorandum or any other offering material relating to the Notes.

#### Canada

Each of the Joint Bookrunners has represented and agreed that it has not offered or sold and will not offer or sell the Notes in Canada other than to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 *Prospectus Exemptions* or subsection 73.3(1) of the *Securities Act* (Ontario), and are permitted clients, as defined in National Instrument 31-103 *Registration Requirements, Exemptions and Ongoing Registrant Obligations*. Any resale of the Notes must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if this Information Memorandum (including any amendment thereto) contains a misrepresentation, provided that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser's province or territory. The purchaser

should refer to any applicable provisions of the securities legislation of the purchaser's province or territory for particulars of these rights or consult with a legal advisor.

# **Singapore**

Each of the Joint Bookrunners has acknowledged that this Information Memorandum has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Joint Bookrunner has represented, warranted and agreed that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Information Memorandum or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- (i) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (ii) where no consideration is or will be given for the transfer;
- (iii) where the transfer is by operation of law;
- (iv) as specified in Section 276(7) of the SFA; or
- (v) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018 of Singapore.

In connection with Section 309B(1)(c) of the SFA and the Securities and Futures (Capital Markets Products) Regulations 2018 (the **CMP Regulations 2018**), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), the classification of the Notes as prescribed capital markets products (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

# **Hong Kong**

Each of the Joint Bookrunners has represented and agreed that:

- (i) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than (a) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the **SFO**) and any rules made under the SFO; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the **C(WUMP)O**) or which do not constitute an offer to the public within the meaning of the **C(WUMP)O**; and
- (ii) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the SFO and any rules made under the SFO.

#### **Prohibition of Sales to European Economic Area Retail Investors**

Each of the Joint Bookrunners has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes to any retail investor in the EEA.

For the purposes of this provision:

- (a) the expression **retail investor** means a person who is one (or both) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive (EU) 2014/65 of the European Parliament and of the Council on market in financial instruments, as amended (**MiFID II**); or
  - (ii) a customer within the meaning of Directive 2016/97/EU, as amended, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II, and
- (b) the expression an **offer** includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe for the Notes.

#### General

No action has been, or will be, taken in any jurisdiction that would permit a non-exempt offer of any of the Notes. Neither the Issuer nor any of the Joint Bookrunners represents that Notes may at any time lawfully be resold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such resale.

Each of the Joint Bookrunners has agreed that it will, to the best of its knowledge and belief, comply with all relevant laws, regulations and directives in each jurisdiction in which it purchases, offers, sells or delivers Notes or has in its possession or distributes this Information Memorandum or any other offering material relating to the Notes and obtain any consent, approval or permission required for the purchase, offer or sale of the Notes under the laws and regulations in force in any jurisdiction in which it makes such purchase, offer or sale and none of the Issuer or any Joint Bookrunner shall have responsibility therefore.

#### **GENERAL INFORMATION**

## (1) Admission to trading

Application has been made for the Notes to be admitted to trading on the Euronext Growth Market with effect from 30 April 2024. The Euronext Growth Market is not a regulated market pursuant to the provisions of MiFID II but is a multilateral trading facility within the meaning of Article 4(22) of MiFID II operated by Euronext Paris.

#### (2) Corporate authorisations

The Issuer has obtained all necessary corporate and other consents, approvals and authorisations in the Republic of France in connection with the issue of the Notes.

The issue of the Notes was authorised pursuant to a resolution of the Management Board (*Directoire*) of the Issuer dated 5 February 2024 and a resolution of the Supervisory Board (*Conseil de Surveillance*) of the Issuer dated 7 February 2024 and decided by Nicolas Govillot, *Président du Directoire* of the Issuer dated 24 April 2024.

#### (3) **Documents available**

Copies of:

- (i) the *statuts* of the Issuer;
- (ii) all reports, letters and other documents, valuations and statements, any part of which is included or referred to in this Information Memorandum;
- (iii) the Agency Agreement;
- (iv) this Information Memorandum; and
- (v) the documents incorporated by reference in this Information Memorandum,

will be available for inspection during the usual business hours on any week day (except Saturdays, Sundays and public holidays) at the registered office of the Issuer.

The documents incorporated by reference in this Information Memorandum will be published on the website of the Issuer (https://www.acm.fr).

#### (4) **Trend information**

Except as disclosed or incorporated by reference in this Information Memorandum, there has been no material adverse change in the prospects of the Issuer since 31 December 2023 (being the date of its last published audited financial statements).

# (5) Significant change in the financial position or financial performance

Except as disclosed or incorporated by reference in this Information Memorandum, there has been no significant change in the financial position and/or financial performance of the Issuer and the Group since 31 December 2023 (being the date of its last published audited financial statements).

# (6) Legal and arbitration proceedings

Except as disclosed or incorporated by reference in this Information Memorandum, there has been no governmental, legal or arbitration proceedings (including any such proceedings which are pending or

threatened of which the Issuer is aware) during the period of twelve (12) months immediately preceding the date of this Information Memorandum which may have or have had in the recent past a significant effect on the Issuer's or the Group's financial position or profitability.

# (7) Clearing and settlement

The Notes have been accepted for clearance through Euroclear France (acting as central depositary), Euroclear and Clearstream. The International Securities Identification Number (ISIN) for the Notes is FR001400PT38. The Common Code for the Notes is 281188631.

The address of Euroclear France is 10 place de la Bourse, 75002 Paris, France. The address of Euroclear is Euroclear Bank SA/NV, 1 boulevard du Roi Albert II, B-1210 Brussels, Belgium and the address of Clearstream is Clearstream Banking SA, 42 avenue JF Kennedy, L-1855 Luxembourg, Grand-Duchy of Luxembourg.

#### (8) Auditors

The statutory auditors of the Issuer are KPMG SA, and PricewaterhouseCoopers Audit. They have audited and rendered an unqualified report on the consolidated financial statements of the Issuer for the financial years ended 31 December 2022 and 31 December 2023. They are members of the professional body *compagnie régionale des commissaires aux comptes de Versailles et du Centre* and are regulated by the *Haut Conseil du Commissariat aux Comptes*.

# (9) Expenses

The estimated costs for the admission to trading of the Notes are EUR8,680.

# (10) **Yield**

The yield in respect of the Notes from the Issue Date to the Maturity Date is 3.778 per cent. *per annum* and is calculated on the basis of the issue price of the Notes. It is not an indication of future yield.

# (11) **Joint Bookrunners' Conflicts**

The Joint Bookrunners and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform services for, the Issuer and their affiliates in the ordinary course of business. In addition, in the ordinary course of their business activities, the Joint Bookrunners and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer or Issuer's affiliates. The Joint Bookrunners and/or their affiliates that have a lending relationship with the Issuer routinely hedge their credit exposure to the Issuer consistent with their customary risk management policies. Typically, the Joint Bookrunners and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities, including potentially the Notes issued. Where there is a lending relationship between the Issuer and one or several Joint Bookrunners, it cannot be excluded that all or part of the proceeds of the issue of Notes be used to repay or reimburse all or part of such loans. The Joint Bookrunners and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments. For the purpose of this paragraph the term "affiliates" includes also parent company.

#### (12) Interest of natural and legal persons involved in the issue

As far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the issue. The Joint Bookrunners are paid commissions in relation to the issue of the Notes. The Joint Bookrunners and their affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and its affiliates in the ordinary course of business.

#### (13) Ratings

The Notes are expected to be rated A3 by Moody's France SAS (Moody's). Moody's is established in the European Union and registered under the CRA Regulation and included in the list of credit rating agencies registered in accordance with the CRA Regulation published on the European Securities and Markets Authority's website (<a href="https://www.esma.europa.eu/credit-rating-agencies/craauthorisation">https://www.esma.europa.eu/credit-rating-agencies/craauthorisation</a>) as of the date of this Information Memorandum.

# (14) Forward-looking statements

Certain statements contained herein are forward-looking statements including, but not limited to, statements with respect to the Issuer's and the Group's business strategies, expansion and growth of operations, plans or objectives, trends in the business, competitive advantage and regulatory changes, based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact. Forward-looking statements are typically identified by words or phrases such as, without limitation, "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "project", "anticipate", "seek", "may increase" and "may fluctuate" and similar expressions or by future or conditional verbs such as, without limitation, "will", "should", "would" and "could". Undue reliance should not be placed on such statements, because, by their nature, they are subject to known and unknown risks, uncertainties, and other factors and actual results may differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

The Issuer expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in the Issuer's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based after the date of admission to trading of the Notes on the Euronext Growth Market.

## (15) Stabilisation

In connection with the issue of the Notes, Natixis (the **Stabilisation Manager**) (or persons acting on behalf of any Stabilisation Manager) may over-allot notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 calendar days after the Issue Date of the Notes and 60 calendar days after the date of the allotment of the Notes. Any stabilisation action or over-allotment must be conducted by the Stabilisation Manager (or person(s) acting on behalf of any Stabilisation Manager) in accordance with all applicable laws and rules.

#### (16) **LEI**

The Issuer's Legal Entity Identifier (LEI) is: 96950090CGKLVXEKWF10.

# PERSONS RESPONSIBLE FOR THE INFORMATION CONTAINED IN THE INFORMATION MEMORANDUM

I declare that, to the best of my knowledge, the information provided in this Information Memorandum is fair and accurate and that, to the best of my knowledge, this Information Memorandum is not subject to any material omissions, and that all relevant information is included in the Information Memorandum.

# GROUPE DES ASSURANCES DU CREDIT MUTUEL

4 rue Frédéric-Guillaume Raiffeisen 67000 Strasbourg France

Duly represented by:

Nicolas Govillot

Président du Directoire

authorised signatory, pursuant to the resolution of the Management Board (Directoire) of the Issuer dated 5

February 2024.

Made in Paris, on 26 April 2024

#### **Issuer**

# GROUPE DES ASSURANCES DU CREDIT MUTUEL

4 rue Frédéric-Guillaume Raiffeisen 67000 Strasbourg France

# **Structuring Advisor & Global Coordinator**

## **Natixis**

7, promenade Germaine Sablon 75013 Paris France

#### **Joint Bookrunners**

#### **BNP Paribas**

16, boulevard des Italiens 75009 Paris France

J.P. Morgan SE
Taunustor (TaunusTurm)
60310 Frankfurt am Main
Germany

#### Crédit Industriel et Commercial S.A.

6, avenue de Provence
75009 Paris
France
Natixis
7, promenade Germaine Sablon
75013 Paris
France

# Fiscal Agent, Principal Paying Agent and Calculation Agent

#### **BNP Paribas**

Les Grands Moulins de Pantin 9, rue du Débarcadère 93500 Pantin France

# **Make-Whole Calculation Agent**

# **DIIS Group**

12 rue Vivienne 75002 Paris France

# **Auditors**

# **KPMG SA**

Tour EQHO 2, avenue Gambetta CS6005 92066 Paris La Défense France

# PricewaterhouseCoopers Audit

63, rue de Villiers 92200 Neuilly sur Seine France

# **Legal Advisers**

to the Issuer

Allen & Overy LLP

32 rue François 1er

75008 Paris

France

to the Joint Bookrunners
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19, place Vendôme
75001 Paris
France